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Marathwada Mitra Mandal's
INSTITUTE OF MANAGEMENT EDUCATION RESEARCH AND TRAINING
(MM's IMERT), Pune

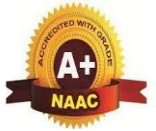
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Incremental Improvements in Various Activities



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Incremental improvements in various activities

Sr. No	Particulars
1	Incremental Improvements in Academic Activities
2	Incremental Improvements in Admission
3	Incremental Improvements in Placement
4	Increased Student Centric Activities (Curricular, Co-curricular and Extra-curricular)
5	Increased Staff participation in self-development activities

Prepared By – Dr. Mangalgouri Patil, Associate Professor

Reviewed & Recommended By – Prof. Aparna Shastri, Assistant Professor

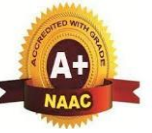
Approved By – Dr. Shubhangee Ramaswamy, I/C Director



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Incremental Improvements in Academic Activities



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1. List of Incremental Improvements in Academic Activities

Sr. No	Particulars
1.	Curriculum enrichment through - MOUs and linkages and single specialization to dual specialization - Major and Minor domain
2.	From a traditional syllabus to a Choice Based Credit System (CBCS) and Grading System, with Outcome Based Education incorporating NEP guidelines
3.	The induction program has been extended from one week to three weeks for a more comprehensive orientation



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**Curriculum enrichment through -
MOUs and linkages and single
specialization to dual
specialization - Major and Minor
domain**



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Prestigious MOU and Linkages A. Y 2023-24

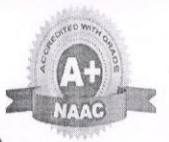
Sr. No	Name of Entity	Purpose
1	Harvard Business School Publishing	Online Courses and Simulations
2	Cambridge University Press & Assessment	Guest Session, Career Guidance
3	Nelda is a CSR initiative by Deshp group for Plantation and Conservation of trees	Experiential Learning, ISR Activity for Environment.
4	WNS Cares	CSR and Hands on Experience of Social Project
5	BVG India Limited	Internship and Placements
6	Shashwat Hospital	Medical emergency facility for staff and students
7	Veterans India	Patriotism, Personality Development
8	Internshala	online platform primarily aimed at connecting students with internship opportunities across various industries and sectors.
9	National institute of Personal Management	Academic Industry collaboration, Guest session etc
10	SWAYAM NPTEL Local Chapter	To provides access to high-quality online courses and educational resources for students and faculties
11	Security Exchange Board of India (SEBI)	Commodity Derivatives Awareness Program for Farmers
12	Ebek Language Laboratories Private Limited	English Language Skilling through Upskill and Linguaskill
13	EICT Academy IIT kanpur	Student development Program
14	Unnat Bharat Abhiyan(UBA) is a flagship program initiated by the Ministry of Education, Government of India	Participating Institution to work with people of rural India in development challenges and evolving appropriate solutions for accelerating sustainable growth.



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AY: 2022-23

Time Table for MBA SEM III 2022-2023

Marketing Specialization

	Mon	Tue	Wed	Thu	Fri	Sat
9.00 - 10.00	IBE (SDK)	DS (AK)	IBE (SDK)	BTBM (PS)	MFS (Minor) (VM)	_____
10.00-11.00	SM (PK)	DS (AK)	DS (AK)	PM (PK)	LIBRARY	SIP Guidance
11.00 - 11.15	BREAK					
11.15 - 12.15	S & DM (VD)	DM II (JGB)	PM (PK)	BTBM (PS)	DM II (JGB)	Placement Training
12.15 - 1.15	OPT	SM (PK)	SM (PK)	CG (JB)	CG (JB)	Placement Training
1.15-2.15	LUNCH BREAK					
2.15 - 3.15	MFS (Minor) (VM)	Ser Mktg. (Minor) (VD)	Ser Mktg. (Minor) (VD)	Ser Mktg. (Minor) (VD)	SIP Report Preparation	Placement Training
3.15 - 4.15	CAMBRIDGE ENG COMM	CAMBRIDGE ENG COMM	CAMBRIDGE ENG COMM	S&DM (VD)	CAMBRIDGE ENG COMM	Placement Training
4.15 - 5.00	CAMBRIDGE ENG COMM	CAMBRIDGE ENG COMM	CAMBRIDGE ENG COMM	S&DM (VD)	CAMBRIDGE ENG COMM	Placement Training

Subject code	Subject	Faculty
GC -11	Strategic Management	Prof Dr. Pranav Kayande
GC-12	Decision Science	Prof Amruta Kshirsagar
GC-13	Summer Internship Project	All Faculties
GE - UL - 14	International Business Environment	Prof. Sachin Kshirsagar
GE - UL - 15	Project Management	Prof Dr Pranav Kayande
GE-UL-17	Corporate Governance	Dr. Jitendra Bhandari
SE – IL - MKT - 07	Business to Business Marketing	Prof Praful Sarangdhar
SE – IL - MKT - 09	Digital Marketing II	Prof Jaydatta Bangar
SE – IL - MKT - 10	Marketing of Financial Services II (MINOR)	Dr. Vinod Mohite
SC – MKT - 03	Services Marketing (MINOR)	Prof. Vivek Dighe
SC – MKT - 04	Sales and Distribution Management	Prof. Vivek Dighe

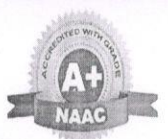
 Prof. Vivek Dighe Prepared by DLF Marketing	 Dr. Jitendra Bhandari Reviewed by HOD	 Dr. Shubhangee Ramaswamy Approved by I/C Director
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AY: 2022-23

Time Table Sem IV 2022-2023

Marketing Specialization

Time	Mon	Tue	Wed	Thu	Fri	Sat
9.00-10.00	EPM (SDK)	IL Minor MKT	OPT	OPT	Library	Student Placement Training
10.00 - 11.00	SC Minor MKT	CSR (PS)	IEBE(AK)	M 4.0 (VM)	SC Minor MKT	Student Placement Training
11.00-11.15	BREAK					
11.15-12.15	M 4.0 (VM)	IEBE(AK)	GSM(PK)	IL Minor MKT	EPM (SDK)	Student Placement Training
12.15-1.15	EPM (SDK)	M 4.0 (VM)	IEBE(AK)	SC Minor KT	CSR (PS)	Student Placement Training
1.15-2.15	LUNCH BREAK					
2.15-3.15	CRM (JGB)	Library	CRM (JGB)	GSM(PK)	GSM(PK)	Student Placement Training
3.15-4.15	CAMBRIDGE ENGLISH	MENTORING	CAMBRIDGE ENGLISH	MENTORING	CSR (PS)	Student Placement Training
4.15-5.00	CAMBRIDGE ENGLISH	SPORTS	CAMBRIDGE ENGLISH	SPORTS	CAMBRIDGE ENGLISH	Student Placement Training

