



**Marathwada MitraMandal's**  
**INSTITUTE OF MANAGEMENT EDUCATION RESEARCH AND TRAINING**  
**(IMERT), Pune**  
**S. No. 18, Plot No. 5/3, CTS No. 205, Behind Vandevi Temple, Karvenagar,**  
**Pune – 411052**



**NPTEL Appreciation Certificate**  
**Awarded to Faculty SPOC of**  
**MM's IMERT**



# CERTIFICATE OF APPRECIATION



is awarded to

**VIVEKANAND GAIKWAD**

of  
**MARATHWADA MITRA MANDAL'S INSTITUTE OF MANAGEMENT  
EDUCATION RESEARCH AND TRAINING**

PUNE, MAHARASHTRA

for his/her instrumental role as SPOC for the **SWAYAM-NPTEL** Local Chapter.  
Thank you for being NPTEL's brand ambassador at your esteemed institution.

**ACTIVE  
SPOC**

**Jan - Apr 2022**

Active SPOC based on Performance & Participation of  
Candidates for the JAN-APR 2022 semester

  
**PROF. ANDREW THANGARAJ**  
NPTEL Coordinator  
IIT Madras



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## **1.2.1 Number of Add on/Certification/Value Added Program offered during the last five Years**

**Coursera Certification List and  
Certificates**

**Marathwada Mitramandals  
Institute of Management Education Research and Training, Pune  
List of Coursera Certification**

**AY 2020-21**

Sr. No	Name	Course	Enrollment Time	Class Start Time	Overall Progress	Estimated	Completed	Course Grade
1	NUTAN CHOPADE	Understanding Financial Markets	2020-04-23T13:46:20	2020-06-01T07:0	92.53	17.84	Yes	88.3
2	MOHIT PAWAR	Social Media Advertising	2020-06-23T05:22:07	2020-07-13T07:0	88.05	8.54	Yes	86.93
3	SHIVANI OVHAL	Leadership and Emotional Intellig	2020-09-04T05:56:29	2020-09-14T07:0	8.69	0.28	Yes	95
4	PRAJAKTA LOKHANDE	Introduction to Valuation with W	2020-06-24T06:46:29	2020-07-13T07:0	87.5	3.78	Yes	87.5
5	PRAJAKTA LOKHANDE	Speak English Professionally: In P	2020-06-29T10:28:27	2020-06-29T07:0	100	21.74	Yes	96.89
6	PRAJAKTA LOKHANDE	Write Professional Emails in Engli	2020-04-21T06:06:48	2020-08-17T07:0	100	27.5	Yes	98.57
7	MEGHA MEHTA	Finance for Everyone: Markets	2020-05-22T09:31:02	2020-06-08T07:0	88.88	5.73	Yes	96.25
8	MEGHA MEHTA	Financial Markets	2020-05-04T07:49:09	2020-06-01T07:0	97.16	27.59	Yes	90.07
9	PRAJAKTA LOKHANDE	Investment Risk Management	2020-06-24T06:49:52	2020-07-13T07:0	87.5	2.1	Yes	100
10	GAJANAN NAPATE	Integrated Marketing Communica	2020-06-24T05:57:57	2020-07-06T07:0	36.6	6.47	Yes	85
11	GAJANAN NAPATE	Introduction to Search Engine Op	2020-06-24T10:30:57	2020-06-22T07:0	87.71	9.27	Yes	92.5
12	Sachin Kshirsagar	Supply Chain Management Strate	2020-07-05T15:55:46	2020-07-06T07:0	100	30.35	Yes	100
13	VISHAL TUPKAR	Introduction to Social Media Mar	2020-09-30T10:41:04	2020-09-28T07:0	94.93	9.69	Yes	100
14	PRAJAKTA LOKHANDE	Portfolio Diversification using Cor	2020-07-27T11:50:59	2020-07-27T07:0	87.5	1.73	Yes	80
15	Sadhana Dhasade	Collect and Share Employee Feed	2020-07-14T11:50:49	2020-07-09T17:5	100	1.54	Yes	88.89
16	ANIKET ERANDE	The Marketing Plan	2020-09-19T03:10:47	2020-09-21T07:0	100	6.87	Yes	89.42
17	SHWETA DANKHADE	Write Professional Emails in Engli	2020-04-14T07:29:02	2020-08-17T07:0	100	13.96	Yes	99
18	BHAGYASHREE KATRE	Managing Employee Compensatio	2020-09-04T05:36:57	2020-09-14T07:0	7.35	0.39	Yes	93
19	KIRAN PATOLE	Excel Skills for Business: Essential	2020-06-02T04:02:37	2020-06-08T07:0	100	13.9	Yes	86.11
20	KIRAN PATOLE	Excel Skills for Business: Intermed	2020-06-08T16:29:19	2020-06-08T07:0	100	17.64	Yes	90.71
21	ANKITA KUKREJA	Project Management: The Basics	2020-07-23T07:45:59	2020-07-27T07:0	100	2.44	Yes	88.85
22	Member	Write Professional Emails in Engli	2020-06-04T10:23:59	2020-06-15T07:0	95	10.37	Yes	100
23	MEGHA MEHTA	Compare Stock Returns with Goo	2020-10-05T16:50:59	2020-10-19T07:0	50	0.1	Yes	100
24	NUTAN CHOPADE	Financial Markets	2020-04-23T13:42:19	2020-06-01T07:0	61.32	29.65	Yes	91.61
25	Tejal Jadhav	Recruiting, Hiring, and Onboardin	2020-06-18T07:00:06	2020-06-29T07:0	100	42	Yes	88.83
26	Tejal Jadhav	Excel Skills for Business: Intermed	2020-08-08T10:48:30	2020-08-17T07:0	100	48.5	Yes	87.33
27	VIVEK KONDALWADE	The Marketing Plan	2020-09-29T08:03:12	2020-09-21T07:0	92.45	2.28	Yes	99.04
28	VISHAL TUPKAR	Create a Business Marketing Bran	2020-07-06T07:31:19	2020-07-27T07:0	100	0.46	Yes	100
29	VYANKATESH BAGADE	The Marketing Plan	2020-09-20T04:39:13	2020-09-21T07:0	92.45	9.27	Yes	89.77
30	Sachin Kshirsagar	Supply Chain Analytics Essentials	2020-08-08T10:14:50	2020-08-17T07:0	100	9.86	Yes	95.33
31	AISHWARYA AMBESANGE	Financial Accounting: Foundation	2020-08-09T11:36:23	2020-08-24T07:0	98.78	12.62	Yes	96.46
32	Rupesh Bidkar	The Marketing Plan	2020-09-10T08:03:54	2020-09-21T07:0	100	15.36	Yes	98.08
33	MEGHA MEHTA	Investment Risk Management	2020-09-05T12:21:57	2020-09-07T07:0	87.5	0.07	Yes	80
34	GAJANAN NAPATE	The Marketing Plan	2020-09-18T02:37:20	2020-09-21T07:0	14.15	3.39	Yes	82.57
35	GAJANAN NAPATE	Search Engine Optimization Fund	2020-06-26T06:35:56	2020-07-06T07:0	74.13	8.87	Yes	90.63
36	VAIBHAV RAUT	Communication Strategies for a V	2020-05-16T12:00:19	2020-06-01T07:0	100	8.05	Yes	79
37	HARSHADA VEER	Behavioral Finance	2020-09-04T14:25:29	2020-09-21T07:0	100	3.48	Yes	85.6
38	Sachin Kshirsagar	Supply Chain Sourcing	2020-06-29T19:54:31	2020-06-29T07:0	100	22.64	Yes	100
39	KIRAN PATOLE	Excel Skills for Business: Intermed	2020-06-05T16:03:54	2020-06-08T07:0	100	18.62	Yes	90.33

40	ROHAN KOKANE	Leadership and Emotional Intellig	2020-09-04T05:51:45	2020-09-14T07:0	26.08	1.35	Yes	90
41	Akash Mane	Introduction to Project Managem	2020-05-22T09:07:54	2020-06-08T07:0	100	0.36	Yes	100
42	MEGHA MEHTA	Design your own trading strategy	2020-06-03T16:40:18	2020-06-01T07:0	50	1.84	Yes	72
43	MOHIT PAWAR	The Marketing Plan	2020-09-10T06:35:59	2020-09-21T07:0	92.45	11.31	Yes	89.88
44	PRAJAKTA LOKHANDE	Bonds and Fixed Income Mathem	2020-06-24T06:50:41	2020-06-22T16:2	87.5	1.8	Yes	80
45	VISHAL TUPKAR	The Marketing Plan	2020-09-16T07:43:12	2020-09-21T07:0	92.45	11.62	Yes	79.17
46	SAURABH TIKHE	The Marketing Plan	2020-09-22T15:06:39	2020-09-21T07:0	100	5.61	Yes	85.92
47	VISHAL TUPKAR	Use Canva to Create Social Media	2020-06-06T06:18:27	2020-06-01T07:0	100	0.89	Yes	90
48	AJIT SAHARE	The Marketing Plan	2020-09-21T04:39:51	2020-09-21T07:0	100	10.84	Yes	95.83
49	SHIVANI OVHAL	Managing Employee Compensatio	2020-09-04T05:44:02	2020-09-14T07:0	7.35	0.78	Yes	94
50	Ashwini Jagtap	Recruiting, Hiring, and Onboardin	2020-07-31T14:29:32	2020-07-27T07:0	98.85	25.56	Yes	91.06
51	KIRAN PATOLE	Excel Skills for Business: Advance	2020-06-17T14:20:34	2020-06-22T07:0	100	17.58	Yes	85.43
52	BHAGYASHREE KATRE	Leadership and Emotional Intellig	2020-09-28T07:12:18	2020-09-28T07:0	8.69	0.32	Yes	92.5
53	INDRAJIT JOGADAND	Behavioral Finance	2020-09-24T14:13:20	2020-09-21T07:0	100	1.8	Yes	78.78
54	RUSHIKESH BHALAWANE	The Marketing Plan	2020-09-28T04:42:18	2020-09-21T07:0	100	5.5	Yes	90.71
55	NEHA BHOLE	The Marketing Plan	2020-09-10T05:43:24	2020-09-21T07:0	92.45	4.96	Yes	89.42
56	PRAJAKTA LOKHANDE	Marketing in a Digital World	2020-06-30T08:23:49	2020-07-08T07:0	92.68	22.82	Yes	82.52
57	PRAJAKTA LOKHANDE	Analyzing Company's Perform	2020-06-17T09:51:28	2020-06-29T07:0	100	2.95	Yes	83.33
58	ANIKET ERANDE	Write Professional Emails in Engli	2020-04-14T09:38:09	2020-08-17T07:0	100	15.14	Yes	100
59	SUPRIKA GAIKWAD	Behavioral Finance	2020-09-02T07:54:19	2020-09-21T07:0	36.66	0.72	Yes	88.95
60	MEGHA MEHTA	Teamwork Skills: Communicating	2020-07-19T03:06:34	2020-07-20T07:0	81.7	4.25	Yes	93.74
61	MEGHA MEHTA	Initiating and Planning Projects	2020-07-19T03:05:16	2020-08-24T07:0	87.5	1.92	Yes	83.2
62	Akash Mane	Create Informative Presentations	2020-05-29T06:54:32	2020-06-01T07:0	70	0.11	Yes	81.25
63	MEGHA MEHTA	Draw Insights with Crosstabs Rep	2020-09-05T12:48:26	2020-09-21T07:0	60	0.12	Yes	100
64	AKSHATA NALE	Recruiting, Hiring, and Onboardin	2020-09-04T19:43:01	2020-09-21T07:0	100	1.87	Yes	88
65	KIRAN PATOLE	Photography Techniques: Light, C	2020-05-30T18:39:39	2020-06-08T07:0	100	6.59	Yes	88.38
66	KIRAN PATOLE	Principles of Photo Composition a	2020-05-29T15:15:34	2020-06-01T07:0	100	8.85	Yes	89.38
67	AISHWARYA AMBESANGE	Behavioral Finance	2020-09-03T15:45:31	2020-09-21T07:0	100	1.31	Yes	89.54
68	SHUBHAM JAWALKAR	Project Management: The Basics	2020-07-22T10:49:20	2020-07-27T07:0	97.56	4.38	Yes	88.85
69	Neha Kulkarni	Create Informative Presentations	2020-06-01T16:41:49	2020-06-01T07:0	70	0.05	Yes	81.25
70	MEGHA MEHTA	Getting Started with Power BI De	2020-09-02T14:30:49	2020-09-07T07:0	87.5	0.13	Yes	80
71	HARSHADA VEER	Financial Markets	2020-09-04T14:22:33	2020-09-21T07:0	100	10.45	Yes	98.52



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Academic Year 2019-20		List of Students- Completed Coursera Certifications		
Sr. No.	Name	Course	Enrolments Date	Overall Progress
1	Subham Mahale	Successful Negotiation: Essential Strategies and Skills	2020-04-03T11:22:19.989Z	18.18
2	Sachin Kshirsagar	Supply Chain Logistics	2020-04-03T12:36:08.189Z	53.49
4	Praful Sarangdhar	Sales Training: Building Your Sales Career	2020-04-03T13:00:41.425Z	97.37
6	Sonal Karandikar	The Science of Well-Being	2020-04-03T17:39:00.480Z	35.29
7	Sonal Karandikar	Write Professional Emails in English	2020-04-05T13:07:31.501Z	35
8	Snehal Kulkarni	Business Metrics for Data-Driven Companies	2020-04-07T10:09:06.502Z	56.52
10	Praful Sarangdhar	Write Professional Emails in English	2020-04-13T02:05:31.336Z	92.5
11	KUNAL BORKAR	Write Professional Emails in English	2020-04-13T04:56:00.157Z	20
12	PIYUSHA PATIL	Write Professional Emails in English	2020-04-13T06:38:51.390Z	100
13	AISHWARYA SONTAKKE	Write Professional Emails in English	2020-04-13T06:50:10.717Z	100
14	BHAGYASHREE KATRE	Write Professional Emails in English	2020-04-13T10:10:22.270Z	97.5
16	NUTAN CHOPADE	Write Professional Emails in English	2020-04-13T14:23:40.800Z	91.25
17	VISHAL TUPKAR	Write Professional Emails in English	2020-04-13T19:44:29.890Z	100
18	ROHAN KOKANE	Write Professional Emails in English	2020-04-13T19:46:43.661Z	100
19	RAJU TARAL	Write Professional Emails in English	2020-04-14T05:52:58.567Z	16.25
20	VIVEK KONDALWADE	Write Professional Emails in English	2020-04-14T05:58:32.974Z	1.25
21	BHAKTI WAGH	Write Professional Emails in English	2020-04-14T06:57:05.958Z	100
22	Pramod Patil	Write Professional Emails in English	2020-04-14T07:00:02.103Z	33.75
23	SAYALI PAWALE	Successful Career Development	2020-04-14T07:00:10.568Z	30.77
24	MANALI AUTE	Write Professional Emails in English	2020-04-14T07:01:46.938Z	100
25	PARTHVANSHI BHUJBAL	Successful Negotiation: Essential Strategies and Skills	2020-04-14T07:04:47.759Z	18.18
26	KRUTIKA KUTE	Write Professional Emails in English	2020-04-14T07:06:07.473Z	28.75
27	LOKESH SALVIKAR	Write Professional Emails in English	2020-04-14T07:06:12.969Z	47.5
30	ARBAZ SHAIKH	Write Professional Emails in English	2020-04-14T07:18:16.184Z	93.75
31	SAMARTH BASALE	Write Professional Emails in English	2020-04-14T07:18:16.633Z	48.75
32	SAURABH BELSARE	Write Professional Emails in English	2020-04-14T07:22:56.513Z	77.5
33	ARCHANA NAIR	Write Professional Emails in English	2020-04-14T07:25:54.330Z	100
34	SHWETA DANKHADE	Write Professional Emails in English	2020-04-14T07:29:02.514Z	7.5



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36	roshan zanwar	Write Professional Emails in English	2020-04-14T07:40:37.617Z	28.75
38	BHAGYASHREE JAINJANGDE	Write Professional Emails in English	2020-04-14T07:44:47.417Z	18.75
41	AISHWARYA PATANKAR	Write Professional Emails in English	2020-04-14T07:47:54.971Z	35
42	AKSHATA NALE	Write Professional Emails in English	2020-04-14T07:49:49.274Z	100
43	AMRUTA MENE	Write Professional Emails in English	2020-04-14T07:52:27.721Z	100
44	AJEET PATIL	Write Professional Emails in English	2020-04-14T07:54:03.777Z	15
47	RENUKA WAGH	Write Professional Emails in English	2020-04-14T07:58:13.336Z	100
48	NIKHIL WANKHEDE	Write Professional Emails in English	2020-04-14T07:59:00.657Z	100
49	ANUJA DHOTRE	Write Professional Emails in English	2020-04-14T07:59:41.247Z	62.5
50	RUSHIKESH BHALAWANE	Write Professional Emails in English	2020-04-14T08:02:22.010Z	100
51	SHIVANI OVHAL	Write Professional Emails in English	2020-04-14T08:05:51.039Z	100
52	ROSHAN DESHMUKH	Learning How to Learn: Powerful mental tools to help you master tough subjects	2020-04-14T08:11:45.145Z	3.9
53	KEVIN SHAH	Write Professional Emails in English	2020-04-14T08:13:11.036Z	96.25
55	MADHURI VISHWAKARMA	Write Professional Emails in English	2020-04-14T08:20:37.277Z	100
56	AKIB PATHAN	Write Professional Emails in English	2020-04-14T08:23:55.392Z	96.25
57	Suraj Hiwale	Write Professional Emails in English	2020-04-14T08:31:57.324Z	87.5
58	VISHAL THAKARE	Write Professional Emails in English	2020-04-14T08:35:48.992Z	76.25
59	SANDESH CHOTHAVE	Write Professional Emails in English	2020-04-14T08:35:54.666Z	100
60	Amit Pitrubhakta	Write Professional Emails in English	2020-04-14T08:37:38.733Z	3.75
61	GAYATRI MULEY	Write Professional Emails in English	2020-04-14T08:43:14.979Z	100
62	DHAWAL PATIL	Write Professional Emails in English	2020-04-14T08:44:01.439Z	100
63	MOHIT PAWAR	Write Professional Emails in English	2020-04-14T08:44:55.648Z	100
64	Rupesh Bidkar	Write Professional Emails in English	2020-04-14T08:48:45.502Z	72.5
65	MOHINI GORE	Write Professional Emails in English	2020-04-14T08:49:14.735Z	100
66	SHWETA DHOKE	Write Professional Emails in English	2020-04-14T08:50:54.712Z	100
67	POOJA DESHMUKH	Write Professional Emails in English	2020-04-14T08:51:04.110Z	97.5
68	SAYALI DUBE	Write Professional Emails in English	2020-04-14T08:51:30.465Z	5
70	SURAJ KUDALE	Write Professional Emails in English	2020-04-14T08:53:14.139Z	98.75
71	HRUSHIKESH KSHIRSAGAR	Write Professional Emails in English	2020-04-14T08:53:19.188Z	67.5
72	NIKHIL NAIKWADI	Write Professional Emails in English	2020-04-14T08:53:26.934Z	100
73	SAURABH ASUTKAR	Successful Negotiation: Essential Strategies and Skills	2020-04-14T08:53:43.137Z	99.35



