



Since 1994

Marathwada Mitra Mandal's
INSTITUTE OF MANAGEMENT EDUCATION RESEARCH AND TRAINING
(IMERT), Pune
S. No. 18, Plot No. 5/3, CTS No. 205, Behind Vandevi Temple, Karvenagar,
Pune – 411052



5.1.2 Following Capacity Development and Skills Enhancement Activities are Organised for Improving Students' Capability For Academic Year 2019-20

- 1. Soft skills**
- 2. Language and communication skills**
- 3. Life skills (Yoga, physical fitness, health and hygiene, self-employment and entrepreneurial skills)**
- 4. Awareness of trends in technology**



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Sr. NO	List of the report of program Capacity Development and Skills Enhancement Activities are Organized for Improving Students' Capability
	A.Y. Year 2019-20
1	Successful Negotiation: Essential Strategies and Skills
2	Write Professional Emails in English
3	Finance for non-financial Professionals
4	Two days workshop on "Industrial Relations and Organizational Preparedness"
5	Workshop on "Advance Derivative Strategies"
6	An ISR initiative Marketing department for giving practical exposure to the students



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Coursera online Course

For the Year 2019-20 due to pandemic covid 19. MM's IMERT collaborated with Coursera for proving capacity development and skill enhancement activities such as Soft skills, Language and Communication Skills, Employment and Entrepreneurial Skills and Awareness of Trends in Technology though video sessions and online courses. During the year 137 students completed their courses through Coursera.



06/24/2020

Gajanan Pravin Napate

has successfully completed

Successful Negotiation: Essential Strategies and Skills

an online non-credit course authorized by University of Michigan and offered through Coursera

A handwritten signature in black ink that reads 'George Siedel'.

George Siedel
Williamson Family Professor of Business Administration
Thurnau Professor of Business Law
University of Michigan

COURSE
CERTIFICATE



Verify at coursera.org/verify/T73RAUF6A2BD
Coursera has confirmed the identity of this individual and their participation in the course.



04/19/2020

Nikhil Sunil Wankhede

has successfully completed

Write Professional Emails in English

an online non-credit course authorized by Georgia Institute of Technology and offered through Coursera

A handwritten signature in black ink, appearing to read "Gerry Landers".

Gerry Landers
Lecturer
GT Language Institute

**COURSE
CERTIFICATE**



Verify at coursera.org/verify/G4WXELBXXLJW
Coursera has confirmed the identity of this individual and their participation in the course.

05/04/2020

Ankita Naresh Kukreja

has successfully completed

Finance for Non-Financial Professionals

an online non-credit course authorized by University of California, Irvine and offered
through Coursera



David Standen, MBA
Instructor
University of California, Irvine Extension

**COURSE
CERTIFICATE**



Verify at coursera.org/verify/VF3WKQPZVAQ
Coursera has confirmed the identity of this individual and
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Date: 12th November 2019

NOTICE

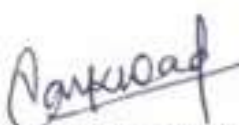
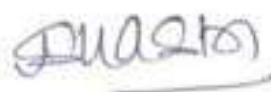

Workshop on "Industrial Relations and Organizational Preparedness"

This is to inform to all MBA HR students that Workshop on "Industrial Relations and Organizational Preparedness" is organized by the institute

All the students need to attend this session. The session will be very informative as it will help you for academic and professional career.

Date: 15th & 16th November 2019

Venue: MM's IMERT Manthan Seminar Hall 11:00 a.m.

 Prof. Vivekanand Gaikwad Faculty Coordinator Prepared by	 Dr. Aparna Shastry HR Coordinator Reviewed by	 Dr. Jitendra Bhandari HOD Approved By
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Two days workshop on “Industrial Relations and Organizational Preparedness”

Two days workshop on “Industrial Relations and Organizational Preparedness” was conducted on 15 & 16 November 2019.



Resource person for the training was Mr. Kumar Radhamohan, Head HR at CPC Pvt. Ltd.

Prof. Vivekaand Gaikwad coordinated the workshop.