Subject code	Subject	Faculty
401	Enterprise Performance Management	Prof. Sachin Kshirsagar
402	Indian Ethos & Business Ethics	Prof. Amruta Kshirsagar
405	Global Strategic Management	Dr. Pranav Kayande
408	Corporate Social Responsibility & Sustainability	Prof. Praful Sarangdhar
403 MKT	Marketing 4.0	Dr. Vinod Mohite
SC 404 MKT	Marketing Strategy (MINOR)	Prof. Praful Sarangdhar
409 MKT	Customer Relationship Management	Prof. Jaydatta Bangar
IL 414 MKT	Marketing to Emerging Markets & Bottom of the Pyramid (MINOR)	Prof. Praful Sarangdhar

 Prof. Vivek Dighe Prepared by DLF Marketing	 Dr. Jitendra Bhandari Reviewed by HOD	 Dr. Shubhangee Ramaswamy Approved by I/C Director
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**From a traditional syllabus to a
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Evaluation of CO-PO Attainment.



Course Outcomes & Program Outcomes

Subject Title	Strategic Human Resource Management	Subject Code	304 HR
Faculty Name	Prof. Aparna Shastri	Academic Year	2022-23

Course Outcomes

CO Internal	CO-1	CO-2	CO-3	CO-4	CO-5	Total Students
	Remembering	Understanding	Applying	Analyzing	Evaluating	
Number of Students (CO Attained)	39	39	39	39	39	39
% Students	100%	100%	100%	100%	100%	
CO Attainment Level	3	3	3	3	3	

CO External	CO-Avg
Number of Students (CO Attained)	37
% Students	95%
CO Attainment Level	3

CO Attainment Level - Overall		
Course Outcome	Cognitive Ability	Attainment
CO-1	Remembering	3
CO-2	Understanding	3
CO-3	Applying	3
CO-4	Analyzing	3
CO-5	Evaluating	3

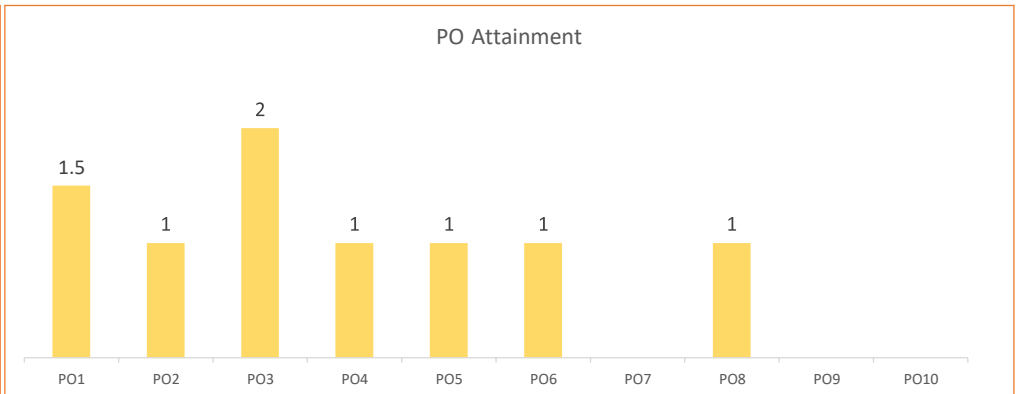
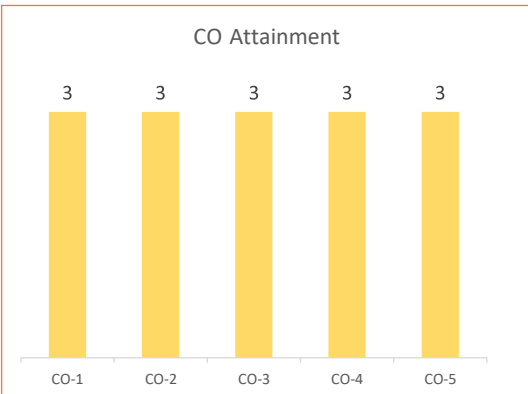
*Attainment Level is Total of
50% Internal & 50% External*

Program Outcomes

Course Outcome	Program Outcome Mapped									
	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10
CO-1						1.00		1.00		
CO-2	2.00									
CO-3			2.00							
CO-4	1.00									
CO-5		1.00		1.00	1.00					

Course Outcome	Program Outcome Attained									
	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10
CO-1						1.00		1.00		
CO-2	2.00									
CO-3			2.00							
CO-4	1.00									
CO-5		1.00		1.00	1.00					
Average PO	1.5	1	2	1	1	1		1		

*PO Attained = Actual Attainment for that CO (e.g. J1) / Max CO Attainment Level possible * Individual COPO Mapped (e.g. E11)*





Course Outcomes & Program Outcomes

Subject Title	Entrepreneurship Development	Subject Code	109
Faculty Name	Praful Sarangdhar	Academic Year	2022-23

Course Outcomes

CO Internal	CO-1	CO-2	CO-3	CO-4	CO-5	Total Students
	Remembering	Understanding	Applying	Analyzing	Evaluating	
Number of Students (CO Attained)	68	68	68	68	68	68
% Students	100%	100%	100%	100%	100%	
CO Attainment Level	3	3	3	3	3	

CO External	CO-Avg
Number of Students (CO Attained)	66
% Students	97%
CO Attainment Level	3

CO Attainment Level - Overall

Course Outcome	Cognitive Ability	Attainment
CO-1	Remembering	3
CO-2	Understanding	3
CO-3	Applying	3
CO-4	Analyzing	3
CO-5	Evaluating	3