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74	SAURABH ASUTKAR	The Science of Well-Being	2020-04-14T08:53:52.339Z	35.78
75	SAURABH ASUTKAR	Project Management: The Basics for Success	2020-04-14T08:54:23.957Z	100
76	SAURABH ASUTKAR	Write Professional Emails in English	2020-04-14T08:54:38.682Z	100
77	SAURABH ASUTKAR	Grammar and Punctuation	2020-04-14T08:54:45.375Z	100
79	shubham jangam	Write Professional Emails in English	2020-04-14T09:10:11.330Z	100
81	SHILPA JADHAV	Write Professional Emails in English	2020-04-14T09:19:57.924Z	45
82	VIKRANT BAPAT	Learning How to Learn: Powerful mental tools to help you master tough subjects	2020-04-14T09:36:27.565Z	6.49
84	Mandar Gaikwad	Write Professional Emails in English	2020-04-14T09:39:54.611Z	60
88	SNEHA GUDE	Write Professional Emails in English	2020-04-14T09:45:42.728Z	2.5
90	SAURABH TIKHE	Write Professional Emails in English	2020-04-14T09:47:55.442Z	47.5
92	PRATIK KAMBLE	Write Professional Emails in English	2020-04-14T09:49:41.926Z	98.75
100	RAJPAL KADAM	Write Professional Emails in English	2020-04-14T09:55:36.824Z	61.25
101	HARSHADA VEER	Write Professional Emails in English	2020-04-14T09:55:54.473Z	100
102	SNEHA GHUGE	Successful Career Development	2020-04-14T09:59:05.802Z	4.81
104	KIRAN PATOLE	Write Professional Emails in English	2020-04-14T10:10:49.666Z	100
112	SNEHA GUDE	Business Metrics for Data-Driven Companies	2020-04-14T10:28:50.262Z	4.35
113	SHWETA ANSHETTE	Write Professional Emails in English	2020-04-14T10:40:35.333Z	11.25
114	GUNJAN BENDALE	Write Professional Emails in English	2020-04-14T10:46:31.825Z	95
115	APURVA DEOKAR	Write Professional Emails in English	2020-04-14T10:57:29.069Z	2.5
117	KALPESH DHAGE	Write Professional Emails in English	2020-04-14T11:19:39.649Z	41.25
120	ABOLI JUMDE	Write Professional Emails in English	2020-04-14T11:56:22.330Z	80
122	GOVIND TIMEWAR	Write Professional Emails in English	2020-04-14T12:10:16.661Z	5
123	AKSHAY KADAM	Write Professional Emails in English	2020-04-14T12:11:17.283Z	2.5
124	VYANKATESH BAGADE	Write Professional Emails in English	2020-04-14T12:16:01.806Z	100
125	Prajakta Ghumare	Business English: Marketing and Sales	2020-04-14T12:18:00.462Z	0.81
126	NILESH LABADE	Write Professional Emails in English	2020-04-14T12:29:51.446Z	12.5
128	LEENA YADAV	Write Professional Emails in English	2020-04-14T12:44:26.521Z	92.5
130	AVINASH BHOPLA	Write Professional Emails in English	2020-04-14T13:02:35.907Z	62.5
135	SAURABH JAGTAP	Financial Markets	2020-04-14T13:34:35.902Z	4.4
137	RUSHIKESH ANPAT	Write Professional Emails in English	2020-04-14T13:36:55.947Z	100
138	SHARYU SARODE	Write Professional Emails in English	2020-04-14T13:46:09.647Z	35





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139	SAURABH JAGTAP	Write Professional Emails in English	2020-04-14T13:48:39.824Z	33.75
140	NILESH LABADE	Financial Markets	2020-04-14T14:31:52.652Z	2.52
141	SNEHAL LODAM	Write Professional Emails in English	2020-04-14T16:02:50.422Z	70
142	SOURAV PRAJAPATI	Write Professional Emails in English	2020-04-14T16:17:30.388Z	62.5
143	PRADEEP CHATRI	Write Professional Emails in English	2020-04-14T16:56:48.179Z	2.5
144	VIJAY JOSHI	Write Professional Emails in English	2020-04-14T17:42:12.492Z	2.5
147	GAJANAN NAPATE	Write Professional Emails in English	2020-04-15T06:30:06.786Z	97.5
150	CHETAN JADHAV	Write Professional Emails in English	2020-04-15T07:29:36.501Z	35
151	Tejashree Jagatap	Write Professional Emails in English	2020-04-15T07:31:05.804Z	31.25
152	RUSHIKESH KHATAL	Write Professional Emails in English	2020-04-15T07:39:18.463Z	48.75
153	PRIYANKA SALUNKHE	Write Professional Emails in English	2020-04-15T07:39:54.657Z	100
154	ROHIT BHINGARDIVE	Write Professional Emails in English	2020-04-15T07:50:17.059Z	30
155	SHAILESH SARODE	Write Professional Emails in English	2020-04-15T07:54:52.055Z	65
156	ADITYA JAGTAP	Write Professional Emails in English	2020-04-15T07:56:14.395Z	17.5
157	ASHWINI KHANDADE	Write Professional Emails in English	2020-04-15T07:59:12.944Z	37.5
160	Yogesh Jadhav	Mastering Data Analysis in Excel	2020-04-15T08:42:20.139Z	26.15
161	ASHWINI DAHAKE	Write Professional Emails in English	2020-04-15T08:56:00.899Z	51.25
162	SHUBHAM JAWALKAR	Write Professional Emails in English	2020-04-15T10:11:02.165Z	100
163	Sadhana Dhasade	Write Professional Emails in English	2020-04-15T10:29:16.776Z	5
165	INDRAJIT JOGADAND	Speak English Professionally: In Person, Online & On the Phone	2020-04-15T10:41:26.850Z	31.48
166	Pramesh Nimble	Write Professional Emails in English	2020-04-15T10:45:28.675Z	2.5
167	MOHIT PAWAR	Brand and Product Management	2020-04-15T11:56:32.231Z	20
168	Dr. Vinod Mohite	Digital Analytics for Marketing Professionals: Marketing Analytics in Theory	2020-04-15T12:58:30.282Z	19
169	Twinkle Bharne	Write Professional Emails in English	2020-04-15T13:49:26.118Z	21.25
171	shrikant bhuibhar	Write Professional Emails in English	2020-04-15T15:56:11.519Z	47.5
173	SANCHIT GHOGARE	Create Employee Management System with When I Work	2020-04-16T04:05:30.569Z	40
174	Sadhana Dhasade	Preparing to Manage Human Resources	2020-04-16T06:08:05.917Z	5.19
176	RUSHIKESH BANTE	Write Professional Emails in English	2020-04-16T07:30:40.749Z	30
177	SUPRIKA GAIKWAD	Write Professional Emails in English	2020-04-16T07:31:59.605Z	2.5
178	AJIT SAHARE	Write Professional Emails in English	2020-04-16T07:48:36.600Z	100
179	SAURABH KULKARNI	Market Research and Consumer Behavior	2020-04-16T08:49:35.307Z	8.33



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180	SAMRUDDHI CHIRDE	Write Professional Emails in English	2020-04-16T09:58:03.050Z	41.25
181	ROHAN KHALADKAR	Write Professional Emails in English	2020-04-16T10:23:08.200Z	100
182	DEVENDRA BHIRUD	Write Professional Emails in English	2020-04-16T13:13:41.363Z	2.5
183	DEVENDRA BHIRUD	Speak English Professionally: In Person, Online & On the Phone	2020-04-16T13:21:51.651Z	3.7
186	ADITYA DESHMUKH	Successful Negotiation: Essential Strategies and Skills	2020-04-17T05:58:44.187Z	6.49
187	PARAG MAHAJAN	Market Research and Consumer Behavior	2020-04-17T06:02:00.746Z	5.56
190	OMKAR SONWANE	Write Professional Emails in English	2020-04-17T07:02:19.448Z	6.25
191	RIFAUT KHAN	Write Professional Emails in English	2020-04-17T07:03:46.110Z	38.75
193	NIRMAL DAMINI	Write Professional Emails in English	2020-04-17T08:21:22.497Z	5
194	SHIKHA SAHU	Write Professional Emails in English	2020-04-17T08:48:16.375Z	95
196	SHRUTI ULAGADDE	Write Professional Emails in English	2020-04-17T09:07:12.130Z	22.5
197	PRIYANKA SHIRSATH	Effective Problem-Solving and Decision-Making	2020-04-17T10:37:48.179Z	8.33
198	PRIYANKA SHIRSATH	Write Professional Emails in English	2020-04-17T10:51:46.329Z	95
199	KRUSHNAKANT BAREWAR	Write Professional Emails in English	2020-04-17T13:15:54.557Z	52.5
201	SAYALI PAWALE	Preparing to Manage Human Resources	2020-04-17T14:27:24.289Z	8.44
202	SAURABH SHIRBHATE	Write Professional Emails in English	2020-04-17T17:53:54.163Z	50
204	SOPAN VERULKAR	Write Professional Emails in English	2020-04-18T02:37:48.248Z	2.5
206	MEGHA MEHTA	Write Professional Emails in English	2020-04-18T07:01:44.841Z	83.75
208	SAKSHI KAMBLE	Write Professional Emails in English	2020-04-18T09:56:43.667Z	100
210	SHIKHA SAHU	Financial Markets	2020-04-18T18:03:52.095Z	2.52

Prepared by :- Praful Sarangdhar, Assistant professor,

Reviewed by :- Dr. Jitendra Bhandari, Associate professor,

Approved by: Dr. Shriram Nerlekar, Director



05/16/2020

**Mandar Mahavir Gaikwad**

has successfully completed

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an online non-credit course authorized by Georgia Institute of Technology and offered through Coursera

A handwritten signature in black ink, appearing to read "Gerry Landers".

Gerry Landers  
Lecturer  
GT Language Institute

**COURSE  
CERTIFICATE**



Verify at [coursera.org/verify/D9RTSJ3GFV6C](https://coursera.org/verify/D9RTSJ3GFV6C)  
Coursera has confirmed the identity of this individual and their participation in the course.



04/18/2020

**Shweta Vijay Dhoke**

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Gerry Landers  
Lecturer  
GT Language Institute

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06/24/2020

**Gajanan Pravin Napate**

has successfully completed

**Successful Negotiation: Essential Strategies and Skills**

an online non-credit course authorized by University of Michigan and offered through Coursera

A handwritten signature in black ink that reads 'George Siedel'.

George Siedel  
Williamson Family Professor of Business Administration  
Thurnau Professor of Business Law  
University of Michigan

**COURSE  
CERTIFICATE**



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Coursera has confirmed the identity of this individual and their participation in the course.



04/19/2020

**Gayatri Shailesh Muley**

has successfully completed

**Write Professional Emails in English**

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Gerry Landers  
Lecturer  
GT Language Institute

**COURSE  
CERTIFICATE**



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04/18/2020

**Shweta Vijay Dhoke**

has successfully completed

**Write Professional Emails in English**

an online non-credit course authorized by Georgia Institute of Technology and offered through Coursera

A handwritten signature in black ink, appearing to read "Gerry Landers".

Gerry Landers  
Lecturer  
GT Language Institute

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Coursera has confirmed the identity of this individual and their participation in the course.



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Pune – 411052



## **1.2.1 Number of Add on/Certification/Value Added Program offered during the last five Years**

Students Assessments Proofs  
on Certifications Offered by  
Institution





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## Students Assessments Index

### Academic Year 2022-23

Sr. No.	Particulars
1	MS Office Training Question paper & Assessment Sheet
2	GST Question paper & Assessment Sheet
3	ITR Question paper & Assessment Sheet
4	Enhancing English Fluency Question paper & Assessment Sheet



### MS Office Questions For Students Assessment

1. From which menu you can insert Header and Footer?

- (A) Insert Menu
- (B) View Menu
- (C) Format menu
- (D) Tools Menu

**Correct Answer: A**

2. To get to the 'Symbol' dialog box, click on the menu and choose 'Symbol'.

- (A) Insert
- (B) Format
- (C) Tools
- (D) Table

**Correct Answer: A**

3. option from clipboard is used to move data from one place to another in a document.

- (A) Copy & Paste
- (B) Cut & Paste
- (C) Bold
- (D) Justify

**Correct Answer: B**

4. is an option in Font Group.

- (A) Strikethrough
- (B) Find
- (C) Replace
- (D) Change Styles

**Correct Answer: A**

5. Name the button in the picture?

- (A) Font Color
- (B) Fill Color
- (C) Page Color
- (D) Highlighter tool

**Correct Answer: D**

6. Shortcut for document views toolbar is situated in bar.

- (A) Task bar
- (B) Status bar
- (C) Tool bar
- (D) Title bar

**Correct Answer: B**

7. Bullets and Numbering is in\_\_tab.

- (A) Home tab
- (B) Insert tab
- (C) Pagelayout tab
- (D) View tab

**Correct Answer: A**

8. To open a existing document, click on the \_\_\_\_\_ and then select Open.

- (A) MS Office button
- (B) Quick Access Toolbar
- (C) Document Views
- (D) Ribbon

**Correct Answer: A**

9. Cut, Copy and Paste is in\_\_\_\_\_Group in the Home tab.

- (A) Font
- (B) Page Setup
- (C) Clipboard
- (D) Editing

**Correct Answer: C**



10. is used to covert from upper case to lower case and vice versa.

- (A) Toggle case
- (B) Sentence case
- (C) Lower case
- (D) Upper case

**Correct Answer: A**

11. Pressing F8 key for three times selects

- (A) A word
- (B) A sentence
- (C) A paragraph
- (D) Entire document

**Correct Answer: B**

12. What is the shortcut key you can press to create a copyright symbol?

- (A) Alt+Ctrl+C
- (B) Alt + C
- (C) Ctrl + C
- (D) Ctrl + Shift + C

**Correct Answer: A**

<b>MS Office Training (IIT Kanpur)</b>		<b>QUIZ 1</b>
	<i>Assesment Sheet Academic Year 2022-23</i>	24
<b>Sr. No</b>	<b>Name of student</b>	
22139	SANIKA SANJAY PHADKE	20
22111	RUTUJA VIVEK CHOUGULE	20
22126	SHIRISHA BALAJI ADAKI	18
22105	MEGHA SANJAY BHAWAREKAR	20
22137	MOHIT BHAGWAN KAPSE	16
22147	RUTUJA NANASAHEB JAGTAP	16
22116	MALVIKA SHINDE	14
22133	PRIYA PRAKASH PARGOND	16
22115	SHIVRAJ BIRAJDAR	12
22112	AMOL LIMKAR	20
22118	DHANANJAY WAGH	22
22155	SAKSHI INGLE	20
22110	DESAI SIDDHI	20
22148	AVASTHI SANGEETA	20
22159	SHREYASI SUNIL WAGHMARE	20
22128	SIDDHI DHANANJAY DALAVI	18
22153	SIDDHESH NITIN BAHETI	20
22109	LATIKA SHINDE	16
22120	GAURI SANTOSH KHATAVKAR	16
22113	PRATHAMESH ZOPE	14
22145	CHAITRALI SAMEER BALKAWADE	16
22166	DEVVRAT CHAND	12
22146	SHASHWATI RAJESH PILLEWAN	20
22120	GAURI SANTOSH KHATAVKAR	22
22127	KETAN DANDAGE	20
22129	SNEHAL SOLANKAR	20
22108	ATUL GANGADHAR AWACHAR	20
22107	MANALI VIJAY SUTAR	20
22130	SAKSHI SHETH	18
22350	VAISHNAVI VIJAY NINGHOT	20
22368	AKSHATA BABSHET	16

	<b>MS Office Training (IIT Kanpur)</b>	<b>QUIZ 1</b>
	<i>Assesment Sheet Academic Year 2022-23</i>	24
22336	VAISHNAVI RUPRAO GAWANDE	16
22314	MANOJ SAKHARE	14
22531	DIPAK GAIKWAD	16
22324	SNEHAL SUBHASH SABLE	12
22355	SAKSHI MANOHAR KHOBRADE	20
22340	YASH SANJIVKUMAR BABAR	22
22308	LOKESH ASHOK AMBAGER	20
22337	DHANASHRI LAXMAN DOBALE	20
22348	GAIKWAD ASHOK NAVNATH	20
22333	MADHAVI RAWADE	20
22307	AKANKSHA ANIL KONDPALLE	18
22363	ALFIYA TAMBOLI	20
22320	YASH MUKHEDKAR	16
22306	MUSKAN RAHIMANKHAN PATHAN	16
22334	PALASH KALIDAS PETKAR	14
22320	YASH MUKHEDKAR	16
22315	AKASH NAIK	12
22352	PRADNYA SHRIDHAR PUJARI	20
22342	ASHWINI TUKARAM TAYADE	22
22310	ATHARVA MANGESH BHATODE	20
22365	SHATIKA RAJENDRA KOTE	20
22321	SURAJ SANJIT KOKARE	20
22346	RUSHIKESH GAURAPPA PATIL	20
22346	RUTIK SHINDE	18
22205	ABHAY ANANDRAO KAMAJI	20
22211	PRANITA MANOJ LODHA	16
22257	GAYATRI KISHOR INGLE	16
22233	TEJASHREE DIPAK AHIRRAO	14
22224	SHRUTIKA SUNIL BHOJ	16
22220	SAKSHI BHAGCHAND JADHAV	12
22210	VAISHNAVI GAJANAN KHOND	20
22222	ABHISHEK SANJAY DESHMANE	22

