



Since 1994

**Marathwada Mitra Mandal's  
INSTITUTE OF MANAGEMENT EDUCATION RESEARCH AND TRAINING  
(MM's IMERT), Pune**

**S. No. 18, Plot No. 5/3, CTS No. 205, Behind Vandevi Temple, Karvenagar, Pune – 411052**



3.4.1 Number of extension and outreach programs conducted by the institution Year 2018-19

<b>Sr. No</b>	<b>Name of the programme conducted</b>
1	Commodities Derivatives Awareness Program-Kolhar Dist Ahmednagar
2	Commodities Derivatives Awareness Program-Kolhapur
3	Commodities Derivatives Awareness Program- Satara
4	Training program for Pune District Urban Cooperative Banks Association (PDUCBA) Employees Sahakar Nagar, Pune

**MARATHWADA MITRA MANDAL'S**  
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**& TRAINING**

**SEBI sponsored “Commodities Derivatives Training”**  
**at Kolhar, Bhagawatipur**

IMERT has been accredited as Commodities Derivatives Trainer (CoT) by Securities Exchange Board of India (SEBI) and as part of it first two **“Commodities Derivatives Training”** programs were organized at Kolhar, Bhagawatipur, Ahemadnagar. First program was conducted on 16/03/2019 from 6.00 pm to 08.30 pm. The second program was conducted on 17/03/2019 from 11.00 am to 01.30 pm.

The venue for the program was a convention hall of Bagwatipur Temple Trust and farmers from both the villages of Kolhar and Bhagawatipur participated. There were 35 farmers for the first program and more than 44 farmers as participants for the second program.

Surpanch of both Gram panchayat graced the occasion and they were felicitated with memento from IMERT. In local language i.e. Marathi, the awareness on commodities markets was conducted for commodities viz. Cotton and Soybean.

In the opening brief on functioning of SEBI was provided by Prof. Swapnil Kharde. Followed by commodities derivative training by Dr. Uttam Sapate, approved commodities Derivative Trainer.

**The participation by the farmers was appreciable and there was interaction and question-answer session at the end of the program.**

**This training program was to inform, educate and create awareness amongst farmers about commodity derivatives markets and was a great knowledge sharing experience.**

**It was a free program for the participants and all of them were provided with lunch post the training session. This training program was financially supported by SEBI -Investor Protection Fund.**

**Program got media coverage through a local newspaper also.**

**First program on 16/03/2019 from 06.00 pm to 08.30 pm at Kolhar,  
Bhagawatipur**





**Second program on 17/03/2019 from 11.00 am to 01.30 pm at Kolhar, Bhagawatipur**



**Felicitations of the Sarpanch of Kolhar**



Felicitation of the Sarpanch of Bhagawatipur

## कोल्हार येथे शेतकरी मार्गदर्शन शिबिर



कोल्हार भगवतीपूर येथे सेबी अंतर्गत झालेल्या शेतकरी मार्गदर्शन शिबिरप्रसंगी उपस्थित शेतकरी व ग्रामस्थ. (छाया-संजय कोळसे)

कोल्हार (चार्ताहर)- कोल्हार भगवतीपूर येथील भगवतीदेवी मंदिराच्या भक्त निवासात शासनाच्या सिक्युरिटी अॅण्ड एक्स्चेंज बोर्ड ऑफ इंडिया अर्थात सेबी अंतर्गत शेतकऱ्यांना मार्गदर्शन करण्याकरिता दोन दिवसीय कार्यशाळा घेण्यात आली. या संस्थेअंतर्गत सर्वप्रथम कोल्हार भगवतीपूर येथे महाराष्ट्रातील ही पहिली कार्यशाळा संपन्न झाली. याप्रसंगी डॉ. भास्करराव खर्डे, देवालय ट्रस्टचे उपाध्यक्ष सयाजी खर्डे, विश्वस्त नंदकुमार खांदे,

भगवतीपूरचे सरपंच रावसाहेब खर्डे, भास्करराव बो-हाडे, नंदकिशोर खर्डे, डी. के. खर्डे, व्यापारी पतसंस्थेचे अध्यक्ष संजय शिंगवी, महेंद्र कुंकूलोळ, जितेंद्र खर्डे, बी. के. खर्डे तसेच कोल्हार भगवतीपूर येथील शेतकरी वर्ग उपस्थित होते. यावेळी मार्गदर्शक डॉ. उत्तम सपाटे यांनी शेतकऱ्यांना माहिती देताना, सेबी ही शासनाची संस्था असून शेतकऱ्यांनी पिकविलेल्या शेतीमालाचा बाजारभाव तीन महिन्यांनंतर काय असेल यासंदर्भात या संस्थेच्या कमांडिटी मार्केट

अर्थात वायदे बाजारद्वारे माहिती मिळू शकणार असून या वायदे बाजाराद्वारे शेतकरी आणि खरेदीदार यांच्यात व्यवहार करण्याची सुविधा आहे. यातून शेतकऱ्यांचे होणारे आर्थिक नुकसान टाळले जाऊ शकते असे सांगितले.