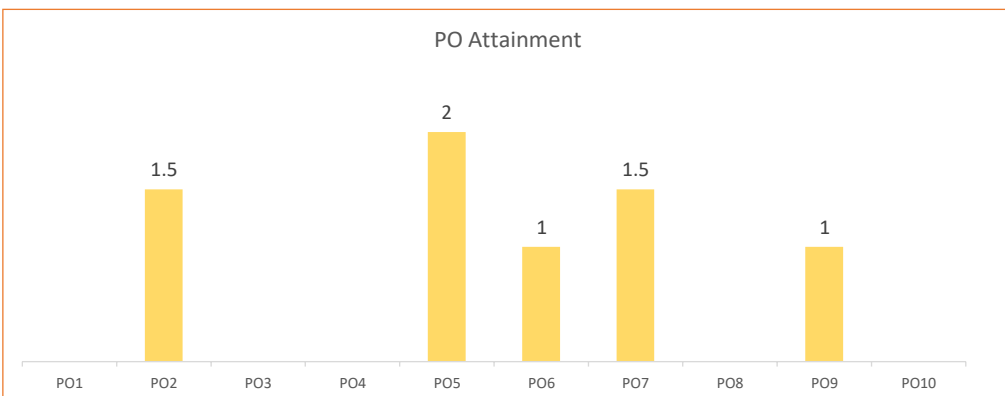
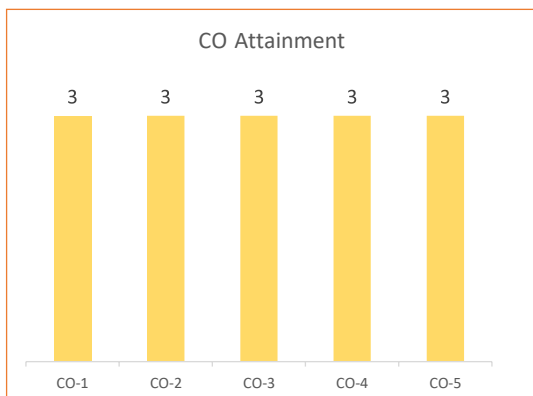
*Attainment Level is Total of
50% Internal & 50% External*

Program Outcomes

Course Outcome	Program Outcome Mapped									
	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10
CO-1						1.00	2.00			
CO-2		2.00								
CO-3		1.00					1.00			
CO-4					2.00					
CO-5									1.00	

Course Outcome	Program Outcome Attained									
	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10
CO-1						1.00	2.00			
CO-2		2.00								
CO-3		1.00					1.00			
CO-4					2.00					
CO-5									1.00	
Average PO		1.5			2	1	1.5		1	

*PO Attained = Actual Attainment for that CO (e.g. J1) / Max CO Attainment Level possible * Individual COPO Mapped (e.g. E11)*





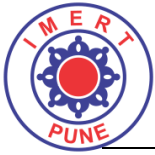
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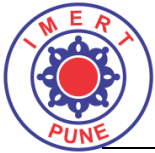


The induction program has been extended from one week to three weeks for a more comprehensive orientation



Induction Programme for Academic Year 2018-19

Date	Day	Time	Programme	Venue
1-Aug-18	Wednesday	10.00am-11.30am	Director's Address and Staff introduction	Seminar Hall (3rd Floor)
		11.30am-11.45am	Tea Break	
		11.45am-1.00pm	Introduction to CBCS & Evaluation Process	Seminar Hall (3rd Floor)
		1.00pm-2.00pm	Lunch Break	
		2.00pm - 4.30pm	Placement Orientation session by CRD	Seminar Hall (3rd Floor)
		4.30pm onwards	Pre-Assessment Orientation & registration	Computer Lab (4th Floor)
2-Aug-18	Thursday	9.00am- 1.00pm	Group 1- Session on "Seven habits of highly effective people"	Seminar Hall (3rd Floor)
			Group 2- Session on "Change Management"	402-MMCOE Seminar Hall
		1-00pm-2.00pm	Lunch Break	
		2.00pm - 6.00pm	Group 1- Session on "Seven habits of highly effective people"	Seminar Hall (3rd Floor)
			Group 2- Pre -assessment test	Computer Lab (4th Floor)
3-Aug-18	Friday	9.00am- 1.00pm	Group 1- Session on "Change Management"	402-MMCOE Seminar Hall
			Group 2- Session on "Seven habits of highly effective people"	Seminar Hall (3rd Floor)
		1-00pm-2.00pm	Lunch Break	



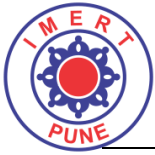
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		2.00pm - 6.00pm	Group 1- Pre -assessment test	Computer Lab (4th Floor)
			Group 2- Session on "Seven habits of highly effective people"	Seminar Hall (3rd Floor)
4-Aug-18	Saturday	10.00am-11.30am	Inaugural Function	Seminar Hall (3rd Floor)
		11.30am-11.45am	Tea Break	
		11.45am-12.00noon	OMT Briefing and ERP instructions	Seminar Hall (3rd Floor)
		12.00noon-1.00pm	For Girls- Session on "Work Life Balance " by Runal Sakla- Nadgauda. Project Director, Sidhivinayak Group,	Seminar Hall (3rd Floor)
			For Boys- Session on "Personal Grooming"	
		1.00pm - 2.00pm	Lunch Break	
		2.00 pm onwards	Anti ragging form submission	Computer Lab(4th Floor)
6-Aug-18	Monday	9.00am - 4.30pm	Outdoor Management Training (OMT)	MMCOE Ground
7-Aug-18	Tuesday	10.00am-	Group 1 - Movie Club	Seminar Hall (3rd



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		1.00pm		Floor)
			Group 2- Administrative formalities (10am-10.45am)	Computer Lab (4th Floor)
			Session on Code of Conduct (10.45am - 11.30am)	Computer Lab (4th Floor)
			ERP registration (11.30am-1.00pm)	Computer Lab (4th Floor)
		1.00pm-2.00pm	Lunch Break	
		2.00pm-5.00pm	Group 1- Administrative formalities (2.00pm to 2.45pm)	Computer Lab (4th Floor)
			Session on Code of Conduct (2.45pm - 3.30pm)	Computer Lab (4th Floor)
			ERP registration (3.30pm-5.00pm)	Computer Lab (4th Floor)
			Group 2 - Movie Club	Seminar Hall (3rd Floor)



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MBA Induction Inaugural Programme 2018-19

Like every year, IMERT had organized Inaugural Programme of Induction for MBA 2018-19. The theme for this induction was "Reinvent, Redefine, Rejuvenate and Grow". The theme was apt for institute as the institute has recently shifted to Karvenagar from its previous location with the objective of Reinventing, Redefining, Rejuvenating and Growing.

Inaugural Function took place on 4th August 2018 in institute's Seminar Hall. All first year students, teaching and non-teaching staff participated in the function.

We were honored to have Mr. Anand Khot, Lead HR – IBM as a Chief Guest and Mr. Kaushik Majumdar, Managing Director - Principal Global Services (Principal, Pune), as Guest of Honour.