	<b>MS Office Training (IIT Kanpur)</b>	<b>QUIZ 1</b>
	<i>Assesment Sheet Academic Year 2022-23</i>	24
22215	NEHA BAPU POTE	20
22263	HARSH SHARMA	20
22219	LAXMAN DUDAM	20
22216	RUTIK SUBHASH DHAS	20
22247	PALLAVI VIJAYKUMAR DUBEY	18
22212	KALYANI DNYANDEV JADHAV	20
22204	AMIT PATANGE	16
22268	BATRA VAISHNAVI PRAVIN	16
22251	SANKET DONGARE	14
22234	SAKSHI BAGANE.	16
22206	ANANT MAKARAND JOSHI	12
22225	CHANDRAYANI NARENDRA GURAV	20
22228	SAMRUDDHI DNYANE	22
22244	SHRUTI KALE	20
22260	BAGADE PRATIKSHA VIKAS	20
22261	JAGDALE SAKSHI MANOJ	20
22223	KIMAYA PARESH BHAVSAR	20
22258	PRANAV SANTOSH PATHAK	18
22259	ABHIJEET CHANDRAKANT BHAGWAT	20
22227	POOJA TILAKCHAND SURYAWANSHI	16
22222	ABHISHEK SANJAY DESHMANE	16
22228	SAMRUDDHI DNYANE	14
22208	NEHA BHASKAR VISHE	16
22232	SHRUTI SATYAVIJAY SHINKAR	12
22265	KULKARNI POOJA ANANT	20
22235	NEHA SURENDRA KANDHARE	22
22229	NAINESH DIGAMBAR UPACHARYA	20
22210	VAISHNAVI GAJANAN KHOND	20
22260	SAKSHI AJINATH KARANJKAR	20
22261	SHRADDHA WANKHEDE	20
22223	PRATIK MANGESH TAKALE	18
22258	SUYASH NAGESH MOHITE	20

	<b>MS Office Training (IIT Kanpur)</b>	<b>QUIZ 1</b>
	<i>Assesment Sheet Academic Year 2022-23</i>	24
22259	VARAD KIRAN BORDE JOSHI	16
22227	ANUJ SUDAMJAGTAP	16
22222	SOYAB TANWAR	14
22228	MOHD .ASAD	16
22208	SHUBHAM SINGH BISEN	12
22232	RISHIKESH	20
22109	RISHABH CHATURVEDI	22
22120	BIRU GORAKH SONTAKKE	20
22113	AKASH SANTOSH SHINDE	20
22145	VAIBHAV VALEKAR	20
22166	TEJAS UMESH GHODKE	22
22146	SHUBHAM SALUNKE	20
22120	TANMAY UTTAMPATIL	20
22259	RUSHI SONI	22



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**Multiple-choice questions (MCQs) on GST (Goods and Services Tax) certification:**

1. What is the full form of GST?
  - a) Goods and Services Tax
  - b) General Sales Tax
  - c) Government Service Tax
  - d) Gross Sales Tax
2. Which of the following is a characteristic of GST?
  - a) Single tax rate
  - b) Multi-stage tax
  - c) Destination-based tax
  - d) Origin-based tax
3. What is the GST Council responsible for?
  - a) Collecting GST
  - b) Implementing GST
  - c) Making GST laws
  - d) All of the above
4. What is the threshold limit for GST registration?
  - a) ₹20 lakhs
  - b) ₹40 lakhs
  - c) ₹50 lakhs
  - d) ₹1 crore
5. Which of the following is exempt from GST?
  - a) Healthcare services
  - b) Education services
  - c) Financial services
  - d) All of the above
6. What is the meaning of HSN in GST?
  - a) Harmonized System of Nomenclature
  - b) Hierarchical System of Naming
  - c) Harmonized System of Numbering
  - d) Hierarchical System of Nomenclature
7. What is the purpose of GSTIN?
  - a) To identify taxpayers
  - b) To calculate tax liability
  - c) To file GST returns
  - d) To pay GST
8. Which GST return is filed monthly?
  - a) GSTR-1
  - b) GSTR-2
  - c) GSTR-3B
  - d) GSTR-9





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9. What is the concept of Input Tax Credit (ITC) in GST?
  - a) Claiming credit for taxes paid on inputs
  - b) Claiming credit for taxes paid on outputs
  - c) Claiming credit for taxes paid on capital goods
  - d) Claiming credit for taxes paid on services
10. What is the meaning of IGST?
  - a) Integrated Goods and Services Tax
  - b) Interstate Goods and Services Tax
  - c) Internal Goods and Services Tax
  - d) International Goods and Services Tax
11. Which of the following is a type of GST registration?
  - a) Regular registration
  - b) Composition registration
  - c) Casual registration
  - d) All of the above
12. What is the purpose of the GST Composition Scheme?
  - a) To simplify tax compliance
  - b) To reduce tax liability
  - c) To increase tax revenue
  - d) To promote exports
13. What is the meaning of UIN in GST?
  - a) Unique Identification Number
  - b) Universal Identification Number
  - c) Unit Identification Number
  - d) User Identification Number
14. Which GST return is filed annually?
  - a) GSTR-1
  - b) GSTR-2
  - c) GSTR-3B
  - d) GSTR-9
15. What is the consequence of not filing GST returns on time?
  - a) Late fee and penalty
  - b) Interest and fine
  - c) Cancellation of GST registration
  - d) All of the above

Prepared by :- Prof. Chaitrali Kale, Assistant Professor

Reviewed by :- Dr. Jitendra Bhandari, Associate Professor

Approved By: Dr. Shubhangee Ramaswamy, I/c Director

MM's Institute of Management Education Research and Training  
Academic Year 2022-23

GST Certification Assrsment Sheet		Parameters		
Sr. No.	Name	Basic Understanding of GST (10)	Knowledge about legal compliance (5)	Total (15)
1	Ashwini Kharat	9	4	13
2	Megha Bhawarekar	8	4	12
3	Suhani Sarkate	6	3	9
4	Atul Awachar	8	4	12
5	Siddhi Desai	7	3	10
6	Prathamesh Zope	9	4	13
7	Shivraj Birajdar	6	2	8
8	Aditya Gaikwad	8	4	12
9	Jyostna Konda	9	3	12
10	Trupti Shelar	6	4	10
11	Shirisha Adaki	8	2	10
12	Ketan Dandage	7	4	11
13	Sakshi Sheth	9	2	11
14	Sejal Katkar	6	4	10
15	Akanksha Kadam	8	3	11
16	Priya Pargond	9	4	13
17	Prerana Takkalaki	6	2	8
18	Snehal Tijage	7	4	11
19	Mohit Kapse	8	4	12
20	Gautam Athawale	9	3	12
21	Viraj Darwatkar	6	4	10
22	Reshma Goskonda	8	3	11
23	Amruta Kshirsagar	7	4	11
24	Shashwati Pillewan	9	2	11
25	Sangeeta Avasthi	6	4	10
26	Pushkar Deokar	9	3	12
27	Nimisha Pangare	8	4	12
28	Sakshi Ingle	7	2	9
29	Sahil Dhole	9	4	13
30	Shreyasi Waghmare	8	2	10
31	Mohit Bhelke	6	4	10
32	Vaishnavi Jadhav	8	3	11
33	Devvrat Chand	7	4	11
34	Pooja Poojari	9	2	11
35	Mayuri Kulkarni	6	4	10
36	Abhay Kamaji	8	4	12
37	Anant Joshi	9	3	12
38	Neha Vishe	6	4	10
39	Vaishnavi Panigrahi	8	3	11
40	Pranita Lodha	7	4	11
41	Venkatesh Paldewar	9	2	11

42	Gayatri Kulkarni	6	4	10
43	Neha Pote	8	3	11
44	Rutik Dhas	9	4	13
45	Kajal Bora	6	2	8
46	Laxman Dudam	7	4	11
47	Abhishek Deshmane	8	2	10
48	Kimaya Bhavsar	9	4	13
49	Shrutika Bhoj	6	3	9
50	Chandrayani Gurav	8	4	12
51	Pooja Suryawanshi	7	2	9
52	Samruddhi Dnyane	9	4	13
53	Nainesh Upacharya	6	4	10
54	Dinesh Shinde	9	3	12
55	Shruti Shinkar	8	4	12
56	Tejashree Ahirrao	7	3	10
57	Neha Kandhare	9	4	13
58	Prajwal Gund	8	2	10
59	Komal Agrawal	6	4	10
60	Rutuja Ghodake	8	3	11
61	Onkar Pathak	7	4	11
62	Anjali Chaudhari	9	2	11
63	Yash Gaikwad	6	4	10
64	Kunal Kodre	8	2	10
65	Sanika Shinde	9	4	13
66	Gayatri Ingle	6	3	9
67	Pranav Pathak	8	4	12
68	Pratiksha Bagade	7	2	9
69	Sakshi Jagdale	9	4	13
70	Harsh Sharma	6	4	10
71	Pooja Kulkarni	8	3	11
72	Vaishnavi Malyal	9	4	13
73	Vaishnavi Batra	6	3	9
74	Laxminarayan Gaikwad	7	4	11
75	Muskan Pathan	8	2	10
76	Akanksha Kondpalle	9	4	13
77	Lokesh Ambiger	6	3	9
78	Mrunali Patankar	8	4	12
79	Manoj Sakhare	7	2	9
80	Akash Naik	9	4	13
81	Manali Padalkar	6	2	8
82	Suraj Kokare	9	4	13
83	Rutuja Ghadge	8	3	11
84	Snehal Sable	7	4	11
85	Ajay Patil	9	2	11
86	Ruchir Poonekar	8	4	12
87	Omkar Varne	6	4	10
88	Akash Kharate	8	3	11

89	Shrushti Deshpande	7	4	11
90	Palash Petkar	9	3	12
91	Prajakta Badgular	6	4	10
92	Vaishnavi Gawande	8	2	10
93	Dhanashri Dobale	9	4	13
94	Yash Babar	6	3	9
95	Ajay Jangam	8	4	12
96	Vishwadeep Jadhav	7	2	9
97	Pradnya Pujari	9	4	13
98	Ajinkya Parkhi	6	2	8
99	Prathmesh Potdar	8	4	12
100	Alfiya Tamboli	9	3	12
101	Harshada Jathar	6	4	10
102	Akshata Babshet	7	2	9
103	Rohit Jadav	8	4	12

Prepared by :- Prof. Chaitrali Kale, Assistant Professor

Reviewed by :- Dr. Jitendra Bhandari, Associate Professor

Approved By: Dr. Shubhangee Ramaswamy, I/c Director



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MCQs for ITR Certification:

1. What is the maximum deduction allowed under Section 80C for FY 2022-23?

- a) ₹1,00,000
- b) ₹1,50,000
- c) ₹2,00,000
- d) ₹2,50,000

2. Which ITR form is applicable for individuals with income from business or profession?

- a) ITR-3
- b) ITR-4
- c) ITR-5
- d) ITR-6

3. What is the rate of tax on dividend income exceeding ₹10 lakh?

- a) 10%
- b) 15%
- c) 20%
- d) 30%

4. Which section allows deduction for donations to charitable institutions?

- a) Section 80G
- b) Section 80GG
- c) Section 80GGA
- d) Section 80GGC

5. What is the due date for filing ITR-4 for FY 2022-23?

- a) July 31, 2023
- b) August 31, 2023
- c) September 30, 2023
- d) October 31, 2023

6. Which ITR form is applicable for Hindu Undivided Families (HUFs)?

- a) ITR-2
- b) ITR-3
- c) ITR-4
- d) ITR-5

7. What is the exemption limit for individuals with disability for FY 2022-23?

- a) ₹2,50,000
- b) ₹3,00,000
- c) ₹5,00,000
- d) ₹10,00,000

8. Which section allows deduction for interest on education loan?

- a) Section 80C
- b) Section 80E
- c) Section 80G
- d) Section 80TTA

9. What is the rate of tax on short-term capital gains?

- a) 10%
- b) 15%
- c) 20%
- d) 30%



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10. Which ITR form is applicable for companies?
  - a) ITR-5
  - b) ITR-6
  - c) ITR-7
  - d) ITR-8
  
11. What is the due date for filing ITR-5 for FY 2022-23?
  - a) September 30, 2023
  - b) October 31, 2023
  - c) November 30, 2023
  - d) December 31, 2023
  
12. Which section allows deduction for rent paid?
  - a) Section 80GG
  - b) Section 80GGA
  - c) Section 80GGC
  - d) Section 80U
  
13. What is the exemption limit for individuals with income from agriculture for FY 2022-23?
  - a) ₹2,50,000
  - b) ₹3,00,000
  - c) ₹5,00,000
  - d) ₹10,00,000
  
14. Which ITR form is applicable for trusts?
  - a) ITR-5
  - b) ITR-6
  - c) ITR-7
  - d) ITR-8
  
15. What is the rate of tax on long-term capital gains on listed securities?
  - a) 10%
  - b) 15%
  - c) 20%
  - d) 30%
  
16. Which section allows deduction for medical expenses?
  - a) Section 80D
  - b) Section 80DD
  - c) Section 80DDB
  - d) Section 80U
  
17. What is the due date for filing ITR-6 for FY 2022-23?
  - a) October 31, 2023
  - b) November 30, 2023
  - c) December 31, 2023
  - d) January 31, 2024
  
18. Which ITR form is applicable for political parties?
  - a) ITR-5
  - b) ITR-6
  - c) ITR-7



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d) ITR-8

19. What is the exemption limit for individuals with income from dividend for FY 2022-23?

- a) ₹2,50,000
- b) ₹3,00,000
- c) ₹5,00,000
- d) ₹10,00,000

20. Which section allows deduction for interest on savings account?

- a) Section 80C
- b) Section 80TTA
- c) Section 80G
- d) Section 80U

21. What is the due date for filing ITR-1 for FY 2022-23?

- a) July 31, 2023
- b) August 31, 2023
- c) September 30, 2023
- d) October 31, 2023

22. Which ITR form is applicable for individuals with income from salary and interest?

- a) ITR-1
- b) ITR-2
- c) ITR-3
- d) ITR-4

23. What is the exemption limit for senior citizens for FY 2022-23?

- a) ₹2,50,000
- b) ₹3,00,000
- c) ₹5,00,000
- d) ₹10,00,000

24. What is the rate of tax on long-term capital gains exceeding ₹1 crore?

- a) 10%
- b) 15%
- c) 20%
- d) 30%

25. Which section allows deduction for health insurance premium?

- a) Section 80C
- b) Section 80D
- c) Section 80G
- d) Section 80TTA

Prepared by :- Prof. Chaitrali Kale, Assistant Professor

Reviewed by :- Dr. Jitendra Bhandari, Associate Professor

Approved By: Dr. Shubhangee Ramaswamy, I/c Director

MM's Institute of Management Education Research and Training  
Academic Year 2022-23

ITR Certification Assrsment Sheet		Parameters		
Sr. No.	Name	Basic Understanding of ITR (20)	Application of ITR provisions (5)	Total (25)
1	Ashwini Kharat	18	4	22
2	Megha Bhawarekar	16	4	20
3	Suhani Sarkate	14	3	17
4	Atul Awachar	14	4	18
5	Siddhi Desai	12	3	15
6	Prathamesh Zope	16	4	20
7	Shivraj Birajdar	14	2	16
8	Aditya Gaikwad	18	4	22
9	Jyostna Konda	12	3	15
10	Trupti Shelar	18	4	22
11	Shirisha Adaki	18	2	20
12	Ketan Dandage	18	4	22
13	Sakshi Sheth	18	2	20
14	Sejal Katkar	16	4	20
15	Akanksha Kadam	16	3	19
16	Priya Pargond	14	4	18
17	Prerana Takkalaki	18	2	20
18	Snehal Tijage	16	4	20
19	Mohit Kapse	18	4	22
20	Gautam Athawale	12	3	15
21	Viraj Darwatkar	18	4	22
22	Reshma Goskonda	18	3	21
23	Amruta Kshirsagar	16	4	20
24	Shashwati Pillewan	18	2	20
25	Sangeeta Avasthi	16	4	20
26	Pushkar Deokar	14	3	17
27	Nimisha Pangare	14	4	18
28	Sakshi Ingle	12	2	14
29	Sahil Dhole	16	4	20
30	Shreyasi Waghmare	14	2	16
31	Mohit Bhelke	18	4	22
32	Vaishnavi Jadhav	12	3	15
33	Devvrat Chand	18	4	22
34	Pooja Poojari	18	2	20
35	Mayuri Kulkarni	18	4	22
36	Abhay Kamaji	18	4	22
37	Anant Joshi	16	3	19
38	Neha Vishe	16	4	20
39	Vaishnavi Panigrahi	14	3	17
40	Pranita Lodha	18	4	22
41	Venkatesh Paldewar	16	2	18



42	Gayatri Kulkarni	18	4	22
43	Neha Pote	12	3	15
44	Rutik Dhas	18	4	22
45	Kajal Bora	18	2	20
46	Laxman Dudam	16	4	20
47	Abhishek Deshmane	18	2	20
48	Kimaya Bhavsar	16	4	20
49	Shrutika Bhoj	14	3	17
50	Chandrayani Gurav	14	4	18
51	Pooja Suryawanshi	12	2	14
52	Samruddhi Dnyane	16	4	20
53	Nainesh Upacharya	14	4	18
54	Dinesh Shinde	18	3	21
55	Shruti Shinkar	12	4	16
56	Tejashree Ahirrao	18	3	21
57	Neha Kandhare	18	4	22
58	Prajwal Gund	18	2	20
59	Komal Agrawal	18	4	22
60	Rutuja Ghodake	16	3	19
61	Onkar Pathak	16	4	20
62	Anjali Chaudhari	14	2	16
63	Yash Gaikwad	18	4	22
64	Kunal Kodre	16	2	18
65	Sanika Shinde	18	4	22
66	Gayatri Ingle	12	3	15
67	Pranav Pathak	18	4	22
68	Pratiksha Bagade	18	2	20
69	Sakshi Jagdale	16	4	20
70	Harsh Sharma	18	4	22
71	Pooja Kulkarni	16	3	19
72	Vaishnavi Malyal	14	4	18
73	Vaishnavi Batra	14	3	17
74	Laxminarayan Gaikwad	12	4	16
75	Muskan Pathan	16	2	18
76	Akanksha Kondpalle	14	4	18
77	Lokesh Ambiger	18	3	21
78	Mrunali Patankar	12	4	16
79	Manoj Sakhare	18	2	20
80	Akash Naik	18	4	22
81	Manali Padalkar	18	2	20
82	Suraj Kokare	18	4	22
83	Rutuja Ghadge	16	3	19
84	Snehal Sable	16	4	20
85	Ajay Patil	14	2	16
86	Ruchir Poonekar	18	4	22
87	Omkar Varne	16	4	20
88	Akash Kharate	18	3	21

89	Shrushti Deshpande	12	4	16
90	Palash Petkar	18	3	21
91	Prajakta Badgular	18	4	22
92	Vaishnavi Gawande	16	2	18
93	Dhanashri Dobale	9	4	13
94	Yash Babar	14	3	17
95	Ajay Jangam	18	4	22
96	Vishwadeep Jadhav	16	2	18
97	Pradnya Pujari	18	4	22
98	Ajinkya Parkhi	12	2	14
99	Prathmesh Potdar	18	4	22
100	Alfiya Tamboli	18	3	21
101	Harshada Jathar	16	4	20
102	Akshata Babshet	16	2	18
103	Rohit Jadav	14	4	18

Prepared by :- Prof. Chaitrali Kale, Assistant Professor

Reviewed by :- Dr. Jitendra Bhandari, Associate Professor

Approved By: Dr. Shubhangee Ramaswamy, I/c Director



**Multiple-choice questions to help you assess your knowledge and enhance your English fluency:**

- Which of the following words is a synonym for "happy"?
  - Joyful
  - Angry
  - Sad
  - Bored
- Identify the correct form of the possessive adjective in the sentence: "That is \_\_ book."
  - my
  - mine
  - mys
  - mines
- Choose the correct verb form to complete the sentence: "If I \_\_ (win) the lottery, I would buy a house."
  - win
  - won
  - would win
  - will win
- Which of the following sentences is in the passive voice?
  - The dog bites the man.
  - The man is bitten by the dog.
  - The man bites the dog.
  - The dog is biting the man.
- Identify the correct form of the plural noun: "There are many \_\_ in the basket."
  - apple
  - apples
  - applie
  - applis
- Choose the correct article to complete the sentence: "I'm reading \_\_ interesting book."
  - a
  - an
  - the
  - no article
- Which of the following words is a synonym for "big"?
  - Large
  - Small
  - Happy
  - Fast
- Identify the correct form of the comparative adjective: "This cake is \_\_ than the one we had yesterday."
  - more delicious
  - deliciouser
  - most delicious
  - delicious
- Choose the correct verb form to complete the sentence: "By the time I \_\_ (finish) my homework, it was midnight."
  - finish
  - finished
  - had finished
  - was finishing
- Which of the following sentences is in the present perfect tense?
  - I go to school.
  - I went to school.
  - I have gone to school.
  - I am going to school.
- Identify the correct form of the superlative adjective: "This is the \_\_ movie I've ever seen."
  - best
  - good
  - well
  - goodest
- Choose the correct preposition to complete the sentence: "The book is \_\_ the table."
  - on
  - in
  - at
  - under
- Which of the following words is a synonym for "quickly"?
  - Fast
  - Slow
  - Loud
  - Clear
- Identify the correct form of the past perfect tense: "I \_\_ (eat) dinner before I went to the movies."
  - eat
  - ate
  - had eaten
  - was eating
- Choose the correct conjunction to complete the sentence: "I wanted to go to the beach, \_\_ it was



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raining."