प्रास्ताविक स्वप्निल खर्डे यांनी केले तर स्वागत सचिन खर्डे यांनी केले. या शिबिराच्या पहिल्या दिवशी सेबीचे प्रतिनिधी जय नायडू यांनी शेतकऱ्यांना शासनाच्या या उपक्रमाबद्दल सविस्तर माहिती दिली.

Newspaper coverage of the program at Kolhar, Bhagawatipur

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**SEBI sponsored “Commodities Derivatives Training”**  
**at Kolhapur, Maharashtra**

IMERT has been accredited as Commodities Derivatives Trainer (CoT) by Securities Exchange Board of India (SEBI) and as part of its fourth **“Commodities Derivatives Training”** program was organized at Kolhapur, Maharashtra. It was conducted on 04/05/2019 from 6.00 pm to 08.30 pm.

The venue for the program was Pavilion Hotel, Kolhapur and farmers/ traders from the nearby areas participated. There were 52 participants for the program.

In local language i.e. Marathi, the awareness on commodities markets was conducted for Sugar commodity.

In the opening brief on functioning of SEBI and commodities markets overview was provided by Dr. Varsha N. It was followed by commodities derivative training based on Sugar by Dr. Shriram Nerlekar, approved commodities Derivative Trainer.

The participation by the farmers/traders inclusive of female participants was appreciable and there was interaction and question-answer session at the end of the program.

**This training program was to inform, educate and create awareness amongst farmers/traders about commodity derivatives markets and was a great knowledge sharing experience.**

**It was a free program for the participants and all of them were provided with lunch post the training session. This training program was financially supported by SEBI -Investor Protection Fund.**

**Program on 04/05/2019 from 06.00 pm to 08.30 pm at Kolhapur**





**Participants at the program on 04/05/2019 at Kolhapur**



**Dr. Shriram Nerlekar provides Commodities Derivatives Training**





**Participants at the program on 04/05/2019 at Kolhapur**



**Prof. Varsha N. providing brief on SEBI**

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**SEBI sponsored “Commodities Derivatives Training”**  
**at Satara, Maharashtra**

IMERT has been accredited as Commodities Derivatives Trainer (CoT) by Securities Exchange Board of India (SEBI) and as part of it fifth **“Commodities Derivatives Training”** program was organized at Satara, Maharashtra. It was conducted on 08/06/2019 from 7.00 pm to 09.30 pm.

The venue for the program was Gulbahar Hotel, Pawai Naka, Satara and farmers/ traders from the nearby areas participated. There were 89 participants for the program.

In local language i.e. Marathi, the awareness on commodities markets was conducted for Sugar commodity.

In the opening brief on functioning of SEBI and commodities markets overview was provided by Prof. Sampath Iyer. It was followed by commodities derivative training based on Sugar by Dr. Uttam Sapate, approved commodities Derivative Trainer.

The participation by the farmers/traders inclusive of female participants was appreciable and there was interaction and question-answer session at the end of the program.

**This training program was to inform, educate and create awareness amongst farmers/traders about commodity derivatives markets and was a great knowledge sharing experience.**

**It was a free program for the participants and all of them were provided with dinner post the training session. This training program was financially supported by SEBI -Investor Protection Fund.**

**Program on 08/06/2019 from 07.00 pm to 09.30 pm at Satara**





**Participants at the program on 08/06/2019 at Satara**



**Prof. Sampath Iyer provides brief on SEBI and introduction to Commodities**



**Participants at the program on 08/06/2019 at Satara**



**Dr. Uttam Sapate providing Commodities Derivatives Training**

### **Training programme on "Marketing for Survival"**

On the 26th of June, 2019, faculty members of IMERT, Dr. Rupendra Gaikwad and Prof. Vivek Dighe conducted a full day training programme on "Marketing for Survival" at the Pune District Urban Cooperative Banks Association (PDUCBA) office located at Sahakar Nagar, Pune. The PDUCBA represents and works for the betterment of its member banks which are all the Urban Cooperative Banks operating in Pune District.

The participants were from 10 different Urban Cooperative Banks. They were managerial staff working in the capacity of Branch Manager/Assistant Branch Manager in their respective banks.



Through the course of this day long interactive training programme, the trainers and the participants interacted about the present situation and position of the Urban Cooperative Banks, their competitiveness, issues of survival and the various measures like Marketing of financial products that can be undertaken to ensure that they remain relevant and are able to sustain and grow in the face of intense competition from Public Sector Banks, Private Banks and Foreign Banks..