Honorable Chief Guest, Mr. Anand Khot highlighted the importance of smooth transition of Students from campus to Corporate.

Honorable Guest of Honor, Mr. Kaushik Majumdar emphasized on the importance of "Happiness" and "Success" in an individuals life be that be profession or personal life.

We were privileged to have Hon. Prin. Dr. B. G. Jadhav sir, Executive President Marathwada Mitra Mandal Trust and Dr. Shriram Nerlekar, Director IMERT, who guided students with their valuable inputs.





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29th Three week MBA Induction Program at MM's IMERT for the 2022-23 Batch

Marathwada Mitramandal's Institutes of Management Education Research and Training (IMERT) Organized Induction Program for MBA I year students of the 29th batch from Friday, 18th November, 2022. The three-week long Induction Program includes; student's Pre-assessment, Ice-breaking activities, Orientation, Outdoor Management Training (OMT), Soft skills input, and foundation courses.





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First week of the induction

On the first day students are given virtual campus tour to acquaint them with college campus, activities and achievements of the past students. Career guidance session by Mr. Abhishek Pandey, Head talent Acquisition - Lexicon network was conducted where Mr. Pandey explained the process to be ready for corporate responsibilities leaving behind the informal way of student life. In the 'Outcome based education and evaluation' session MBA curriculum, Syllabus structure and evaluation process was explained to them. After this the students filled their profiling forms and the anti-ragging declaration forms.

On the day two Inauguration took place at the hands of Chief Guest Dr. Umesh Deshpande, General Manager Mercedes-Benz. He advised students to "Keep away from the social media, utilize your time better and work hard" He narrated his experiences from the early career and advised students on better utilization of the technology to their advantage. Dr. Devidas Golhar, Principal MMCC was an invitee on the occasion. Dr. Golhar talked to the students on various issues they face as students and opportunities that still exist in spite of the advent of artificial intelligence. He also guided students that employment opportunities depend on the student's willingness and capabilities. Dr. Shubhangee Ramaswamy, Director of the Institute, welcomed and felicitated the guests for gracing the occasion and investing their time to guide the future generation managers graduating from the institute.

Mr. Girish Khatri- Founder of Khatri Ice-creams narrated his Entrepreneur journey in the Orientation to Entrepreneurship Development cell- Session. He explained with his own experience the examples about the struggle that is involved from startup days, ability required to overcome challenges and the entrepreneurial mindset. Ms Dhanashree Ghare, Professional Counsellor conducted a session on subject MINDSET. She explained the concept and importance of the 'Growth Mindset' with various examples of success in the professional and personal life in the face of big odds. Students were given the orientation on the environmental and community social initiatives of the IMERT Institute and also the mentoring system followed by the institute for handholding and guidance for student's academic and overall development.

The movie club activity was arranged for the students in batches on the day two and three which was conducted by Prof. Dighe and Professor Prajakta Kanegaonkar. The interactive and insightful. The movie selected provided apart from other things, the learning about leadership and different behavioral, personality patterns are illustrated in different settings and situations.

On the day four Mr Paresh- Regional Manager -HDFC Bank, conducted a session on "Developing Managerial Skills"; and Mr Vikas Wagh, Regional Branch Manager-SBI life, shared the tips about "Personal Grooming". This was followed by the Anti-ragging Rules and reforms as per AICTE Mandates by Ms. Vidyulata Gawade- Director, Vivant Holistic Skill Development Center and the session on Prohibition of Sexual Harassment (POSH) information by Advocate. Poonam Takalkar.



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Students enjoyed the Outdoor Management Training (OMT) on the fifth day on the college ground and campus areas, participating in different team games. On the day six students were formally introduced to the Staff, and given a briefing on Student Council and Code of Conduct.

In the week two and three foundation courses were designed for the graduate students coming from different disciplines. The purpose was to impart the basic conceptual understanding to the students to prepare their foundation for the subjects, which were not available at their graduation level, but are essential for the business management program. This included the courses on Economics, Accounts, Management Fundamental, Digital Marketing, MS Office as well as Employability skills, Quantitative aptitude, personal grooming, personality development, English Communication etc.

The curriculum and the syllabus of the Savitribai Phule Pune University is designed to cater to the demanding industry roles and responsibilities that is prevalent, and it is updated periodically. Also, the employability of the graduating students depends not only on the merit of the students as defined by the examination marks but also the competency and proficiency acquired by them in different skills. Important among these skills are communication skills, use of computer soft-wares like Microsoft Excel Word, ERP, and a range of other soft skills.

The students enrolling to MBA come from all walks of life, different parts of the state and have wide range of economic and social background. It is important that the MBA graduates fulfil and attain the defined Course and Program outcomes standards. Therefore the University Grants Commission has mandated that a three week induction program be designed to fulfil this requirement. This ensures that when the MBA first semester starts, these students are expected to be at the same level of understanding.



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 GPS Map Camera

Pune, Maharashtra, India

Sr.No. 19, Hissa No 1+8B, Hingne Home Colony, Karve Nagar,
near Ganraj Mitra Mandal, Hingane Home Colony, Karve
Nagar, Pune, Maharashtra 411052, India

Lat 18.490705°

Long 73.809171°

18/11/22 02:08 PM GMT +05:30





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Second week inputs planned during the induction

Basics of MS Office – The classes were conducted by Dr. Ravi Achliya. He has conducted the training sessions for employees and executives in the industry. The student's sessions covered MS Office softwares like MS Excel, MS Word. The Basic purpose, use and operations of these softwares along with introduction of the selected functions. The aim was to prepare students for the training of the advance utilities of these softwares during the MBA program.

Foundation course on Accounting - The classes were conducted by Prof. Amit Rana. He has experience in teaching the subject for management students at post-graduation level. Non-commerce background students who needed the introduction of the basic accounting subject and syllabus intended at graduation level, attended these classes. Through the induction end feedback of students, it was evident that they understood the basic of accounting and it is very useful for them.

Foundation course on English Communication – The training is imparted by Prof Prajakta Kanegaonkar and Prof Vivek Dighe. English communication skill is very important to face the placements rounds . The resource persons identified present communication skill of the individual students and guided them for further improvement through the practice.

Workshop on Email Writing – The training was imparted by Prof. Priya Vasagadekar. English writing skills and particularly email etiquettes and writing are very important aspect of the corporate career. The training was arranged to improve the Email Writing skills of the students.