- a) but
- b) and
- c) or
- d) so

16. Which of the following sentences is in the future perfect tense?

- a) I will go to school.
- b) I went to school.
- c) I have gone to school.
- d) I will have gone to school.

17. Identify the correct form of the modal verb: "You \_\_\_ (must) try this cake, it's delicious."

- a) must
- b) have to
- c) should
- d) can

18. Choose the correct sentence with the correct use of commas: "I had eggs, toast \_\_\_ orange juice for breakfast."

- a) and
- b) or
- c) but
- d) no comma

19. Which of the following words is a synonym for "difficult"?

- a) Easy
- b) Hard
- c) Happy
- d) Fast

20. Identify the correct form of the present perfect continuous tense: "I \_\_\_ (study) English for three years."

- a) study
- b) have studied
- c) am studying
- d) have been studying

21. Choose the correct sentence with the correct use of apostrophes: "The \_\_\_ (cat's) toy is under the bed."

- a) cat's
- b) cats
- c) cat
- d) cats'

22. Which of the following sentences is in the past perfect continuous tense?

- a) I studied English.

- b) I was studying English.
- c) I had studied English.
- d) I had been studying English.

23. Identify the correct form of the reflexive pronoun: "I \_\_\_ (myself) in the mirror."

- a) see
- b) sees
- c) saw
- d) myself

24. Choose the correct sentence with the correct use of quotation marks: "The teacher said, '\_\_\_ (Do) your homework.'"

- a) Do
- b) does
- c) doing
- d) to do

25. Which of the following words is a synonym for "friendly"?

- a) Kind
- b) Angry
- c) Happy
- d) Calm

**MM's Institute of Management Education Research and Training**  
**Enhancing English Fluency Certification Assesment Sheet**

Sr. No	Name of Student	Quiz Marsk (25)	Interview based Evaluations (10)	Total (35)
1	ASMITA PATIL	22	9	31
2	HRISHIKESH WAIKAR	20	8	28
3	ROHIT YADAV	22	9	31
4	VIJAY MOHITE	20	8	28
5	YUTIKA GHARGE	18	7	25
6	RUSHIKESH MALI	16	8	24
7	DEEP MARGAJ	20	9	29
8	ANUSHKA GODE	22	8	30
9	ANUJA PATIL	16	7	23
10	GAURI PANDIT	18	8	26
11	VAISHNAVI PISE	20	9	29
12	VENKATESH DIVEKAR	16	8	24
13	PRATIK JADHAV	14	7	21
14	YASH NANAWARE	16	9	25
15	NEERAJ KALOKHE	22	8	30
16	MAYURI KOLEKAR	20	8	28
17	POOJA KUMBHAR	22	9	31
18	SHRAVAN SALVI	20	8	28
19	PAYAL MORE	18	9	27
20	PRACHI SHINDE	16	8	24
21	ANKITA BENDRE	20	8	28
22	MANSI KALE	22	9	31
23	VEDANG KULKARNI	16	8	24
24	MAYURI JADHAV	18	6	24
25	SHIVANI KARAPE	20	8	28
26	AVINASH BHAGWAT	16	6	22
27	MAYURI WAGHMARE	14	8	22
28	HITESH SONAR	16	9	25
29	UJWALA SONONE	22	8	30
30	PRATIBHA THORAT	20	9	29
31	PALLAVI BAPU ANDEKAR	22	6	28
32	SHRIKAR SUPEKAR	20	8	28
33	AASHUTOSH AANAND SUTAR	18	6	24
34	SWAPNALI PINGALE	16	6	22
35	TEJASHREE PAWASKAR SHARAD PAWASKAR	20	5	25
36	SHUBHAM GULEKAR	22	8	30
37	VIRENDRA SANKALA	16	6	22
38	SWAPNIL KALE	18	5	23
39	ANAGHA YADAV	20	8	28
40	YASH YETE	16	6	22
41	CHAITANYA BONGANE	14	5	19

42	MAHESH CHAVAN	16	8	24
43	SAI BHAGWAT	20	9	29
44	OMKAR PAWAR	16	6	22
45	YASH CHOUGULE	14	5	19
46	SANKET DARWATKAR	16	8	24

Prepared by :- Prof. Vivekanand Gaikwad, Assistant Professor

Reviewed by :- Dr. Jitendra Bhandari, Associate Professor

Approved By: Dr. Shubhangee Ramaswamy, I/c Director



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S. No. 18, Plot No. 5/3, CTS No. 205, Behind Vandevi Temple, Karvenagar,  
Pune – 411052



## Students Assessments Index

### Academic Year 2020-21

Sr. No.	Particulars
1	Personality Development Question paper & Assessment Sheet
2	Speak English Professionally Question paper & Assessment Sheet
3	Personal Finance for Managers Question paper & Assessment Sheet



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**Pune – 411052**



**Assignment (20 Marks)-2 Marks each question**

**Subject: Personality Development**

**Multiple-choice questions (MCQs) on personality development:**

1. What is the primary goal of personality development?

- a) To achieve success
- b) To improve relationships
- c) To become a better version of oneself
- d) To gain popularity

Answer: c) To become a better version of oneself

2. Which of the following is a key aspect of emotional intelligence?

- a) Self-awareness
- b) Communication skills
- c) Leadership qualities
- d) Problem-solving abilities

Answer: a) Self-awareness

3. What is the term for the process of understanding and accepting oneself?

- a) Self-reflection
- b) Self-awareness
- c) Self-acceptance
- d) Self-improvement

Answer: b) Self-awareness

4. Which personality trait is associated with being outgoing and sociable?

- a) Introversion
- b) Extroversion
- c) Agreeableness
- d) Conscientiousness

Answer: b) Extroversion

5. What is the term for the ability to manage and regulate one's emotions?

- a) Emotional regulation
- b) Emotional intelligence
- c) Mood management
- d) Stress management

Answer: a) Emotional regulation

6. Who is responsible for one's own personality development?

- a) Parents
- b) Teachers
- c) Friends
- d) Self

Answer: d) Self





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**Pune – 411052**



7. What is the term for the process of learning from experiences and mistakes?

- a) Self-reflection
- b) Self-awareness
- c) Personal growth
- d) Self-improvement

Answer: c) Personal growth

8. Which of the following is a benefit of developing a growth mindset?

- a) Increased intelligence
- b) Improved relationships
- c) Greater resilience
- d) Higher self-esteem

Answer: c) Greater resilience

9. What is the term for the ability to set and achieve goals?

- a) Self-motivation
- b) Self-discipline
- c) Goal-setting
- d) Time management

Answer: a) Self-motivation

10. Which of the following is a key aspect of building self-confidence?

- a) Positive self-talk
- b) Self-awareness
- c) Risk-taking
- d) Feedback from others

Answer: a) Positive self-talk

Prepared by :- Prof. Pranjal Jadhav, Assistant Professor

Reviewed by :- Prof. Vivek Didhe, Assistant Professor

Approved By: Dr. Jitendra Bhandari, I/c Director

**MM's Institute of Management Education Research and Training****Personality Development Online Practice Test****Academic Year 2020-21**

Sr.No,	Roll No.	Name of Student	Total Marks Obtained	Percentage
1	1002	AUSEKAR SURAJ RAMESH	12	60
2	1003	AUTE MANALI NARENDRA	10	50
3	1004	BAREWAR KRUSHNAKANT LALCHAND	16	80
4	1005	BELSARE SAURABH MOHAN	18	90
5	1007	BHIRUD DEVENDRA KAMALAKAR	16	80
6	1008	BIDKAR RUPESH SANTOSH	14	70
7	1009	BIDWAI CHINMAY SHEKHAR	12	60
8	1010	BORKAR KUNAL GANESH	16	80
9	1011	BUDDHABHUSHAN BALASAHEB DHOKE	16	80
10	1012	CHOTHAVE SANDESH PRAKASH	15	75
11	1013	DHANASKAR VAIBHAV RAJENDRA	10	50
12	1014	DHOKE SHWETA VIJAY	10	50
13	1015	DHOTRE ANUJA SHANTARAM	12	60
14	1016	EZEKIEL ANNA ARVIND	14	70
15	1017	GAYATRI SHAILESH MULEY	16	80
16	1019	GUNALE DNYANESHWAR BALASAHEB	18	90
17	1020	GUPTA KAPIL AWADHESH	10	50
18	1022	JADHAV CHETAN BHAGWAN	12	60
19	1023	JAIN VIVEK KUMAR PAWAN KUMAR	10	50
20	1024	JOSHI VIJAY PRAMOD	16	80
21	1025	KHADE SHUBHAM SAMPAT	18	90
22	1027	LABADE NILESH SANJAY	16	80
23	1028	LOKHANDE PRAJAKTA DEVIDAS	14	70
24	1030	MALI MAHESH BHATU	12	60
25	1031	MEHTA MEGHA BARUN KUMAR	16	80
26	1033	NAIKWADI NIKHIL KIRAN	16	80
27	1034	NAIR ARCHANA SURAJ	15	75
28	1035	NALE AKSHATA DILIPKUMAR	10	50
29	1036	NIKHIL RAMRAO BHOYAR	10	50
30	1037	NIRMAL DAMINI BABAN	12	60
31	1038	OVHAL SHIVANI YASHWANT	14	70
32	1040	PATIL AJEET BHALCHANDRA	16	80
33	1041	PATIL DHAWAL PRAKASH	18	90
34	1042	PERE HRISHIKESH EKNATH	10	50
35	1043	PITRUBHAKTA AMIT DNYANESHWAR	12	60
36	1044	SHAH KEVIN JASMIN	10	50
37	1046	SHINDE AISHWARYA RAJENDRA	16	80
38	1047	SHIRSATH PRIYANKA RAGHUNATH	18	90
39	1048	SWAMI MAMTA MALLIKARJUN	16	80
40	1051	THORAT PARAG SUBHASH	14	70
41	1052	VISHWAKARMA MADHURI RAJESH	12	60
42	1054	WANKHEDE NIKHIL SUNIL	16	80
43	1055	YADAV LEENA BHAGWAN	16	80

44	2001	ANPAT RUSHIKESH SUNIL	15	75
45	2004	BHOLE NEHA ASHOK	10	50
46	2005	CHOPADE NUTAN DEVIDAS	10	50
47	2006	DAHAKA ASHWINI PRAMOD	12	60
48	2007	DANKHADE SHWETA SANJAYKUMAR	14	70
49	2008	DHAGE KALPESH UMESH	16	80
50	2009	DHARANKAR SHUBHAM SANDEEP	18	90
51	2010	DIVASE SAMADHAN MACHINDRA	10	50
52	2011	DUBE SAYALI SANJAY	12	60
53	2012	DUGGAD NAMEET RAJKUMAR	10	50
54	2013	DUSANE JITENDRA SURESH	16	80
55	2014	GAIKWAD SUPRIKA KRISHNA	18	90
56	2015	GORE MOHINI DHANRAJ	16	80
57	2016	JAGTAP ADITYA KAKASAHEB	14	70
58	2018	JOSHI PRAJAKTA VIJAY	12	60
59	2019	JUMDE ABOLI DILIP	16	80
60	2022	KAMBLE SAKSHI SHAM	16	80
61	2023	KATRE BHAGYASHREE BALKRISHNA	15	75
62	2024	KHAN RIFAUT SARFARAZ	10	50
63	2025	KOKANE ROHAN SUNIL	10	50
64	2026	KONDALWADE VIVEK PRAKASH	12	60
65	2028	KSHIRSAGAR HRUSHIKESH BANDURAO	14	70
66	2029	KUDALE SURAJ DILIP	16	80
67	2031	KUTE KRUTIKA KAILAS	18	90
68	2032	LODAM SNEHAL ARUN	10	50
69	2033	LOKHANDWALA HUSAIN ZAINULABEEDEN	12	60
70	2034	MENE AMRUTA BHAGVAN	10	50
71	2036	NIKAM AJINKYA DINKAR	16	80
72	2038	PATHAN AKIB MITTHU	18	90
73	2041	SALVIKAR LOKESH MAHENDRARAO	16	80
74	2042	SARODE SHAILESH ANILRAO	14	70
75	2043	SHEJWAL AKASH SUBHASH	12	60
76	2044	SHIRBHATE SAURABH ASHOKRAO	16	80
77	2047	SONTAKKE AISHWARYA DILIPRAO	16	80
78	2049	SURYAWANSHI SHIVRAJ GANESHRAO	15	75
79	2051	TUPKAR VISHAL BALASAHEB	10	50
80	2052	TWINKLE VILAS BHARNE	10	50
81	2053	WAGH RENUKA SADASHIV	12	60
82	2054	WAGHCHURE MAYUR VIJAY	14	70
83	2055	ZANWAR ROSHAN KAMALKISHOR	16	80
84	2056	PATIL PRAMOD JAISING	18	90
85	3001	AGRAWAL DURGESH SUNIL	10	50
86	3002	AMBESANGE AISHWARYA AJAY	12	60
87	3003	ANSHETTE SHWETA SUBHASH	10	50
88	3004	BANDAPALLE MAHESH BALAJI	16	80
89	3005	BANTE RUSHIKESH RAVINDRA	18	90
90	3007	BASALE SAMARTH RAJENDRA	16	80
91	3008	BHALAWANE RUSHIKESH DILIPKUMAR	14	70

92	3009	BHUIBHAR SHRIKANT SURESH	12	60
93	3011	CHARHATE BHARAT ASHOKRAO	16	80
94	3012	DEOKAR APURVA ASHOK	16	80
95	3013	DESHMUKH ROSHAN BABASAHEB	15	75
96	3014	DIVEKAR PRANALI SURESH	10	50
97	3015	ERANDE ANIKET KALYANRAO	10	50
98	3016	GAVARE UDDHAV SHIVAJI	12	60
99	3018	GORTHEKAR SAKSHI SUNIL	14	70
100	3021	JAINJANGDE BHAGYASHREE SANJAY	16	80
101	3022	JANGAM SHUBHAM ANIL	18	90
102	3023	JIRANGE SURAJ DILIP	10	50
103	3024	JOGADAND INDRAJIT HANUMANT	12	60
104	3025	KADAM AKSHAY DNYANESHWAR	10	50
105	3026	KHADE DNYANESHWAR DEVRAM	16	80
106	3027	KHALADKAR ROHAN SUNIL	18	90
107	3028	KHANDADE ASHWINI BALAJI	16	80
108	3029	KHATAL RUSHIKESH TUKARAM	14	70
109	3030	KOLI HARSHADA MANOJ	12	60
110	3032	KULKARNI SHUBHANGI MADHAVRAO	16	80
111	3035	NAPATE GAJANAN PRAVIN	16	80
112	3037	PATANKAR AISHWARYA RAMCHANDRA	15	75
113	3038	PATIL PIYUSHA RAMESHRAO	10	50
114	3040	SALUNKE SHIVANI BHUVAN	10	50
115	3041	SALUNKHE PRIYANKA TANAJI	12	60
116	3042	SHETE DHANASHRI SANJAY	14	70
117	3043	SONWANE OMKAR DATTATRAY	16	80
118	3044	SRIJAN RAAJ	18	90
119	3045	SURVASE TUSHAL SANJAY	10	50
120	3046	TIMEWAR GOVIND BALAJI	12	60
121	3047	ULAGADDE SHRUTI HARIDAS	10	50
122	3048	VERULKAR SOPAN RAMESH	16	80
123	3049	WAGH BHAKTI SHIRISH	18	90
124	3050	WAYKOLE PURVESH MADHUKAR	16	80
125	4001	ASUTKAR SAURABH SANJAY	14	70
126	4002	BAGAL AKSHAY PANDURANG	12	60
127	4003	BENDALE GUNJAN VIJAY	16	80
128	4004	BHOPLE AVINASH PURUSHOTTAM	16	80
129	4007	CHATRI PRADEEP RAJKUMAR	15	75
130	4009	CHIRDE SAMRUDDHI VIJAY	10	50
131	4010	CHOUDHARI MAHESH SHANKAR	10	50
132	4011	DESHMUKH POOJA VINAYAKRAO	12	60
133	4012	DESHMUKH AKSHAY BHARAT	14	70
134	4014	GHUGE SNEHA SUDHAKARRAO	16	80
135	4015	GODASE ROHIT VILAS	18	90
136	4016	GORDE ANJALI SHARADRAO	10	50
137	4019	JADHAV SHILPA PRABHAKAR	12	60
138	4020	JAGTAP SAURABH VIJAY	10	50
139	4021	JAWALKAR SHUBHAM RAJENDRA	16	80

140	4022	KAMBLE PRATIK PANDIT	18	90
141	4024	KHARAT RUTUJA ANANDRAO	16	80
142	4026	MADIKUNT ANKITA VINAYAK	14	70
143	4027	MHASKE SONAL MANIKRAO	12	60
144	4028	MORE YOGESH BABANRAO	16	80
145	4029	NIMBLE PRAMESH PANDURANG	16	80
146	4030	PATIL DHANANJAY SAYAJIRAO	15	75
147	4032	PAWALE SAYALI TANAJI	10	50
148	4033	PAWAR MOHIT JITENDRASING	10	50
149	4034	PRAJAPATI SOURAV BHAVARLAL	12	60
150	4035	RAJOPADHYE RUTUJA PARSHURAM	14	70
151	4036	RAJPAL SHAMSUNDAR KADAM	16	80
152	4037	RAUT VAIBHAV RAMESH	18	90
153	4038	SAHARE AJIT MAHADU	10	50
154	4040	SALUNKE LAHU SANTOSH	12	60
155	4041	SARDA KAILAS GOVIND	10	50
156	4042	SARODE SHARYU NANDKUMAR	16	80
157	4045	SHETE SHARMILA RAM	18	90
158	4046	SHIRUDE TEJAL SANJAY	16	80
159	4048	SOLANKE PRASAD PRALHADRAO	14	70
160	4049	SUTAR PRASAD MAHENDRA	12	60
161	4050	THORAT POOJA EKNATH	16	80
162	4051	TIKHE SAURABH PRALHAD	16	80
163	4052	VEER HARSHADA NATHU	15	75
164	4053	VYANKATESH PRADIP BAGADE	10	50
165	4054	YADAV CHAITRALI SANJEEV	10	50

Prepared by :- Prof. Aparna Shastri, Assistant Professor  
Reviewed by :- Prof. Vivek Dighe, Assistant Professor  
Approved By:Dr. Jitendra Bhandari, I/c Director

**MM's Institute of Management Education Research and Training, Pune**  
**Speak English Professionally Certificate Assessment**

*Assessment 1. - Self Introduction*

*Assessment 1. - Group Discussion*

*Students to Prepare self Introduction of around 2 mins and present in the class.*

*Self Introduction to include family background, Education ,Specialisation, Extra Curricular Activities and Life Goals*

Students will have a Group Discussion in Batches of 10 each for 15 Min on Given Topics.