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Date: -06-09-2019

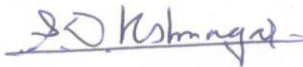
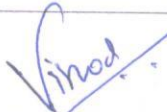
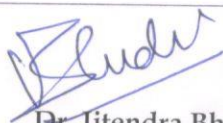
NOTICE

This is to inform all the students that, MM's IMERT is organising session on "Advanced Derivatives Strategies" details of the programme are as follows. The session will be conducted by Ashish Kelkar from Kiran Jadhav and Associates.

Date – 14th to 10th September 2019

Venue: 2nd Floor Class room MM's IMERT campus

Time – 10:00 A.M. to 11:00 P.M.

 Prof. Sachin Kshirsagar Faculty MM's IMERT Prepared by	 Dr. Vinod Mohite Faculty MM's, IMERT Reviewed by	 Dr. Jitendra Bhandari HOD MM'S IMERT Approved by
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Workshop on “Advance Derivative Strategies”

On 10th and 14th September 2019 Four days' workshop on Advance Derivative Strategies was conducted for Finance specialization students. The trainer for the program was an industry expert Mr. Ashish Kelkar from Kiran Jadhav and Associates. Two days program was attended by 40 students of MBA finance. Starting from basics of Derivatives students were taught on Advance Derivatives topics. The sessions were interactive and students were receptive of the advance derivatives strategies.

Key Sessions and Highlights

1. Introduction to Advanced Derivatives

- The workshop commenced with an overview of advanced derivative instruments beyond basic options and futures. Participants gained insights into exotic options, swaps, and structured products.

2. Risk Management Strategies

- A crucial session focused on advanced risk management techniques using derivatives. Experts discussed hedging strategies, scenario analysis, and portfolio optimization.

3. Quantitative Modelling

- Participants were introduced to quantitative models used in derivatives pricing and trading. This session covered topics such as Black-Scholes model extensions, volatility surfaces, and model calibration.

4. Case Studies and Real-World Applications

- Real-life case studies were presented to illustrate the application of advanced derivative strategies in different market conditions. This included examples from equity, commodity, and foreign exchange markets.

5. Regulatory and Compliance Issues

- An interactive discussion highlighted the regulatory landscape governing advanced derivatives. Participants gained insights into compliance requirements and best practices.

6. Interactive Workshops and Q&A Sessions

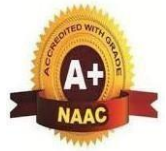
- Throughout the workshop, interactive workshops and Q&A sessions provided participants with opportunities to apply theoretical knowledge and clarify doubts.

The Workshop on "Advance Derivative Strategies" proved to be a valuable learning experience for participants aiming to deepen their understanding of derivative markets. By exploring advanced strategies, risk management techniques, and regulatory considerations, attendees gained practical insights that can be directly applied in their professional roles.



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Prepared By : Dr. Uttam Sapate, Professor
Reviewed By : Dr. Vinod Mohite , Assistant Professor
Approved By:-: Dr. Jitendra Bhandari, Incharge Director



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An ISR initiative Marketing department for giving practical exposure to the students

The brochure cover features the IMERT Pune logo and NAAC A+ Accredited logo at the top. The main title is "ISR Initiative by Marketing Specialisation" in a bold, dark red font. Below the title, a dark blue box contains the date "20th Oct 2019". The central illustration depicts three business professionals in blue attire: a man on the left pointing at a large glowing yellow lightbulb, a woman in the center holding a long black arrow that points towards a red target with a bullseye, and a man on the right holding a yellow folder. The background includes blue gears, a bar chart, and stylized green plants.



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An ISR initiative Marketing department for giving practical exposure to the students

An ISR initiative was taken up by Marketing department for giving practical exposure to the students.

The students helped Durga bachat gat (a self help group from Talegaon Dhamdhere) members to sale their produce (Diwali snacks), under the able guidance of prof.Vivek Dighe, DLF,Marketing department.

The amount of Rs.35000 thus generated was handed over to Ms. Arti Bhujbal (President Durga self help group) during Parents meet 2019 held on 20th October 2019. prof.Pranjal Jadhav also assisted in this venture, in the form of resource sharing.



Prepared By Pranjal Jadhav, Assistant Professor
Reviewed by: Dr. Vinod Mohite Associate Professor
Approved by: Dr. Jitendra Bhandari, Incharge Director