Workshop on Management Fundamentals - The classes were conducted Prof. Aparna Shastri. She has experience in teaching the HR and management fundamental courses. Only some of the graduation courses cover the management as a subject. So, the new MBA entrants undergo this course for understanding of the Management fundamentals.

Foundation course on Research Methodology - The classes were conducted Dr. Jitendra Bhandari. Research Methodology is a useful learning for the problem solving. This subject prepares the students in developing the data based, scientific methodologies, for Managerial position responsibilities.



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Third week inputs planned during the induction

Workshop on CV Writing - The training was imparted by Mr. Dnyaneshwar Unawane. He is a Training and Placement Officer (TPO) at MMs IMERT. The CV writing and presentation is an art. It is the first impression and contact with the future employer. The training conducted prepared students in different styles and gimmicks of CV writing.

Foundation course on Economics - The classes were conducted by Prof. Chaitrali Kale. Economics subject is considered by many students to be difficult when they learn it at the graduation level. In this training the aim was to cover the basics of the subject and make it as simple to understand as possible so as to remove the fear from student's mind.

Session on Universal Human Values (UHV) - These sessions were conducted by Prof. Pranjal Jadhav. AICTE has prescribed the course of Universal Human Values (UHV) to be conducted for the students in the three-week induction program. Aim of the course is holistic development of the students.

Workshop on Employability skill awareness - Dr. Shubhangee Ramaswamy, Director of MM's IMERT, conducted these sessions. She has conducted training for the corporate and she belongs to HR discipline. These sessions are aimed at creating the awareness and seriousness about employability skills so that students can make the best use of 2 years of MBA program. This will help them aspire for the higher packages and positions after completing the MBA course.

Workshop on Social media and Digital Marketing - Prof. Jaydatta Bangar is a Digital Marketing subject faculty. Digital presence and marketing are very important for any business now a days. Also, the social media, which happens to be largely in digital form, is rigorously exploited for the promotional activities and advertising. Social media foot prints are part of the background checks for employment and commercial purposes. Therefore, the students are imparted the subject knowledge in these classes before their in-depth course on the subject during MBA program.

Workshop on Goal Setting - The workshop was conducted by Prof Vivekanand Gaikwad, who is a HR faculty. He has expertise in teaching basic and general management courses. For the effectiveness at the managerial position and the growth in career. It is very important for anyone to proactively carryout the goal setting exercise. This course prepares the students to bring the added dimension to their efforts in the career and personal life.

Workshop on Time Management - This workshop was conducted by Dr. Nutan Samdani. She is HR faculty. Time management is a very essential and important skill for an executive. Workshop was designed to understand the various tools and techniques in time management.

Personality Development Program - Ms. Deepa Jagtap who is trainer at the Barclays company conducted a session on Personality Development. The program was full of guidance and practical tip to follow. Students appreciated the program very much.



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Sr.No. 19, Hissa No 1+8B, Hingne Home Colony, Karve Nagar,
near Ganraj Mitra Mandal, Hingane Home Colony, Karve
Nagar, Pune, Maharashtra 411052, India
Lat 18.490705°
Long 73.809171°
18/11/22 02:08 PM GMT +05:30



Pune, Maharashtra, India
Office AT-MCIII center MMCOE, Hingane Home
Colony, Karve Nagar, Pune, Maharashtra 411052,
India
Lat 18.490702°
Long 73.809171°



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Induction Program for MBA I year students- Batch 2022-24 (WEEK-1)						
AY: 2022-23						
Day	Time	Program	Venue	Faculty Co-ordinator		
Week 1 DAY 1 Friday 18th November 2022	10.30 am-11.00am	Reporting	3rd Floor, Seminar Hall	Mr Amol Raut and Prof CA Sanu Purandare		
	11.00am to 11.30am	Virtual Campus Tour and IMERT presentation	3rd Floor, Seminar Hall	Prof Aparna Shastri		
	11.30am- to 12.30pm	Session on Career Guidance by Mr Abhishek Pandey, Head-Talent Aquisition, Lexicon Network	3rd Floor, Seminar Hall	Mr Dnyaneshwar Unawane		
	12.30-1.00pm	Orientation session on "Outcome based education and evaluation"	3rd Floor, Seminar Hall	Prof Sachin Kshirsagar, Prof Amit Rana		
	1.00pm to 2.00pm	LUNCH BREAK				
	2.00 to 4.00pm	Profiling and Anitiragging form filling	4th Floor, Computer Lab	Prof Aparna Shastri, ,Ms Deepali Maharanmar		
Week 1 DAY 2 Saturday 19th November 2022	10.00am to 10.15am	Inuagural session- Address by Director	3rd Floor, Seminar Hall	Mr Dnyaneshwar Unawane		
	10.15 to 11.00am	Address by Chief guest- Dr Umesh Deshpande- GM, Mercedes Benz.	3rd Floor, Seminar Hall	Mr Dnyaneshwar Unawane		
	11.00am to 12.00pm	Orientation on "Placement cell"	3rd Floor, Seminar Hall	Mr Dnyaneshwar Unawane		
	12.00pm to 1.00pm	Orientation on "Alumni Association & Alumni Interaction"	3rd Floor, Seminar Hall	Mr Dnyaneshwar Unawane		
	1.00pm to 2.00pm	LUNCH BREAK				
	2.00pm to 4.00pm	GROUP 1 - Pre-assessment Test (First Naukri)	4th Floor, Computer Lab	Mr Dnyaneshwar Unawane, Prof. Aparna Shastri, Ms. Deepali Maharanmar, CA Sanu Purandare		
Week 1 DAY 3 Monday 21st November 2022	10.00am- 11.00 am	Orientation to ED cell- Session by Mr Girish Khatri- Founder of Khatri Ice-creams	3rd Floor, Seminar Hall	Prof Vivekanand Gaikwad		
	11.00am to 12.00pm	Session on "MINDSET" by Ms Dhanashree Ghare (Professional Counsellor)	3rd Floor, Seminar Hall	Ptof Pranjal Jadhav		
	12.00pm to 1.00pm	Orientation on ISR initiatives by IMERT and Briefing on Mentoring system	3rd Floor, Seminar Hall	Prof. Pranjal Jadhav, Prof. Aparna Shastri, Dr Nutan Samdani		
	1.00pm to 2.00pm	LUNCH BREAK				
	2.00pm to 4.00pm	GROUP 2 - Pre-assessment Test (First Naukri)	4th Floor, Computer Lab	Mr Dnyaneshwar Unawane, Prof. Aparna Shastri, Ms. Deepali Maharanmar, CA Sanu Purandare		
		GROUP 1 - Movie Club	3rd Floor, Seminar Hall	Prof. Vivek Dighe, Prof Prajakta Kanegaonkar		
Week 1 DAY 4 Tuesday 22nd November 2022	10.00am to 11.00am	Session on "Developing Mangerial Skills" by Mr Paresh-Regional Manager -HDFC Bank	3rd Floor, Seminar Hall	Mr Dnyaneshwar Unawane		
	11.00am to 11.30pm	Session on "Netiquettes"	3rd Floor, Seminar Hall	Prof Vivek Dighe		
	11.30pm - 12.00noon	Session on "Personal Grooming" by Mr Vikas Wagh, Regional Branch Manager-SBI life.	3rd Floor, Seminar Hall	Mr Dnyaneshwar Unawane		
	12.00pm to 1.00pm	Session on Anti-ragging Rules and reforms as per AICTE Mandates by Ms. Vidyulata Gawade- Director, Vivant Holistic Skill Devlopment Center.	3rd Floor, Seminar Hall	Prof Aparna Shastri		
	1.00pm to 1.15pm	OMT Briefing	3rd Floor, Seminar Hall	Prof Vivekanad Gaikwad		
	1.00pm to 2.00pm	LUNCH BREAK				
	2.00pm-3.00pm	Session on POSH through Internal Complaint Committee by Adv. Poonam Takalkar	3rd Floor, Seminar Hall	Prof Aparna Shastri		
	3.00pm to 4.00pm	Orientation on Admin Forum (Documentation & Exam Forms briefing by Office Superintendent) & contact details of Admin Department to be displayed in Induction PPT and conveyed for students as follows : 1) For Scholarship Support- Mr. Maruti Khatal - 8390722098 2) ForDocumentation/DTE/Validity - Mr Himmat Salunkhe - 9763531606 3) For Fees Support Mr Sudhakar Jadhav - 9921223541 4) For Other Queries Ms Kavita Dhamal - 9922817273	3rd Floor, Seminar Hall	Ms Kavita Dhamal , Ms Sujata Pingale		
Week 1 DAY 5 Wednesday 23rd November 2022	10.00am to 5.00pm	OMT	College Ground	Prof. Vivekanand Gaikwad		
Week 1 DAY 6 Thursday 25th November 2022	11.00am to 12.30am	Staff Introduction	3rd Floor, Seminar Hall	Prof Aparna Shastri		
	12.30pm-1.00pm	Briefing on Student Council and Code of Conduct	3rd Floor, Seminar Hall	Prof. Praful Sarangdhar, Dr Nutan Samdani		
	1.00pm-2.00pm	Lunch Break				
	2.00pm to 4.00pm	Group 1- Session on Management Fundamentals	Div D Classroom(3rd Floor)	Prof Aparna Shastri		
		Group 2- Session on Email Writing	Computer Lab (4th Floor)	Prof Priya Vasagadekar		
	Group 3-Foundation course on Economics	Marketing Classroom(5th floor)	Prof Chaitrali Kale			