One topic will be given to any two teams.

GD Topics:

Is India ready for cashless economy?

Ethics in Business

What's there in a name

Role of technology in reshaping industries

The impact of social media on society

Corporate Social Responsibility: Should Profitable Companies Be Obligated to Give Back to Society?

Demonetisation: Was it helpful in eradicating Black money?

The future of artificial intelligence in the workplace.



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**Assignment (20 Marks)-2 Marks each question**

**Subject: Speak English Professionally**

Multiple-choice questions (MCQs) on Speak English professionally:

1. What is the key to speaking English professionally?

- a) Using complex vocabulary
- b) Speaking quickly and loudly
- c) Being clear and concise
- d) Using slang and idioms

Answer: c) Being clear and concise

2. Which of the following is a characteristic of professional English speech?

- a) Using contractions and informal language
- b) Avoiding eye contact and using filler words
- c) Speaking in a monotone voice
- d) Using precise language and avoiding jargon

Answer: d) Using precise language and avoiding jargon

3. What should you do when speaking English in a professional setting and you're unsure of a word's pronunciation?

- a) Guess the pronunciation and hope for the best
- b) Avoid using the word altogether
- c) Ask someone to repeat the word
- d) Take a moment to look up the correct pronunciation

Answer: d) Take a moment to look up the correct pronunciation

4. How can you show confidence when speaking English professionally?

- a) By speaking quickly and using filler words
- b) By maintaining eye contact and using assertive body language
- c) By apologizing excessively for mistakes
- d) By speaking softly and hesitantly

Answer: b) By maintaining eye contact and using assertive body language

5. What is the purpose of using transitional phrases when speaking English professionally?

- a) To fill awkward silences
- b) To repeat yourself
- c) To connect ideas and show relationships between them
- d) To end a conversation abruptly

Answer: c) To connect ideas and show relationships between them



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**Pune – 411052**



6. Which of the following is an example of a professional greeting in English?

- a) "Hey, what's up?"
- b) "Hi, how are you?"
- c) "Hello, it's nice to meet you"
- d) "Yo, long time no see!"

Answer: c) "Hello, it's nice to meet you"

7. What should you avoid when speaking English professionally?

- a) Using humor to break the ice
- b) Asking clarifying questions
- c) Using jargon and technical terms without explanation
- d) Showing enthusiasm and interest

Answer: c) Using jargon and technical terms without explanation

8. How can you handle interruptions when speaking English professionally?

- a) By interrupting back and talking over the other person
- b) By pausing and letting the other person finish speaking
- c) By getting defensive and argumentative
- d) By ignoring the interruption and continuing speaking

Answer: b) By pausing and letting the other person finish speaking

9. What is the importance of nonverbal communication when speaking English professionally?

- a) It's not important at all
- b) It's only important in formal presentations
- c) It reinforces and supports verbal communication
- d) It's only important in informal conversations

Answer: c) It reinforces and supports verbal communication

10. How can you end a professional conversation in English politely?

- a) By saying "I'm busy, gotta go"
- b) By saying "It was nice talking to you, I should probably get going"
- c) By saying "I'm tired, can we talk later?"
- d) By saying "I have to go, bye"

Answer: b) By saying "It was nice talking to you, I should probably get going"

Prepared by :- Prof. Aparna Shastri, Assistant Professor

Reviewed by :- Prof. Vivek Didhe, Assistant Professor

Approved By: Dr. Jitendra Bhandari, I/c Director



Subject: Speak English Professionally		Assessment		
Sr. No	Student Name	Assessment 1. - Self Introduction (10)	Assessment 1. - Group Discussion (20)	Total (30)
1	AGRAWAL DHEEREN ANAND	7	19	26
2	PAHADE SALONI SHISHIR	7	18	25
3	PANDIT VIDYA OMPRAKASH	9	18	27
4	KULKARNI TATVADNYA LAXMIKANT	8	14	22
5	JOSHI KINNARI PRASAD	7	16	23
6	BOLEGAWE AKSHAY RAMRAO	9	13	22
7	PADALE NEHA BALOO	8	18	26
8	SARVADE VIJAY PRAKASH	7	19	26
9	PABITWAR SHUBHAM ANIL	6	14	20
10	NITISHA ARVIND BHOSALE	9	19	28
11	WANZAKHADE ANAND RAVINDRA	8	18	26
12	VABLE PANKAJ DATTATRAY	7	16	23
13	SAYYED UMAR MAHAMADSAB	6	17	23
14	DEOKAMBLE VASANT BHIMRAO	9	18	27
15	MAHARANA MITHUN SUDARSHAN	8	19	27
16	GAIKWAD YUKTA VIKAS	9	16	25
17	INGOLE PANDIT MOTIRAM	6	16	22
18	NANAVARE PRIYANKA SADASHIV	8	18	26
19	SNEHAL JOGDAND	7	17	24
20	VAIRAGAR SHAMUVEL DATTU	9	19	28
21	DOSE GAURAV GAJANAN	6	16	22
22	PATOND VAIBHAV MOTIRAM	9	17	26
23	NAJAN VISHAL RAJENDRA	8	18	26
24	KHEDKAR AKSHAY SURESH	6	19	25
25	KADAM DIVESH CHANDRAKANT	9	16	25
26	KANETKAR VAISHNAVI UMESHRAO	8	18	26
27	MANDLIK GAURAV TUKARAM	7	17	24
28	VITKAR SHUBHAM SANJAY	6	16	22
29	KATNESHWARKAR SANIKA SUSHANT	9	19	28
30	BAGUL TEJAS RAJENDRA	8	17	25
31	PAWAR VIRENDRA SHIVAJI	7	16	23
32	JAIN RAKSHANT VIJAY	6	18	24
33	DIGHE AJAY AVINASH	9	19	28
34	BHOSALE POONAM BHAGINATH	8	16	24
35	BHALERAO SHWETA RAJU	6	17	23
36	CHAVAN SAKSHI SIDDHARTH	9	18	27
37	WAGHMARE MAITHILI JAYESH	7	19	26
38	KEDAR YOGESH CHANDRAKANT	8	16	24
39	LONE DHANASHRI ASHOK	6	17	23
40	DHUPPE VAIBHAV GANGADHAR	9	19	28
41	DHIWAR SIDDHI VISHWAS	8	17	25
42	GARGOTE SAMRUDDHI SANJAY	7	18	25
43	KHOMANE ASHISH DADASAHEB	9	16	25
44	BADNALE SHIVGEETA SHIVSAMB	6	19	25
45	SHINDE UMESH RAMBHAU	9	17	26

46	MAHALE YASH ANAND	8	15	23
47	RAKHONDE RUSHIKESH KESHAVRAO	7	19	26
48	GHATBALE VAISHNAVI BANDEPPA	9	18	27
49	AMBRE PRASHANT ARUN	6	16	22
50	ROKADE SIDDHARTH UMESH	8	19	27
51	GOPALE PRAGATI BABAN	9	17	26
52	MANE AKSHAY JAGANNATH	6	16	22
53	MESHARAM PRATIKSHA MINANATH	9	18	27
54	KANKALE ASHWINI RAJABHAU	8	19	27
55	DHARANKAR PRAPHUL MURLIDHAR	7	16	23
56	PAWAR RUSHIKESH SATISH	9	18	27
57	LOMATE RATNADEEP LAXMAN	6	19	25
58	CHIPPA YASHRAJ CHANDRASHEKHAR	9	16	25
59	DANGE SUSHIL PADMAKAR	6	17	23
60	SHUBHAM SANDEEP BHANDARI	9	16	25
61	LOHIYA SHRADDHA RAMESH	8	17	25
62	MISHRA SHLOK MANOJ	9	18	27
63	DONGARE SHUBHAM MAHESH	8	19	27
64	CHOUDHARI SHASHANT MANOJ	9	18	27
65	JATAL POOJA SANJEEV	6	16	22
66	ALANGE MAHAPRASAD SHIVAJI	8	17	25
67	GAIKWAD AKSHATA SUDHIR	7	18	25
68	JAWALE AKSHAY RAVINDRA	9	16	25
69	KALE DHANJAY PURUSHOTTAM	6	18	24
70	GAURAKAR ANKUSH RAMDAS	9	16	25
71	BHISE HRITIK VIJAY	8	17	25
72	SHINDE NARHARI MAHADEO	7	19	26
73	GONDANE PAYAL RAJENDRA	8	18	26
74	KOLEKAR MONIKA TUKARAM	9	17	26
75	DEDGE PRITI SATISH	6	16	22
76	ALHAT SONALI RAJESH	8	18	26
77	VARAK SUDESH SHIVAJI	9	17	26
78	GAIKWAD KISHOR BAPU	6	16	22
79	RAJPUT AISHWARYA MAHESH SINH	9	18	27
80	BHANUSE PAVAN BABASAHEB	8	17	25
81	JOSHI VENKATESH VILAS	7	19	26
82	PILLAI RUSSEL RICHARD	8	19	27
83	SONUNE NIKITA SANJAY	9	16	25
84	KHAJURE APOORVA RAJENDRA	6	17	23
85	MAHADE ABHISHEK SUBHASH	8	16	24
86	RASKAR RUTUJA RAJIV	7	18	25
87	TAVARE OMKAR SUDHAKAR	9	16	25
88	SHINDE NISHITA ASHOK	6	17	23
89	SUFYAN SHAFIK SHAIKH	9	18	27
90	BARGE PRATIK VISHWAS	8	16	24
91	ANKUSH RAVINDRA MAHAJAN	9	18	27
92	SOMYA SANDEEP PAGARE	9	19	28
93	RAJEWAR GAJANAN SAMBHAJI	6	17	23
94	SHAIKH AIMAN SHOUKAT	9	16	25

95	DESHPANDE CHINMAY ANANT	6	18	24
96	WANKHADE TUSHAR MOHAN	9	17	26
97	SONI SHUBHAM PURUSHOTTAM	6	19	25
98	BHOSALE GAURI RAMESH	9	17	26
99	DHUMAL KARAN BHAURAO	6	18	24
100	RATHOD TEJAS MANOJ	9	16	25
101	JADHAV SONAM PRAKASH	8	19	27
102	CHAVAN SAEI SARJERAO	9	14	23
103	CHOUHDARY ASHISH PRATAP	9	15	24
104	VAVALE SNEHA HIRAMAN	8	18	26
105	MORE PRAJAKTA VIJAYKANT	9	19	28
106	GAUR ASHWANI SATISHSINGH	9	16	25
107	MORE SURAJ KAILAS	6	18	24
108	ZENDE SHUBHAM NAMDEO	9	16	25
109	BHUSE SHIVARATNA SAHEBRAO	7	14	21
110	GAIKWAD AKSHAY PANDURANG	9	19	28
111	PATIL RUSHIKESH SURESH	6	18	24
112	TARATE SONALI SANJAY	9	17	26
113	KHAWALE RENUKA PANDURANG	9	16	25
114	BAPAT SHREYAS RAVINDRA	9	18	27
115	PATIL ROHINI VASANT	6	19	25
116	PATIL PRANAL DEVAJI	9	14	23
117	CHATURKAR PRACHI ANIL	8	19	27
118	TAPADIYA SALONI GOPAL	7	15	22
119	THAKUR DIPIKA GIRISH	9	15	24
120	KARAD AMOL SHARAD	6	14	20
121	KAMBLE RAJSHREE RAJPAL	9	17	26
122	SOR VAISHNAVI SAMADHAN	7	18	25
123	RAUT NIKHIL GAUTAM	8	19	27
124	BAGDE CHAITRALI SUNIL	6	16	22
125	BABAR RAHUL RAJ	9	18	27
126	SURYAVANSHI PRATIK RAYBA	7	17	24
127	KHADE YOGESH BALASAHEB	9	19	28
128	ATOLE YASH RAMCHANDRA	6	19	25
129	DARANGE RUSHIKESH MADHUKAR	9	14	23
130	LADKE SHUBHAM ANIL	7	18	25
131	GAIKWAD SHEETAL RAJESH	9	16	25
132	SIKNIA NIKITA SURENDRA	6	17	23
133	HASE HRUSHIKESH ANIL	9	16	25
134	WASU SANKET GOPALKRUSHNA	8	18	26
135	VISHWASU GANESH FAKIRA	9	19	28
136	KESHEWAR SWAPNIL SONAJI	6	17	23
137	JONDALE AJIT BALASAHEB	9	16	25
138	NAVALE PRANAV BHIMRAJ	7	18	25
139	BHISE HARSHVARDHAN AVINASH	8	17	25
140	MHASKE SHUBHAM RAMKISAN	9	19	28
141	KADAM RASHMI RAJESH	7	17	24
142	BAVISKAR ARAVIND SANJAY	6	16	22
143	HIVRALE VRUSHALI NANARAO	9	18	27

144	SHAIKH IRFAN IMAMSAB	8	17	25
145	KENDRE SHRINIVAS SANJAY	9	19	28
146	TELGOTE SHIVANI SHRIKRISHNA	6	17	23
147	BHOSLE UDDHAV MAROTIRAO	9	19	28
148	INGLE SHIVAM MANOHAR	8	17	25
149	DIXIT SOURAV KIRAN	9	18	27
150	CHINTE VISHAKHA JANARDHAN	9	19	28
151	SURYAWANSHI HITESH SHRIKRUSHNA	8	16	24
152	SAKHARE SHIVKIRAN SHANKARRAO	9	17	26
153	SONAVALE SUMIT BHIMRAO	9	18	27
154	PALIWAL PRASAD RAVINDRA	9	19	28
155	POLKAM SHILPA PRABHAKAR	6	16	22
156	DHAKANE SANDIP NARSINGRAO	9	17	26
157	INGALE KAJAL MANOHAR	9	17	26
158	BELE ANURAG SUNILRAO	6	19	25

Prepared By : Prof. Vivek Dighe, Assistant Professor

Reviewed By: Dr. Mangalgouri Patil, Associate Professor

Approved By: Dr. Shubhangee Ramaswamy, I/c Director



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## **Assignment (20 Marks)**

### **Subject: Personal Finance for Managers**

1. Explain the need for financial planning
2. Define risk and return associated with investment with suitable examples
3. What are tax deductions under section 80C and 80D
4. Write Short Note on:
  - a. SIP
  - b. Mutual Funds

Prepared By : Prof. Amruta Kshirsagar, Assistant Professor  
Reviewed By: Dr. Mangalgouri Patil, Associate Professor  
Approved By: Dr. Shubhangee Ramaswamy, I/c Director

**Subject: Personal Finance for Managers MCQ - 20Marks**

SR. NO.	QUESTION	ANSWER-ONE	ANSWER-TWO	ANSWER-THREE	ANSWER-FOUR
1	To Prepare Financial statement all the assets are recorded in the balance sheet at their _____.	Original Purchase Price	Fair Market Value	<b>Historical Cost</b>	None of the above
2	Investment is the _____.	Net additions made to the nation's capital stocks	Person committed to buy a flat or house	<b>Employment of funds on assets to earn returns</b>	Employment of funds on goods and services that are used in production process.
3	_____ may be defined as the process of determining the present value of a payment or stream of payments which are likely to be received.	Compounding	<b>Discounting</b>	Flowing	Growing
4	The trading which is trade by an individual who buys and then later sell stocks and other securities in very short period of time (a day) is called _____.	Future trading	Speculation	<b>Day trading</b>	Option trading
5	_____ offers a life insurance cover while the premium is invested in equity and debt products or a combination there of.	<b>Unit Linked Insurance Policy</b>	Fire Insurance Policy	Health Insurance Policy	Motor Insurance Policy
6	Which section is used for deduction in respect of repayment of loan taken for higher education ?	Section 80 C	Section 80 D	<b>Section 80 E</b>	Section 80 I
7	What is the Maximum Annual Investment in Life Insurance that is exempted from tax ?	Rs.1,00,000	<b>Rs.1,50,000</b>	Rs.1,80,000	Rs.2,00,000
8	What is the Maximum Annual Investment amount in Infrastructure Bonds, which is being exempt under section 80C ?	Rs.80,000	Rs.1,50,000	<b>Rs.20,000</b>	Rs.40,000
9	As per PPF scheme an Individual can withdraw partial amount from his deposited amount from the _____ year.	Fourth	Fifth	Fifteenth	<b>Seventh</b>

10	An Individual below the age of 60 can avoid tax deduction by submitting form _____.	<b>15G</b>	15H	15I	15J
11	Speculator is a person -----	Who evaluate the performance of company	Who uses his own fund	<b>Who take high risk for high return</b>	Who prepare financial statement
12	An Example of derivative security is ----- &nbsp;	Common share of TATA MOTORS	CALL Option of Mobile stock	Commodity future contract	<b>Both B AND C</b>
13	_____&nbsp;is a Financial Assets.	Antiques	<b>Fixed Deposit</b>	Real Estate	None of the above
14	The _____ is a window through which an investor can see the company.	Syndicate offer	IPO	<b>Prospectus</b>	Shelf rule
15	If Interest rates rose, you would expect _____ to also rise.	Business Risk	Financial Risk	<b>Liquidity Risk</b>	Inflation Risk
16	Which one of the following is not a Money Market Securities?	Treasury Bill	<b>National saving Certificate</b>	Certificate of Deposit	Commercial Papers
17	Mr. Ram deposited Rs.1,00,000 in a saving bank account at 7% simple Interest for a period of 5 years. Calculate Simple interest.&nbsp;	Rs. 35,200	<b>Rs. 35,000</b>	Rs. 55,000	Rs. 45,000
18	_____ Section,&nbsp;allows taxpayers to save tax by donating money to eligible charitable institutions.	<b>Section 80 G</b>	Section 80 T	Section 80 E	Section 80 C
19	Individuals can avail 80D deduction of up to _____ for dependent parents aged below 60 years.	Rs. 25,000	<b>Rs.50,000</b>	Rs.75,000	Rs.1,50,000
20	The minimum age under&nbsp;National Pension Scheme&nbsp;(NPS) is _____.&nbsp;	14	<b>18</b>	50	70

Prepared By : Prof. Amruta Kshirsagar, Assistant Professor

Reviewed By: Dr. Jitendra Bhandari, Associate Professor

Approved By: Dr. Shriram Nerlekar, Director

Subject: Personal Finance for Managers		Assessment		
Sr. No	Student Name	Written Assignment (20)	MCQ Test (20)	Total (40)
1	AMBRE PRASHANT ARUN	20	19	39
2	BHALERAO SHWETA RAJU	16	15	31
3	SHUBHAM SANDEEP BHANDARI	16	17	33
4	BHISE HRITIK VIJAY	19	16	35
5	BHUSE SHIVARATNA SAHEBRAO	20	17	37
6	CHAVAN SAKSHI SIDDHARTH	17	16	33
7	GAURAKAR ANKUSH RAMDAS	18	16	34
8	GONDANE PAYAL RAJENDRA	16	19	35
9	JADHAV SONAM PRAKASH	20	17	37
10	JATAL POOJA SANJEEV	20	17	37
11	JAWALE AKSHAY RAVINDRA	19	18	37
12	KANKALE ASHWINI RAJABHAU	20	19	39
13	KHAWALE RENUKA PANDURANG	15	17	32
14	LOHIYA SHRADDHA RAMESH	20	19	39
15	MAHADE ABHISHEK SUBHASH	20	16	36
16	ANKUSH RAVINDRA MAHAJAN	15	19	34
17	MESHARAM PRATIKSHA MINANATH	17	15	32
18	PAWAR HRUSHIKESH SATISH	19	17	36
19	PAWAR VIRENDRA SHIVAJI	18	18	36
20	SHINDE NARHARI MAHADEO	15	18	33
21	SHINDE NISHITA ASHOK	17	16	33
22	SHINDE UMESH RAMBHAU	17	18	35
23	SONI SHUBHAM PURUSHOTTAM	16	15	31
24	SONUNE NIKITA SANJAY	17	16	33
25	WAGHMARE MAITHILI JAYESH	18	18	36
26	RAJEWAR GAJANAN SAMBHAJI	20	19	39
27	DHUMAL KARAN BHAURAO	18	19	37
28	AGRAWAL DHEEREN ANAND	20	18	38
29	BADNALE SHIVGEETA SHIVSAMB	20	19	39
30	BHOSALE POONAM BHAGINATH	18	16	34
31	DHIWAR SIDDHI VISHWAS	17	16	33
32	DHUPPE VAIBHAV GANGADHAR	17	19	36
33	DONGARE SHUBHAM MAHESH	19	17	36
34	DOSE GAURAV GAJANAN	18	19	37
35	GAIKWAD YUKTA VIKAS	16	18	34
36	GAUR ASHWANI SATISHSINGH	15	17	32
37	GHATBALE VAISHNAVI BANDEPPA	15	19	34
38	INGOLE PANDIT MOTIRAM	18	17	35
39	JAIN RAKSHANT VIJAY	20	18	38
40	KOLEKAR MONIKA TUKARAM	17	18	35
41	MANDLIK GAURAV TUKARAM	15	15	30
42	MORE SURAJ KAILAS	18	18	36
43	PABITWAR SHUBHAM ANIL	19	18	37



44	PADALE NEHA BALOO	19	18	37
45	PATIL RUSHIKESH SURESH	17	17	34
46	RASKAR RUTUJA RAJIV	19	16	35
47	SHAIKH AIMAN SHOUKAT	17	16	33
48	SUFYAN SHAFIK SHAIKH	20	17	37
49	TAPADIYA SALONI GOPAL	16	18	34
50	VITKAR SHUBHAM SANJAY	19	18	37
51	ZENDE SHUBHAM NAMDEO	19	18	37
52	ATOLE YASH RAMCHANDRA	19	15	34
53	BAGDE CHAITRALI SUNIL	19	19	38
54	BAPAT SHREYAS RAVINDRA	20	15	35
55	BHISE HARSHVARDHAN AVINASH	18	17	35
56	BHOSALE GAURI RAMESH	16	16	32
57	BHOSLE UDDHAV MAROTIRAO	19	15	34
58	CHATURKAR PRACHI ANIL	15	17	32
59	DARANGE RUSHIKESH MADHUKAR	18	18	36
60	DHAKANE SANDIP NARSINGRAO	18	15	33
61	DIXIT SOURAV KIRAN	19	15	34
62	HASE HRUSHIKESH ANIL	16	17	33
63	HIVRALE VRUSHALI NANARAO	19	18	37
64	INGALE KAJAL MANOHAR	18	17	35
65	JOSHI VENKATESH VILAS	15	16	31
66	KADAM RASHMI RAJESH	20	19	39
67	KARAD AMOL SHARAD	17	16	33
68	KENDRE SHRINIVAS SANJAY	16	17	33
69	KESHEWAR SWAPNIL SONAJI	18	18	36
70	LADKE SHUBHAM ANIL	17	17	34
71	PAHADE SALONI SHISHIR	18	15	33
72	PALIWAL PRASAD RAVINDRA	18	15	33
73	POLKAM SHILPA PRABHAKAR	16	16	32
74	PATIL PRANAL DEVAJI	15	17	32
75	SONAVALE SUMIT BHIMRAO	19	17	36
76	SURYAVANSHI PRATIK RAYBA	18	16	34
77	TELGOTE SHIVANI SHRIKRISHNA	19	18	37
78	VISHWASU GANESH FAKIRA	15	16	31

Prepared By : Prof. Amruta Kshirsagar, Assistant Professor

Reviewed By: Dr. Jitendra Bhandari, Associate Professor

Approved By: Dr. Shriram Nerlekar



## Students Assessments Index

### Academic Year 2019-20

Sr. No.	Particulars
1	Advanced Derivatives Strategies Question paper & Assessment Sheet
2	Industrial Relations & Performance Management Question paper & Assessment Sheet
3	Advanced MS Excel Question paper & Assessment Sheet
4	Soft Skills for Managerial Effectiveness Question paper & Assessment Sheet
5	Finance Foundation Course Question paper & Assessment Sheet



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**Multiple-choice questions (MCQs) on Advanced Derivatives Strategies:**

1. What is the primary purpose of a credit default swap (CDS)?
  - A) To hedge against interest rate risk
  - B) To speculate on credit spreads
  - C) To insure against default risk
  - D) To leverage equity exposure
2. Which option strategy is used to profit from low volatility?
  - A) Covered call
  - B) Protective put
  - C) Iron condor
  - D) Straddle
3. What is the name of the popular volatility trading index?
  - A) VIX
  - B) VXV
  - C) RVX
  - D) EVZ
4. Which derivative instrument is used to hedge against weather-related risks?
  - A) Option
  - B) Future
  - C) Swap
  - D) Weather derivative
5. What is the term for the sensitivity of an option's price to changes in volatility?
  - A) Delta
  - B) Gamma
  - C) Vega
  - D) Theta
6. Which strategy involves buying a call and selling a put with the same strike price?
  - A) Straddle
  - B) Strangle
  - C) Iron butterfly
  - D) Risk reversal
7. What is the purpose of a variance swap?
  - A) To hedge against volatility risk
  - B) To speculate on volatility
  - C) To leverage equity exposure
  - D) To insure against default risk
8. Which option strategy is used to profit from a range-bound market?
  - A) Iron condor
  - B) Butterfly spread
  - C) Calendar spread
  - D) Diagonal spread



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9. What is the term for the sensitivity of an option's price to changes in interest rates?
- A) Delta
  - B) Gamma
  - C) Vega
  - D) Rho
10. Which derivative instrument is used to hedge against inflation risk?
- A) Commodity future
  - B) Inflation-indexed bond
  - C) Inflation swap
  - D) Currency future
11. What is the name of the popular options trading strategy that involves selling options to collect premium?
- A) Covered call
  - B) Protective put
  - C) Credit spread
  - D) Volatility trading
12. Which strategy involves buying a put and selling a call with the same strike price?
- A) Straddle
  - B) Strangle
  - C) Iron butterfly
  - D) Risk reversal
13. What is the purpose of a correlation swap?
- A) To hedge against correlation risk
  - B) To speculate on correlation
  - C) To leverage equity exposure
  - D) To insure against default risk
14. Which option strategy is used to profit from a bullish market?
- A) Call spread
  - B) Put spread
  - C) Covered call
  - D) Protective put
15. What is the term for the sensitivity of an option's price to changes in the underlying price?
- A) Delta
  - B) Gamma
  - C) Vega
  - D) Theta
16. Which derivative instrument is used to hedge against currency risk?
- A) Currency future
  - B) Currency option
  - C) Currency swap
  - D) Currency forward



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17. What is the name of the popular options trading strategy that involves buying options to speculate on volatility?
- A) Volatility trading
  - B) Credit spread
  - C) Debit spread
  - D) Ratio spread
18. Which strategy involves selling a call and buying a put with the same strike price?
- A) Straddle
  - B) Strangle
  - C) Iron butterfly
  - D) Risk reversal
19. What is the purpose of a total return swap?
- A) To hedge against credit risk
  - B) To speculate on credit spreads
  - C) To leverage equity exposure
  - D) To insure against default risk
20. Which option strategy is used to profit from a bearish market?
- A) Put spread
  - B) Call spread
  - C) Protective put
  - D) Covered call

Prepared by:- Dr. Uttam Sapate, Professor

Reviewed by:- Dr. Jitendra Bhandari, Associate Professor

Approved by:- Dr. Shriram Nerlekar, Director

**MM's Institute of Management Education Research and Training**

<b>Advanced Derivatives Strategies</b>		<b>Assesment on Written Examination</b>		
	<i>Assesment Sheet</i>	Parameters		
Sr. No	<i>Name of Student</i>	Knowledge Derivates (10)	Basic HR Concepts (10)	Total (20)
1	Gidwani Chetan Naresh	9	9	18
2	Dhamdhare Gaurav Vijay	6	9	15
3	Kulkarni Preshita Sudhir	8	6	14
4	Mahalle Abhinav Sudhir	6	8	14
5	Mahajan Shubham Ramdas	9	6	15
6	Sagale Shubham Santoshrao	7	9	16
7	Choudhary Akshay Dasharath	6	7	13
8	Deshmukh Aishwarya Anirudha	9	6	15
9	Pawale Swapnil Suresh	8	9	17
10	Ingawale Srushti Chandrashekhar	6	8	14
11	Kakade Monali Sanjay	9	6	15
12	Pawar Devesh Shankar	7	9	16
13	Patil Praful Arun	6	8	14
14	Bochare Pooja Balasaheb	9	7	16
15	Kudhle Raj Dattatray	9	8	17
16	Bojja Shivani Shripad	6	9	15
17	Bondre Anant Somnath	8	6	14
18	Rane Satyajeet Sushilkumar	6	6	12
19	Kabra Mayur Vinod	9	9	18
20	Shinde Swarupa Ravindra	7	6	13
21	Kanholkar Tejashree Satish	6	8	14
22	Bhansali Anuja Ishwarprasad	9	6	15
23	Dongare Arati Gopal	8	9	17
24	Pendse Swarali Mukund	6	6	12
25	Suryawanshi Shraddha Sandip	9	9	18
26	Thorat Amrapali Paresb	8	8	16
27	Sharma Yashika Satish	7	9	16
28	Bhandari Himanshu Ramlalji	8	9	17
29	Agarwal Dinky Ashok	9	6	15
30	Waikar Snehal Dnyaneshwar	6	8	14
31	Gulhane Vivek Vilasrao	6	6	12
32	Chavan Krishna Waman	9	9	18
33	Galpalli Ruchi Shrinivas	6	7	13
34	Bade Priyanka Dnyandeo	8	6	14
35	Ghodke Pratiksha Shrikant	6	9	15
36	Dadas Komal Balkrishna	9	8	17
37	Dalavi Mahesh Kailas	6	6	12
38	Shelar Vishakha Vilas	9	9	18
39	Karwande Vijaya Pandurang	8	8	16
40	Patil Bhavana Suhas	9	7	16

41	Bankar Sanket Satish	6	8	14
42	Kadam Namrata Shrikant	8	9	17
43	Bhure Priyanka Shankar	6	6	12
44	Ukey Harshada Shekhar	7	6	13
45	Jaiswal Kartik Nandkishor	9	9	18
46	Panpaliya Sharvari Vinodkumar	6	6	12
47	Podutwar Suraj Mahesh	8	8	16
48	Vishwakarma Vicky Hanumant	9	6	15
49	Khaladkar Vinita Vijay	6	9	15
50	Yerawar Aishwarya Mohan	8	6	14

Prepared by:- Dr. Uttam Sapate, professor

Reviewed by:- Dr. Jitendra Bhandari, Associate Professor

Approved by:- Dr. Shriram Nerlekar, Director



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**MCQs on Industrial Relations and Performance Management:**

1. What is the primary goal of Industrial Relations?
  - a) To maximize profits
  - b) To improve employee performance
  - c) To promote harmonious workplace relationships
  - d) To reduce labor costs
  
2. Which of the following is a key component of Performance Management?
  - a) Recruitment and selection
  - b) Training and development
  - c) Performance appraisal and feedback
  - d) Compensation and benefits
  
3. What is the name of the framework that outlines the roles and responsibilities of management, employees, and trade unions in Industrial Relations?
  - a) The Three-Party Framework
  - b) The Industrial Relations Framework
  - c) The Performance Management Framework
  - d) The Dunlop Framework
  
4. What is the purpose of a collective bargaining agreement?
  - a) To establish company policies
  - b) To resolve individual employee grievances
  - c) To negotiate wages and working conditions
  - d) To evaluate employee performance
  
5. Which of the following is a type of conflict resolution technique used in Industrial Relations?
  - a) Mediation
  - b) Arbitration
  - c) Conciliation
  - d) All of the above
  
6. What is the term for the process of evaluating employee performance to identify areas for improvement?
  - a) Performance appraisal
  - b) Performance management
  - c) Performance development
  - d) Performance feedback





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7. What is the name of the theory that suggests that employees are motivated by economic rewards?
- a) Maslow's Hierarchy of Needs
  - b) Herzberg's Two-Factor Theory
  - c) Taylor's Scientific Management
  - d) McGregor's Theory X
8. Which of the following is a benefit of effective Performance Management?
- a) Reduced employee turnover
  - b) Improved employee morale
  - c) Increased productivity
  - d) All of the above
9. What is the term for the process of addressing and resolving individual employee grievances?
- a) Conflict resolution
  - b) Dispute resolution
  - c) Grievance procedure
  - d) Disciplinary procedure
10. What is the name of the legislation that governs Industrial Relations in many countries?
- a) The Employment Act
  - b) The Labor Relations Act
  - c) The Industrial Relations Act
  - d) The Trade Union Act

Prepared by:- Prof. Vivekanand Gaikwad, Assistant Professor

Reviewed by:- Dr. Jitendra Bhandari, Associate Professor

Approved by:- Dr. Shriram Nerlekar, Director

<b>Industrial Relations &amp; Performance Management</b>		<b>Assesment on Written Examination</b>		
<i>Assesment Sheet</i>		Parameters		
Sr. No	<i>Name of Student</i>	Knowledge of Legal Compliance (5)	Basic HR Concepts (5)	Total (10)
1	BAKSHI SALONI RUSHIKESH	4	5	9
2	BENGUDE SIDDHI ANIL	3	4	7
3	BHAMARE DIPALI VISHVASRAO	4	3	7
4	CHARTHANKAR SHRAVANI AJAY	3	5	8
5	GAIKWAD KANAK RAJESH	4	4	8
6	GAIKWAD SAMRUDDHI PADMAKAR	2	3	5
7	KHUTWAD MAYURI SURESH	4	5	9
8	NEWASKAR SHWETA SACHIN	3	4	7
9	NIKHIL VINODRAO KOLPYAKWAR	4	5	9
10	PAWAR MAHESH BHAGWANT	3	3	6
11	SONUNE VISHAL SHIVAJI	4	3	7
12	THORAT RITU SHAMSUNDAR	3	5	8
13	AKANKSHA YADAV	4	4	8
14	CHAVAN YADNI PRAMOD	5	5	10
15	CHOWDHURY AMRAPALI NANDAN	3	3	6
16	DHANDE ASHWINI LOMESH	4	5	9
17	DHASADE SADHANA BASAWANT	5	4	9
18	GADHAVE PRATIKSHA BALASAHEB	3	5	8
19	HOLIKAR AKSHATA ASHOK	4	5	9
20	JADHAV TEJAL YUVRAJ	5	4	9
21	JAGTAP ASHWINI CHANDRAKANT	3	5	8
22	KANGUDE PRAJAKTA POPAT	5	3	8
23	KARANDIKAR DARSHANA BHASKAR	4	5	9
24	KHADSARE KSHITIJA ANIL	3	4	7
25	KOMAL MURLIDHAR PAGIRE	5	3	8
26	LOKHANDE DHANASHRI RAVINDRA	4	5	9
27	MANDAR GAIKWAD	3	4	7
28	MORALE KIRAN SONRAO	5	3	8
29	PACHPUTE PALLAVI VITTHALRAO	4	5	9
30	PALANDE DIKSHA SHRIPAD	3	4	7
31	PALKAR VAISHNAVI SACHIN	5	3	8
32	POORVA NARENDRA VAIDYA	4	5	9
33	PRAJAKTA RAOSAHEB GHUMARE	5	4	9
34	PRIYANKA JATGONDA	3	3	6
35	RAGINI RAVINDRA REWANWAR	4	5	9
36	SATHE MANISHA PRAMOD	5	4	9