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AY: 2022-23

Induction Program for MBA I year students- Batch 2022-24 (WEEK 2)

Day	Time	Program	Venue	Resource Person / Co-ordinator
Week 2 Day 1, Saturday 26th November 2022	10.30 am to 1.00pm	Group 1- Basics of MS Office	Computer Lab (4th Floor)	Dr Ravi Achliya
		Group 2- Foundation course on Accounting	Div D Classroom (3rd Floor)	Prof Amit Rana
		Group 3- Foundation course on English Communication	Marketing Classroom (5th floor)	Prof Prajakta Kanegaonkar
	2.00pm to 4.00pm	Group 1- Session on CV Writing	Computer Lab (4th Floor)	Barclays Trainers
		Group 2-Foundation course on Economics	Div D Classroom (3rd Floor)	Prof Chaitrali Kale
		Group 3- Foundation course on English Communication	Marketing Classroom(5th floor)	Prof Prajakta Kanegaonkar
Week 2 Day 2, Monday 28th November 2022	10.30 am to 1.00pm	Group 1- Basics of MS Office	Computer Lab (4th Floor)	Dr Ravi Achliya
		Group 2- Foundation course on Accounting	Div D Classroom (3rd Floor)	Prof Amit Rana
		Group 3-Session on Universal Human Values (UHV)	Marketing Classroom (5th floor)	Prof Pranjal Jadhav
	2.00pm to 4.00pm	Group 1- Foundation course on Economics	Div D Classroom (3rd Floor)	Prof Chaitrali Kale
		Group 2- Session on CV Writing	Computer Lab (4th Floor)	Barclays Trainers
		Group 3-Session on Goal Setting	Div D Classroom (3rd Floor)	Prof Vivekanand Gaikwad
Week 2 Day 3, Tuesday 29th November 2022	10.30 am to 1.00pm	Group 1- Foundation course on English Communication	Div D Classroom (3rd Floor)	Prof Prajakta Kanegaonkar
		Group 2- Basics of MS Office	Computer Lab (4th Floor)	Dr Ravi Achliya
		Group 3- Foundation course on Accounting	Marketing Classroom (5th floor)	Prof Amit Rana
	2.00pm to 4.00pm	Group 1- Session on Universal Human Values (UHV)	Div D Classroom (3rd Floor)	Prof Pranjal Jadhav
		Group 2-Foundation course on Research Methodology	Marketing Classroom(5th floor)	Prof. Amruta Wadnerkar
		Group 3- Session on CV Writing	Computer Lab (4th Floor)	Barclays Trainers
Week 2 Day 4, Wednesday 30th November	10.30am to 1.00pm	Group 1- Foundation course on English Communication	Div D Classroom (3rd Floor)	Prof Prajakta Kanegaonkar
		Group 2- Basics of MS Office	Computer Lab (4th Floor)	Dr Ravi Achliya
		Group 3- Foundation course on Accounting	Marketing Classroom (5th floor)	Prof Amit Rana
	2.00pm to 4.00pm	Group 1-Session on Digital Marketing	Computer Lab (4th Floor)	Prof Jaydatta Bangar
		Group 2-Session on Universal Human Values (UHV)	Marketing Classroom (5th floor)	Prof Pranjal Jadhav
		Group 3-Session on Email Writing	Computer Lab (4th Floor)	Prof Priya Vasagadekar
Week 2 Day 5 Thursday 1st December 2022	10.30 am to 1.00pm	Group 1- Foundation course on English Communication	Div D Classroom (3rd Floor)	Prof Prajakta Kanegaonkar
		Group 2- Basics of MS Office	Computer Lab (4th Floor)	Dr Ravi Achliya
		Group 3- Foundation course on Accounting	Marketing Classroom (5th floor)	Prof Amit Rana
	2.00pm to 4.00pm	Group 1- Session on Social media Marketing	Computer Lab (4th Floor)	Prof Jaydatta Bangar
		Group 2- Workshop on Goal Setting	Marketing Classroom (5th floor)	Prof Vivekanand Gaikwad
		Group 3- Foundation course on English Communication	Marketing Classroom (5th floor)	Prof Prajakta Kanegaonkar
Week 2 Day 6, Friday 2nd December 2022	10.30 am to 1.00pm	Group 1-Foundation course on Accounting	Div D Classroom (3rd Floor)	Prof Amit Rana
		Group 2- Foundation course on English Communication	Marketing Classroom (5th floor)	Prof Prajakta Kanegaonkar
		Group 3-Basics of MS Office	Computer Lab (4th Floor)	Dr Ravi Achliya
	2.00pm to 4.00pm	Group 1, 2 and 3- Session on Employability skill awareness	Seminar Hall (3rd Floor)	Dr Shubhangee Ramaswamy