Prepared by:- Prof. Vivekanand Gaikwad, Assistant Professor

Reviewed by:- Dr. jitendra Bhandari, Associate Professor

Approved by:- Dr. Shriram Nerlekar, Director



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**Multiple-choice questions (MCQs) on Advanced MS Excel:**

1. What is the purpose of the INDEX-MATCH function combination in Excel?
  - a) To perform a lookup and return a value
  - b) To create a pivot table
  - c) To use conditional formatting
  - d) To insert a chart
2. Which function can be used to extract a unique list of values from a range?
  - a) UNIQUE
  - b) FILTER
  - c) SORT
  - d) REMOVE DUPLICATES
3. What is the benefit of using Power Query in Excel?
  - a) To create charts and graphs
  - b) To perform data analysis and transformation
  - c) To use conditional formatting
  - d) To insert a pivot table
4. How can you create a drop-down list in a cell using data validation?
  - a) Using a formula
  - b) Using a range of cells
  - c) Using a list of values
  - d) Using a pivot table
5. What is the purpose of the VLOOKUP function in Excel?
  - a) To perform a lookup and return a value
  - b) To create a pivot table
  - c) To use conditional formatting
  - d) To insert a chart
6. Which function can be used to concatenate text strings with a delimiter?
  - a) CONCATENATE
  - b) TEXTJOIN
  - c) JOIN
  - d) MERGE
7. How can you create a pivot table in Excel?
  - a) Using the "PivotTable" button on the ribbon
  - b) Using a formula
  - c) Using a range of cells
  - d) Using a chart
8. What is the benefit of using macros in Excel?
  - a) To automate repetitive tasks
  - b) To create charts and graphs
  - c) To use conditional formatting
  - d) To insert a pivot table



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9. Which function can be used to perform a two-way lookup?
  - a) INDEX-MATCH
  - b) VLOOKUP
  - c) HLOOKUP
  - d) LOOKUP
10. How can you protect a worksheet or workbook with a password?
  - a) Using the "Review" tab on the ribbon
  - b) Using a formula
  - c) Using a range of cells
  - d) Using a chart
11. What is the purpose of the IFERROR function in Excel?
  - a) To return a value if an error occurs
  - b) To return a value if a condition is true
  - c) To use conditional formatting
  - d) To insert a chart
12. Which function can be used to perform a lookup and return a value from a different sheet?
  - a) VLOOKUP
  - b) INDEX-MATCH
  - c) HLOOKUP
  - d) LOOKUP
13. How can you create a conditional formatting rule using a formula?
  - a) Using the "Conditional Formatting" button on the ribbon
  - b) Using a formula
  - c) Using a range of cells
  - d) Using a chart
14. What is the benefit of using Power Pivot in Excel?
  - a) To create charts and graphs
  - b) To perform data analysis and modeling
  - c) To use conditional formatting
  - d) To insert a pivot table
15. Which function can be used to extract a subset of data from a range?
  - a) FILTER
  - b) SORT
  - c) REMOVE DUPLICATES
  - d) UNIQUE
16. How can you create a chart with multiple series in Excel?
  - a) Using the "Chart" button on the ribbon
  - b) Using a formula
  - c) Using a range of cells
  - d) Using a pivot table



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17. What is the purpose of the EOMONTH function in Excel?
- a) To return the last day of the month
  - b) To return the first day of the month
  - c) To use conditional formatting
  - d) To insert a chart
18. Which function can be used to perform a lookup and return a value from a table?
- a) VLOOKUP
  - b) INDEX-MATCH
  - c) HLOOKUP
  - d) LOOKUP
19. How can you create a drop-down list in a cell using a range of cells?
- a) Using data validation
  - b) Using a formula
  - c) Using a pivot table
  - d) Using a chart
20. What is the benefit of using Excel's built-in functions?
- a) To automate repetitive tasks
  - b) To create charts and graphs
  - c) To perform calculations and data analysis
  - d) To insert a pivot table

Prepared by :- Prof. Vivekanand Gaikwad, Assistant Professor

Reviewed by :- Dr. Jitendra Bhandari, Associate Professor

Approved by :- Dr. Shriram Nerlekar

CLASS NAME:- MBA-I Advanced MS Excel		QUIZ 1		
Sr. No	Name of Student	Marks (20)		
1	SHELKE AJAY PRALHADRAO	18		
2	VIKRANT DILIP HIROLE	16		
3	ANIKET RAJENDRA ALASPURKAR	18		
4	PATIL ANIRUDDHA SHARAD	14		
5	BUDDHABHUSHAN BALASAHEB DHOKE	16		
6	KUKREJA ANKITA NARESH	18		
7	JOSHI PRAJAKTA VIJAY	16		
8	LOKHANDWALA HUSAIN ZAINULABEEDEN	16		
9	NADGIRE ABHISHEK ANILRAO	14		
10	TUPKAR VISHAL BALASAHEB	16		
11	SWAMI MAMTA MALLIKARJUN	16		
12	GORE MOHINI DHANRAJ	16		
13	SAURABH ASHOKRAO SHIRBHATE	14		
14	JUMDE ABOLI DILIP	18		
15	LOKHANDE PRAJAKTA DEVIRAJ	18		
16	AUSEKAR SURAJ RAMESH	18		
17	KRUSHNAKANT LALCHAND BAREWAR	18		
18	BIDKAR RUPESH SANTOSH	16		
19	KAPIL AWADHESH GUPTA	16		
20	KONDALWADE VIVEK PRAKASH	12		
21	SALVIKAR LOKESH MAHENDRARAO	12		
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44	MENE AMRUTA BHAGVAN	12
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Prepared by :- Prof. Vivekanand Gaikwad, Assistant Professor

Reviewed by :- Dr. Jitendra Bhandari, Associate Professor

Approved by :- Dr. Shriram Nerlekar , Director



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**Multiple-choice questions on soft skills for managerial effectiveness:**

1. What is the primary goal of effective communication in management?

- a) To convey information
- b) To persuade others
- c) To build trust and relationships
- d) To assert authority

2. Which soft skill is essential for conflict resolution?

- a) Time management
- b) Leadership
- c) Emotional intelligence
- d) Problem-solving

3. What is active listening?

- a) Paying attention to the speaker
- b) Interrupting to show interest
- c) Planning your response while listening
- d) Ignoring distractions

4. Which of the following is a characteristic of an effective team player?

- a) Competitiveness
- b) Individualism
- c) Collaboration
- d) Dominance

5. What is the purpose of feedback in management?

- a) To criticize performance
- b) To provide guidance and improvement
- c) To assert authority
- d) To praise achievements

6. Which soft skill is crucial for adaptability?

- a) Flexibility
- b) Consistency
- c) Reliability
- d) Stability

7. How do you handle stress and pressure as a manager?

- a) By delegating tasks
- b) By taking breaks
- c) By prioritizing tasks
- d) By avoiding responsibilities



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8. What is the key to effective delegation?
  - a) Assigning tasks based on authority
  - b) Assigning tasks based on expertise
  - c) Assigning tasks based on convenience
  - d) Assigning tasks based on seniority
  
9. Which of the following is a benefit of diversity in the workplace?
  - a) Increased competition
  - b) Improved creativity
  - c) Enhanced collaboration
  - d) Reduced conflicts
  
10. How do you build trust with your team?
  - a) By being transparent
  - b) By being authoritarian
  - c) By being distant
  - d) By being inconsistent
  
11. What is the purpose of goal-setting in management?
  - a) To achieve success
  - b) To increase motivation
  - c) To enhance performance
  - d) To reduce stress
  
12. Which soft skill is essential for effective leadership?
  - a) Vision
  - b) Communication
  - c) Strategic thinking
  - d) All of the above
  
13. How do you handle change and uncertainty as a manager?
  - a) By resisting it
  - b) By embracing it
  - c) By ignoring it
  - d) By delegating it
  
14. What is the key to effective time management?
  - a) Prioritizing tasks
  - b) Multitasking
  - c) Delegating tasks
  - d) Procrastinating



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15. Which of the following is a characteristic of a effective coach?

- a) Telling
- b) Selling
- c) Guiding
- d) Directing

16. How do you handle difficult conversations?

- a) By avoiding them
- b) By postponing them
- c) By preparing for them
- d) By delegating them

17. What is the purpose of self-awareness in management?

- a) To understand strengths and weaknesses
- b) To understand team dynamics
- c) To understand organizational goals
- d) To understand industry trends

18. Which soft skill is essential for effective negotiation?

- a) Persuasion
- b) Assertiveness
- c) Active listening
- d) All of the above

19. How do you build resilience as a manager?

- a) By learning from failures
- b) By avoiding challenges
- c) By seeking support
- d) By denying setbacks

20. What is the key to effective decision-making?

- a) Considering multiple perspectives
- b) Trusting instincts
- c) Analysing data
- d) Seeking consensus

Prepared by :- Prof. Aparna Shastri, Assistant Professor

Reviewed by :- Dr. Jitendra Bhandari, Associate Professor

Approved by :- Dr. Shriram Nerlekar, Director

**CLASS NAME:- MBA-I Soft Skills for Managerial Effectiveness**

**QUIZ 1**

Sr. No	Name of Student	Marks (20)
1	SHELKE AJAY PRALHADRAO	14
2	VIKRANT DILIP HIROLE	16
3	ANIKET RAJENDRA ALASPURKAR	16
4	PATIL ANIRUDDHA SHARAD	16
5	BUDDHABHUSHAN BALASAHEB DHOKE	14
6	KUKREJA ANKITA NARESH	18
7	JOSHI PRAJAKTA VIJAY	18
8	LOKHANDWALA HUSAIN ZAINULABEEDEN	18
9	NADGIRE ABHISHEK ANILRAO	18
10	TUPKAR VISHAL BALASAHEB	16
11	SWAMI MAMTA MALLIKARJUN	18
12	GORE MOHINI DHANRAJ	18
13	SAURABH ASHOKRAO SHIRBHATE	18
14	JUMDE ABOLI DILIP	18
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Reviewed by :- Dr. Jitendra Bhandari, Associate Professor

Approved by :- Dr. Shriram Nerlekar



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**MCQs on Finance Foundation Course:**

1. What is the purpose of a company's balance sheet?
  - a) To report revenues and expenses
  - b) To report assets, liabilities, and equity
  - c) To report cash flows
  - d) To report financial ratios
  
2. Which of the following is a type of financial risk?
  - a) Market risk
  - b) Credit risk
  - c) Operational risk
  - d) All of the above
  
3. What is the concept of diversification in investing?
  - a) Investing in a single asset class
  - b) Investing in multiple asset classes
  - c) Investing in a single industry
  - d) Investing in a single company
  
4. Which of the following is a financial instrument?
  - a) Stock
  - b) Bond
  - c) Option
  - d) All of the above
  
5. What is the purpose of a company's cash flow statement?
  - a) To report revenues and expenses
  - b) To report assets, liabilities, and equity
  - c) To report inflows and outflows of cash
  - d) To report financial ratios
  
6. Which of the following is a type of financial leverage?
  - a) Debt financing
  - b) Equity financing
  - c) Hybrid financing
  - d) All of the above
  
7. What is the concept of net present value (NPV) in capital budgeting?
  - a) The difference between the present value of cash inflows and outflows
  - b) The ratio of present value of cash inflows to outflows
  - c) The average of present value of cash inflows and outflows
  - d) The sum of present value of cash inflows and outflows
  
8. Which of the following is a financial metric?
  - a) Return on investment (ROI)
  - b) Return on equity (ROE)
  - c) Debt-to-equity ratio
  - d) All of the above



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9. What is the purpose of a company's financial planning?
- a) To forecast revenues and expenses
  - b) To allocate resources efficiently
  - c) To achieve financial goals
  - d) All of the above
10. Which of the following is a type of financial market participant?
- a) Investor
  - b) Borrower
  - c) Lender
  - d) All of the above
11. What is the concept of financial liquidity?
- a) The ability to convert assets to cash quickly
  - b) The ability to raise funds quickly
  - c) The ability to invest in assets quickly
  - d) The ability to borrow funds quickly
12. Which of the following is a financial regulation?
- a) Sarbanes-Oxley Act
  - b) Dodd-Frank Act
  - c) Basel Accords
  - d) All of the above
13. What is the purpose of a company's financial reporting?
- a) To report financial performance
  - b) To report financial position
  - c) To report cash flows
  - d) All of the above
14. Which of the following is a financial tool?
- a) Financial statements
  - b) Financial ratios
  - c) Financial models
  - d) All of the above
15. What is the concept of financial sustainability?
- a) The ability to maintain financial performance over time
  - b) The ability to achieve financial goals
  - c) The ability to raise funds
  - d) The ability to invest in assets



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16. What is the primary goal of financial management?
- a) To maximize profits
  - b) To minimize costs
  - c) To maximize shareholder value
  - d) To maintain liquidity
17. Which of the following is a type of financial market?
- a) Money market
  - b) Capital market
  - c) Foreign exchange market
  - d) All of the above
18. What is the difference between a stock and a bond?
- a) A stock represents ownership, while a bond represents debt
  - b) A stock represents debt, while a bond represents ownership
  - c) A stock is a short-term investment, while a bond is a long-term investment
  - d) A stock is a long-term investment, while a bond is a short-term investment
19. What is the concept of time value of money?
- a) Money received today is worth more than money received in the future
  - b) Money received today is worth less than money received in the future
  - c) Money received today is worth the same as money received in the future
  - d) Money received today is not related to money received in the future
20. Which of the following is a financial ratio?
- a) Current ratio
  - b) Debt-to-equity ratio
  - c) Return on equity (ROE)
  - d) All of the above

Prepared by:- Dr. Uttam Sapate, Professor

Reviewed by:- Dr. Jitendra Bhandari, Associate Professor

Approved by:- Dr. Shriram Nerlekar, Director

MM's Institute of Management Education Research & Training, Pune

	<b>Finance Foundation Course</b>	<b>20 Marks</b>
	<i>Assesment Sheet</i>	
Sr. No	<i>Name</i>	<i>Marks</i>
1	Gidwani Chetan Naresh	18
2	Dhamdhare Gaurav Vijay	16
3	Kulkarni Preshita Sudhir	14
4	Mahalle Abhinav Sudhir	18
5	Mahajan Shubham Ramdas	19
6	Sagale Shubham Santoshrao	16
7	Choudhary Akshay Dasharath	18
8	Deshmukh Aishwarya Anirudha	16
9	Pawale Swapnil Suresh	16
10	Ingawale Srushti Chandrashekhar	16
11	Kakade Monali Sanjay	14
12	Pawar Devesh Shankar	16
13	Patil Praful Arun	16
14	Bochare Pooja Balasaheb	14
15	Kudhle Raj Dattatray	16
16	Bojja Shivani Shripad	18
17	Bondre Anant Somnath	16
18	Rane Satyajeet Sushilkumar	18
19	Kabra Mayur Vinod	16
20	Shinde Swarupa Ravindra	14
21	Kanholkar Tejashree Satish	18
22	Bhansali Anuja Ishwarprasad	19
23	Dongare Arati Gopal	16
24	Pendse Swarali Mukund	18
25	Suryawanshi Shraddha Sandip	16
26	Thorat Amrapali Paresb	16
27	Sharma Yashika Satish	16
28	Bhandari Himanshu Ramlalji	14
29	Agarwal Dinky Ashok	16
30	Waikar Snehal Dnyaneshwar	16

31	Gulhane Vivek Vilasrao	14
32	Chavan Krishna Waman	16
33	Galpalli Ruchi Shrinivas	18
34	Bade Priyanka Dnyandeo	16
35	Ghodke Pratiksha Shrikant	18
36	Dadas Komal Balkrishna	16
38	Shelar Vishakha Vilas	18
39	Karwande Vijaya Pandurang	19
40	Patil Bhavana Suhas	16
41	Bankar Sanket Satish	18
42	Kadam Namrata Shrikant	16
43	Bhure Priyanka Shankar	16
44	Ukey Harshada Shekhar	16
45	Jaiswal Kartik Nandkishor	14
46	Panpaliya Sharvari Vinodkumar	16
47	Podutwar Suraj Mahesh	16
48	Vishwakarma Vicky Hanumant	14
49	Khaladkar Vinita Vijay	16
50	Yerawar Aishwarya Mohan	18



## Students Assessments Index

### Academic Year 2018-19

Sr. No.	Particulars
1	MS Excel Basic Question paper & Assessment Sheet
2	Business English Communication Question paper & Assessment Sheet
3	NISM IMERT Certificate in Security Market Question paper & Assessment Sheet
4	Personal Banking and Personal Finance Question paper & Assessment Sheet





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**Multiple-choice questions (MCQs) on MS Excel Basic:**

1. You can use the formula palette to  
A) format cells containing numbers  
B) **create and edit formula containing functions**  
C) enter assumptions data      D) copy a range of cells
  
2. When a range is selected, how can you activate the previous cell?  
A) Press the Alt key   B) Press Tab   C) Press Enter   D) **None of above**
  
3. Which tool you will use to join some cells and place the content at the middle of joined cell?  
A) From Format Cells dialog box click on Merge Cells check box  
B) From Format Cells dialog box select the Centered alignment  
C) From Format Cells dialog box choose Merge and Center check box  
D) **Click on Merge and Center tool on formatting toolbar**
  
4. Tab scroll buttons are place on Excel screen  
A) towards the bottom right corner   B) **towards the bottom left corner**  
C) towards the top right corner      D) towards the top left corner
  
5. The Name box on to the left of formula bar  
A) shows the name of workbook currently working on  
B) shows the name of worksheet currently working on  
C) **shows the name of cell or range currently working on**  
D) None of above
  
6. Each excel file is a workbook that contains different sheets. Which of the following can not be a sheet in workbook?  
A) work sheet   B) chart sheet   C) module sheet   D) **data sheet**
  
7. Which of the following is not the correct method of editing the cell content?  
A) **Press the Alt key**      B) Press the F2 key  
C) Click the formula bar   D) Double click the cell
  
8. You can merge the main document with data source in Excel. In mail merge operation, Word is usually  
A) server      B) source      C) **client**      D) none
  
9. How can you update the values of formula cells if Auto Calculate mode of Excel is disabled?  
A) F8      B) **F9**      C) F10      D) F11
  
10. You want to set such that when you type Baishakh and drag the fill handle, Excel should



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produce Jestha, Aashadh and so on. What will you set to effect that?