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Since 1994	Induction Program for MBA I year students- Batch 2022-24 (WEEK 3)									
Day	Time	Program	Venue	Resource Person / Co-ordinator						
Week 3 Day 1, Saturday 3rd December 2022	10.30 am to 1.00pm	Group 1-Foundation course on Accounting	Div D Classroom (3rd Floor)	Prof Amit Rana						
		Group 2- Foundation course on English Communication	Marketing Classroom (5th floor)	Prof Prajakta Kanegaonkar						
		Group 3- Basics of MS Office	Computer Lab (4th Floor)	Dr Ravi Achliya						
	2.00pm to 4.00pm	Group 1- Foundation course on Research Methodology	Div D Classroom (3rd Floor)	Dr Jitendra Bhandari						
		Group 2-Session on Digital Marketing	Computer Lab (4th Floor)	Prof Jaydatta Bangar						
		Group 3-Workshop on Personality Development	Marketing Classroom (5th floor)	Barclays Trainers						
Week 3 Day 2, Monday 5th December 2022	10.30 am to 1.00pm	Group 1-Foundation course on Accounting	Div D Classroom (3rd Floor)	Prof Amit Rana						
		Group 2- Foundation course on English Communication	Marketing Classroom (5th floor)	Prof Prajakta Kanegaonkar						
		Group 3- Session on Management Fundamentals	Computer Lab (4th Floor)	Prof Aparna Shastri						
	2.00pm to 4.00pm			Div D Classroom (3rd Floor)	Dr Nutan Samdani					
		Group 2- Session on Social media Marketing	Computer Lab (4th Floor)	Prof Jaydatta Bangar						
		Group 3- Session on Quantitative Aptitude	Marketing Classroom(5th floor)	Prof Amruta Kshirsagar						
Week 3 Day 3, Tuesday 6th December 2022	10.30 am to 1.00pm	Group 1- Session on Goal Setting	Div D Classroom (3rd Floor)	Prof Vivekanand Gaikwad						
		Group 2- Foundation course on Accounting	Marketing Classroom (5th floor)	Prof Amit Rana						
		Group 3-Session on Social Media marketing	Computer Lab (4th Floor)	Prof Jaydatta Bangar						
	2.00pm to 4.00pm									
		Group 2-Session on Quantitative Aptitude	Marketing Classroom (5th floor)	Prof Amruta Kshirsagar						
Week 3 Day 4, Wednesday 7th December 2022	10.30 am to 1.00pm	Group 1-Session on Quantitative Aptitude	Div D Classroom (3rd Floor)	Prof Amruta Kshirsagar						
		Group 1- Session on Goal Setting	Marketing Classroom (5th floor)	Prof Vivekanand Gaikwad						
		Group 3-Session on Digital Marketing	Computer Lab (4th Floor)	Prof Jaydatta Bangar						
	2.00pm to 4.00pm	Group 1- Session on Email Writing	Computer Lab (4th Floor)	Barclays Trainers						
		Group 2-Workshop on Management Fundamentals	Div D Classroom (3rd Floor)	Prof Aparna Shastri						
		Group 3-Foundation course on Research Methodology	Marketing Classroom(5th floor)	Dr Jitendra Bhandari						
Week 3 Day 5, Thursday 8th December 2022	10.30 am to 1.00pm	Group 1- Basics of MS Office	Computer Lab (4th Floor)	Dr Ravi Achliya						
		Group 3-Session on Social Media marketing	Div D Classroom (3rd Floor)	Prof Jaydatta Bangar						
		Group 3- Workshop on Time Management	Marketing Classroom(5th floor)	Dr Nutan Samdani						
	2.00pm to 4.00pm	Group 1-Workshop on Personality Development	Seminar Hall	Barclays Trainers						
		Group 2-Workshop on Personality Development	Seminar Hall	Barclays Trainers						
		Group 3- Basics of MS Office	Computer Lab (4th Floor)	Dr Ravi Achliya						
Prof Pranjal Jadhav Dr Jitendra Bhandari Prepared by		Dr Jitendra Bhandari HOD Reviewed/Recommended by		Dr Shubhangee Ramaswamy I/C Director Approved by						



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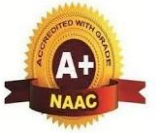
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Incremental Improvements in Admission

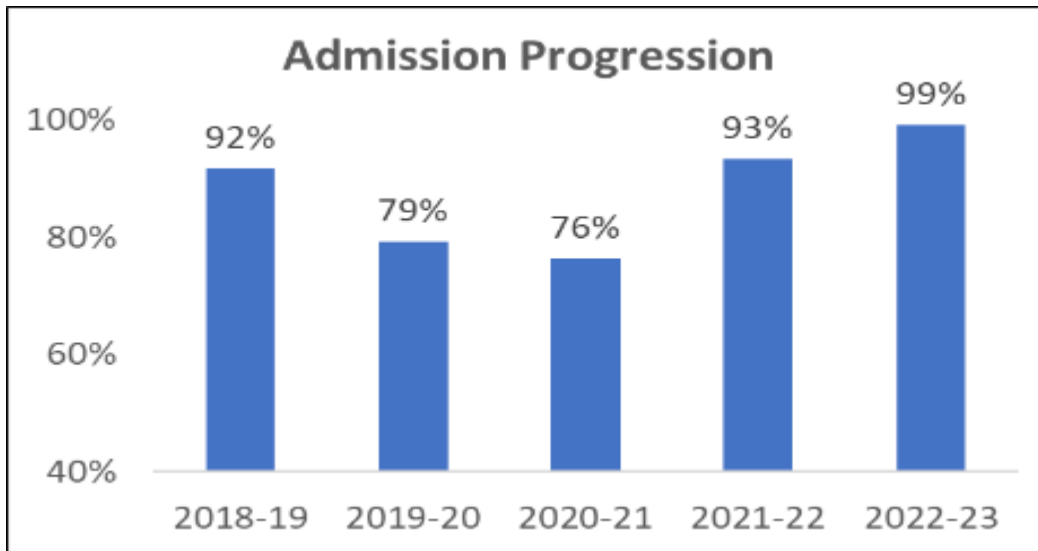


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Admission Progression

Admission Progression			
Academic Year	Sanctioned Seats	Admitted Students	Percentage
2018-19	180	165	92
2019-20	198	157	79
2020-21	207	158	76
2021-22	207	193	93
2022-23	207	205	99





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Incremental Improvements in Placement

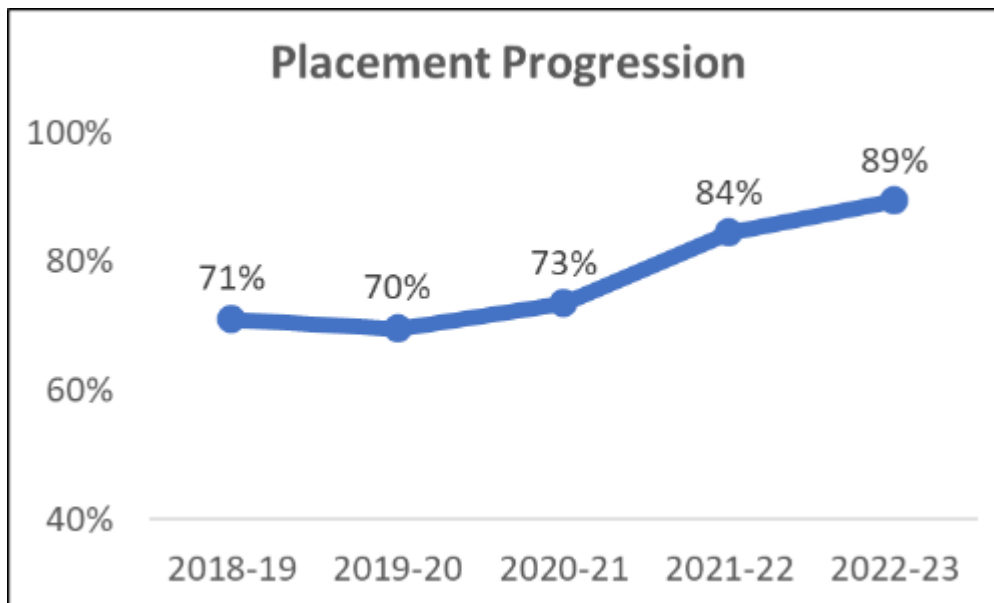


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Placement Progression

Placement Progression			
Academic Year	Registered for Placement	Placed	Percentage
2018-19	117	83	71
2019-20	115	80	70
2020-21	124	91	73
2021-22	128	108	84
2022-23	141	126	89





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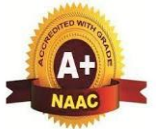
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**Increased student centric
activities**

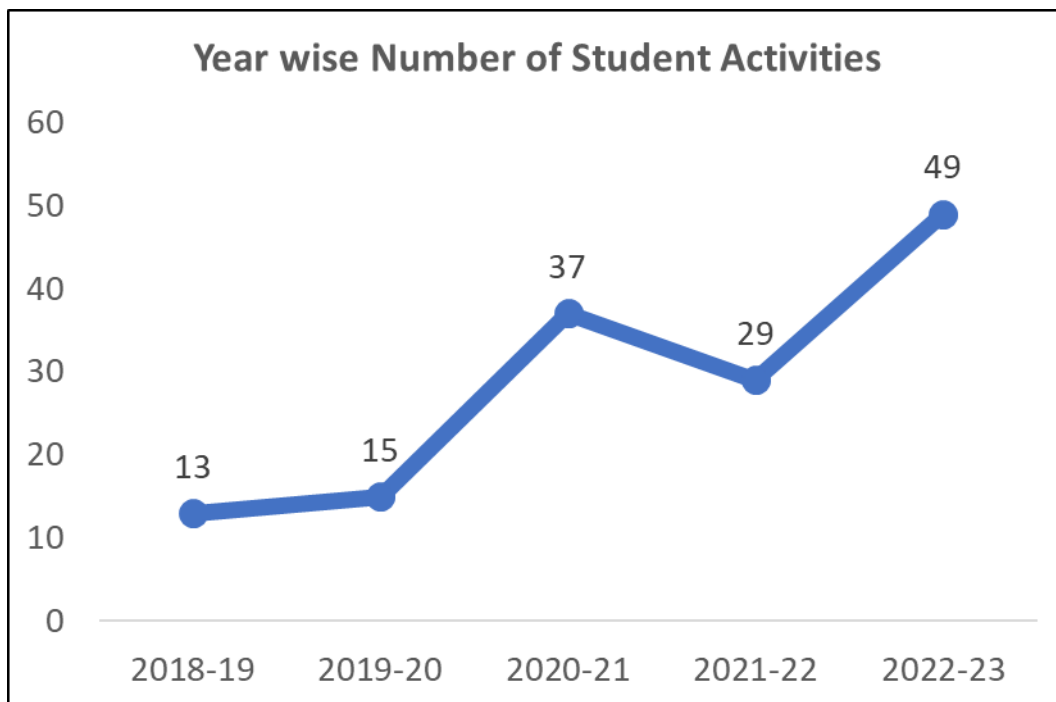


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Progression in student centric activities

Student Centric Activities	
Academic Year	Student Centric Activities
2018-19	13
2019-20	15
2020-21	37
2021-22	29
2022-23	49





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Staff participation in self-development activities



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Progression in Staff Participation in Self Development Activities

Staff Participation in Self Development		
Academic Year	Teaching	No Teaching
2018-19	13	0
2019-20	59	3
2020-21	53	10
2021-22	65	5
2022-23	70	31