A) **Custom List** B) Auto Fill Options C) Fill Across Worksheet D) Fill Series

11. Where can you change automatic or manual calculation mode in Excel?

A) Double CAL indicator on status bar

B) **Go to Tools >> Options >> Calculation and mark the corresponding radio button**

C) Both of above D) None of above

12. How can you show or hide the gridlines in Excel Worksheet?

A) Go to Tools >> Options >> View tab and mark or remove the check box named Gridline

B) Click Gridline tool on Forms toolbar C) **Both of above** D) None of above

13. Which of the following Excel screen components can NOT be turned on or off?

A) Formula Bar B) Status Bar C) Tool Bar D) **None of above**

14. What happens when you press Ctrl + X after selecting some cells in Excel?

A) The cell content of selected cells disappear from cell and stored in clipboard

B) **The cells selected are marked for cutting**

C) The selected cells are deleted and the cells are shifted left

D) The selected cells are deleted and cells are shifted up

15. Which of the following option is not available in Paste Special dialog box?

A) Add B) Subtract C) Divide D) **Sort**

16. Which command will you choose to convert a column of data into row?

A) Cut and Paste

B) **Edit >> Paste Special >> Transpose**

C) Both of above

D) None of above

17. It is acceptable to let long text flow into adjacent cells on a worksheet when

A) data will be entered in the adjacent cells

B) **no data will be entered in the adjacent cells**

C) there is no suitable abbreviation for the text

D) there is not time to format the text

18. Which of the cell pointer indicates you that you can make selection?

A) **Doctor's symbol (Big Plus)**

B) small thin plus icon

C) Mouse Pointer with anchor at the tip

D) None of above

19. Which of the cell pointer indicates that you can fill series?

A) Doctor's symbol (Big Plus)

B) **small thin plus icon**

C) Mouse Pointer with anchor at the tip

D) None of above

20. Which of the cell pointer indicate that you can move the content to other cell?

A) Doctor's symbol (Big Plus)

B) small thin plus icon

C) **Mouse Pointer with anchor at the tip**

D) None of above

21. You can auto fit the width of column by

A) double clicking on the column name on column header

B) Double click on the cell pointer in worksheet



<b>MS Excel Basics Certification OPT Result</b> <i>MBA-I Academic Year 2018-19</i>		<b>QUIZ 1</b> 24	
<b>Class average</b>		<b>24.0</b>	
1	PAWALE SWAPNIL SURESH	22	
2	GHODKE PRATIKSHA SHRIKANT	20	
3	KULKARNI PRESHITA SUDHIR	20	
4	MANE AKASH VISHWANATH	18	
5	DHAMALE OMKAR ASHOK	22	
6	ASATI AKASH KUNJABIHARI	22	
7	KHALADKAR VINITA VIJAY	20	
8	GAIKWAD MANDAR MAHAVIR	20	
9	DHANDE ASHWINI LOMESH	18	
10	KARANDIKAR DARSHANA BHASKAR	16	
11	CHAVAN YADNI PRAMOD	20	
12	CHOWDHURY AMRAPALI NANDAN	20	
13	BADE SANDESH SURENDRA	22	
14	WAIKAR SNEHAL DNYANESHWAR	20	
15	MAHALLE ABHINAV SUDHIR	20	
16	DONGARE ASHISH GOPAL	18	
17	DHAWALE MILIND VISHWANATH	22	
18	KAMBLE VAIBHAV BHIMASHANKAR	22	
19	MANE PRANAY ASHOK	20	
20	DALAVI MAHESH KAILAS	20	
21	SHINDE SWARUPA RAVINDRA	18	
22	THORAT AMRAPALI PARESH	16	
23	DONGARE ARATI GOPAL	20	
24	DANANE NAMRATA KANTILAL	20	
25	KHALADKAR POOJA RAJENDRA	22	
26	DANANE KUNAL KANTILAL	20	
27	KADAM AKSHAY ARVIND	20	
28	INGAWALE SRUSHTI CHANDRASHEKHAR	18	
29	GHUMARE PRAJKTA RAOSAHEB	22	
30	PALKAR VAISHNAVI SACHIN	22	
31	GULVE NITESH SHRIRAM	20	

<b>MS Excel Basics Certification OPT Result</b>		<b>QUIZ 1</b>
<i>MBA-I Academic Year 2018-19</i>		24
32	DASNAM SONAL ATMANAND	20
33	KARWANDE VIJAYA PANDURANG	18
34	ANDEKAR MAYURI SHREERAM	16
35	CHAVAN RAJENDRA NARAYAN	20
36	BOJJA SHIVANI SHRIPAD	20
37	REWANWAR RAGINI RAVINDRA	22
38	KANHOLKAR TEJASHREE SATISH	20
39	DESHMUKH KULDEEP KISHOR	20
40	CHIKHLONDE HUPENDRA NANDKISHOR	18
41	PANCHMUKH ABHISHEK PRAKASH	22
42	KULKARNI SAURABH SANTOSHRAO	22
43	BADE PRIYANKA DNYANDEO	20
44	PODUTWAR SURAJ MAHESH	20
45	LIMAYE RUSHIKESH YASHODHAN	18
46	GAIKWAD SAMRUDDHI PADMAKAR	16
47	DADAS KOMAL BALKRISHNA	20
48	MAHAJAN PARAG VISHNU	20
49	GALPALLI RUCHI SHRINIVAS	22
50	PAWAR MAHESH BHAGWANT	20
51	NEWASKAR SHWETA SACHIN	20
52	KAKADE MONALI SANJAY	18
53	SHELAR VISHAKHA VILAS	22
54	PENDSE SWARALI MUKUND	22
55	DHANWAD RAHUL LAXMAN	20
56	MULE SAMEER SUDHEER	20
57	PACHPUTE PALLAVI VITTHALRAO	18
58	ANERAO OMKAR UDDHAV	16
59	SONAWANE SUPRIYA MARUTI	20
60	SHARMA YASHIKA SATISH	20
61	BONDRE ANANT SOMNATH	22
62	KHUTWAD MAYURI SURESH	20
63	KHADSARE KSHITIJA ANIL	20
64	UKEY HARSHADA SHEKHAR	18
65	VISHWAKARMA VICKY HANUMANT	22
66	THORAT RITU SHAMSUNDAR	22
67	PAWAR DEVESH SHANKAR	20
68	KUDHLE RAJ DATTATRAY	20
69	GULHANE VIVEK VILASRAO	18

<b>MS Excel Basics Certification OPT Result</b>		<b>QUIZ 1</b>
<i>MBA-I Academic Year 2018-19</i>		24
70	AGARWAL DINKY ASHOK	16
71	CHOUNDE SHRINIWAS SUBHASH	20
72	SINGASANE SHUBHAM SUDESH	20
73	KHESE PRATIK PRAVIN	22
74	DHAMAL AKANKSHA PRAMOD	20
75	GIDWANI CHETAN NARESH	20
76	PHADNIS SIDDHARTH SUNIL	18
77	GHADGE SWAPNESH SUSHIL	22
78	KABRA MAYUR VINOD	22
79	VAIDYA POORVA NARENDRA	20
80	KULKARNI VAISHNAVI SANJAY	20
81	CHARTHANKAR SHRAVANI AJAY	18
82	BHAMARE DIPALI VISHVASRAO	16
83	KULKARNI PRASANNA PRADEEP	20
84	MAHAJAN SHUBHAM RAMDAS	20
85	BHURE PRIYANKA SHANKAR	22
86	PANDE SHRADDHA MAHESH	20
87	JAIWAL KARTIK NANDKISHOR	20
88	DHAMDHARE GAURAV VIJAY	18
89	BARTAKKE SAYALI SANTOSH	22
90	SAGALE SHUBHAM SANTOSHRAO	22
91	CHOUDHARY AKSHAY DASHARATH	20
92	SATHE MANISHA PRAMOD	20
93	MALI VISHWAJIT VIJAY	18
94	BENGUDE SIDDHI ANIL	16
95	DEO NIMESH PRADEEP	20
96	YADAV AKANKSHA	20
97	HOLIKAR AKSHATA ASHOK	22
98	SALVITTHAL ONKAR NARAYAN	20
99	WALE AKSHATA SHIVKUMAR	20
100	KHATALE SAYALEE TUKARAM	18
101	KHAROSHE SUMIT BAJIRAO	22
102	PALANDE DIKSHA SHRIPAD	22
103	DESHMUKH SHIVANI CHANDRASHEKHAR	20
104	KALE NAGESH MALLESH	20
105	PATIL BHAVANA SUHAS	18
106	SONUNE VISHAL SHIVAJI	16
107	BAKSHI SALONI RUSHIKESH	20
108	PATIL PRAFUL ARUN	20
109	ROUNDHAL KISHORI DATTATRAYA	22

<b>MS Excel Basics Certification OPT Result</b>		<b>QUIZ 1</b>
<i>MBA-I Academic Year 2018-19</i>		24
110	BOHRA MANALI MAHIPAL	20
111	SHINDE DEEPAK SHIVAJI	20
112	SURYAWANSHI SHRADDHA SANDIP	18
113	DUGANE AJINKYA RAMESH	22
114	DESHMUKH AISHWARYA ANIRUDHA	22
115	INGLE MAITREYEE KASHINATH	20
116	DHASADE SADHANA BASAWANT	20
117	HINGE SHUBHAM JAYANT	18
118	KUMBHAR SWAPNIL PANDIT	16
119	JADHAV AISHWARYA VIJAY	20
120	UNAWANE PRIYANKA ARUN	20
121	MORALE KIRAN SONRAO	22
122	UDEWAL SANKET MOHAN	20
123	GAIKWAD KANAK RAJESH	20
124	PAGIRE KOMAL MURLIDHAR	18
125	CHAVAN KRISHNA WAMAN	22
126	KAMBLE ANURAG DEEPAK	22
127	KHANDAKE AISHWARYA DATTATRYA	20
128	SHINDE NILESH BIRAJI	20
129	JADHAV TEJAL YUVRAJ	18
130	YERAWAR AISHWARYA MOHAN	16
131	DESHMUKH ADITYA ANILRAO	20
132	BANKAR SANKET SATISH	20
133	JAGTAP ASHWINI CHANDRAKANT	22
134	KURHEKAR MANISHA MADHUKARRAO	20
135	GADEKAR SAURABH JAGANNATH	20
136	RAMTEKE KETAN PRAKASH	18
137	SONONE RAHUL RAMESH	22
138	KADAM NAMRATA SHRIKANT	22
139	RANE SATYAJEET SUSHILKUMAR	20
140	MAHALE SHUBHAM SURESH	20
141	BHANSALI ANUJA ISHWARPRASAD	18
142	JADHAV SUJATA ANGAD	16
143	KAKADE RAJESH PRAKASH	20
144	DHOKAR ROHIT CHANDRASHEKHAR	20
145	JOSHI ANURAG MUKUND	22
146	JADHAV MAYUR CHUNNILAL	20
147	JATGONDA PRIYANKA BABURAO	20
148	PANPALIYA SHARVARI VINODKUMAR	18
149	MARATHE SUMUKH ARVIND	22

<b>MS Excel Basics Certification OPT Result</b>		<b>QUIZ 1</b>
<i>MBA-I Academic Year 2018-19</i>		24
150	ADMANE SWAPNIL KISHOR	22
151	MORE BHAVANA JAYESH	20
152	GITE SHUBHAM SANDIP	20
153	KOLPYAKWAR NIKHIL VINODRAO	18
154	TIWARI ANUJA ASHOK	16
155	KANGUDE PRAJAKTA POPAT	20
156	BHISE DEVAKI HEMANT	20
157	PATIL DHARMASEN VINOD	22
158	MULLA SUMANA SOWKAT	20
159	SHARMA AMIT BRIJ KISHORE	20
160	BHANDARI HIMANSHU RAMLALJI	18
161	KULKARNI NEHA ULHAS	22
162	GADHAVE PRATIKSHA BALASAHEB	22
163	SINGH AMAN SHIVNARAYAN	20
164	BOCHARE POOJA BALASAHEB	20
165	DESHMUKH KULDEEP KISHOR	18





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**MCQs on Business English Communication:**

1. Which of the following is an effective way to build rapport with clients in a business meeting?
  - a) Using technical jargon
  - b) Asking personal questions
  - c) Showing genuine interest in their needs
  - d) Dominating the conversation
  
2. What is the purpose of a company's mission statement?
  - a) To outline company goals
  - b) To describe company history
  - c) To define company values
  - d) To list company products
  
3. Which of the following is a key aspect of nonverbal communication in business?
  - a) Tone of voice
  - b) Body language
  - c) Facial expressions
  - d) All of the above
  
4. What is the most appropriate format for a business report?
  - a) Letter format
  - b) Memo format
  - c) Essay format
  - d) Formal report format
  
5. Which of the following is an effective way to handle a difficult conversation in business?
  - a) Avoiding the issue
  - b) Being confrontational
  - c) Listening actively
  - d) Interrupting the other person
  
6. What is the purpose of a business agenda?
  - a) To outline meeting objectives
  - b) To list meeting attendees
  - c) To provide background information
  - d) To summarize meeting outcomes
  
7. Which of the following is an example of a persuasive communication technique?
  - a) Using facts and figures
  - b) Appealing to emotions
  - c) Building rapport
  - d) All of the above
  
8. What is the most appropriate way to address a client in a business email?
  - a) By first name
  - b) By title and last name
  - c) By company name
  - d) By job title



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9. Which of the following is a key aspect of cultural awareness in business communication?

- a) Understanding local customs
- b) Speaking the local language
- c) Being aware of nonverbal cues
- d) All of the above

10. What is the purpose of a business apology?

- a) To take responsibility
- b) To shift blame
- c) To explain circumstances
- d) To offer compensation

11. Which of the following is an effective way to provide feedback in business?

- a) Being critical
- b) Being constructive
- c) Being vague
- d) Being confrontational

12. What is the most appropriate way to end a business meeting?

- a) Abruptly
- b) With a clear summary
- c) With a social invitation
- d) With a debate

13. Which of the following is an example of a collaborative communication technique?

- a) Active listening
- b) Asking questions
- c) Building consensus
- d) All of the above

14. What is the purpose of a business press release?

- a) To announce company news
- b) To provide background information
- c) To promote company products
- d) To build relationships with customers

15. Which of the following is a key aspect of effective business communication?

- a) Clarity
- b) Conciseness
- c) Accuracy
- d) All of the above

16. What is the primary purpose of business communication?

- a) To build relationships
- b) To convey information
- c) To persuade audiences
- d) To entertain readers



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17. Which of the following is a key characteristic of effective business communication?

- a) Using complex language
- b) Being concise and clear
- c) Using jargon and technical terms
- d) Being overly formal

18. What is the most appropriate tone for a business email?

- a) Formal and professional
- b) Informal and friendly
- c) Sarcastic and humorous
- d) Aggressive and confrontational

19. Which of the following is an example of a formal business communication channel?

- a) Social media
- b) Text message
- c) Company intranet
- d) Face-to-face meeting

20. What is the purpose of a business proposal?

- a) To persuade clients to accept a project
- b) To provide information about a company
- c) To build relationships with customers
- d) To entertain readers

Prepared by :- Prof. Vivekanand Gaikwad, Assistant Professor

Reviewed by :- Dr. Jitendra Bhandari, Associate Professor

Approved by :- Dr. Shriram Nerlekar, Director

**MM's Institute of Management Education Research and Training**

<b>MBA-I</b>	<b>Business English Communication Assesment Sheet</b>		<b>2018-19</b>
<b>Sr. No.</b>	<b>Name</b>	<b>Written Exam (20)</b>	<b>Interview (20)</b>
1	ANERAO OMKAR UDHAV	18	16
2	BAKSHI SALONI RUSHIKESH	16	14
3	BOJJA SHIVANI SHRIPAD	18	16
4	CHAVAN YADNI PRAMOD	12	14
5	CHOUDHARY AKSHAY DASHARATH	14	18
6	CHOWDHURY AMRAPALI	16	16
7	DADAS KOMAL BALKRISHNA	14	14
8	DESHMUKH KULDEEP KISHOR	16	18
9	DESHMUKH SHIVANI CHANDRASHEKHAR	14	18
10	DHAMALE OMKAR ASHOK	18	18
11	DHAMDHARE GAURAV VIJAY	16	16
12	DHANDE ASHWINI LOMESH	14	16
13	DHANWAD RAHUL LAXMAN	18	14
14	DONGARE ASHISH GOPAL	18	16
15	GAIKWAD MANDAR MAHAVIR	18	14
16	GAIKWAD SAMRUDDHI PADMAKAR	16	18
17	GHODKE PRATIKSHA SHRIKANT	14	16
18	GIDWANI CHETAN NARESH	12	14
19	GULVE NITESH SHRIRAM	16	18
20	HOLIKAR AKSHATA ASHOK	14	18
21	INGAWALE SRUSHTI CHANDRASHEKHAR	14	18
22	JAISWAL KARTIK NANDKISHOR	16	16
23	KADAM AKSHAY ARVIND	14	16
24	KAKADE MONALI SANJAY	16	14
25	KALE NAGESH MALLESH	14	16
26	KARANDIKAR DARSHANA BHASKAR	16	14
27	KARWANDE VIJAYA PANDURANG	14	18
28	KHADSARE KSHITIJA ANIL	18	16
29	KHALADKAR VINITA VIJAY	16	14
30	KHESE PRATIK PRAVIN	18	18
31	KHUTWAD MAYURI SURESH	12	18
32	KUDALE RAJ DATTATRAYA	14	18
33	KULKARNI PRASANNA	16	16
34	KULKARNI PRESHITA SUDHIR	14	16
35	LIMAYE RUSHIKESH YASHODHAN	16	14
36	MAHAJAN SHUBHAM RAMDAS	14	16
37	MAHALLE ABHINAV SUDHIR	18	14
38	MANE PRANAY ASHOK	16	18
39	PACHPUTE PALLAVI VITTHALRAO	14	16
40	PALANDE DIKSHA SHRIPAD	18	14
41	PANCHMUKH ABHISHEK PRAKASH	18	18
42	PANDE SHRADDHA MAHESH	18	18
43	PATIL BHAVANA SUHAS	16	18

44	PATIL PRAFUL ARUN	14	16
45	PAWAR DEVESH SHANKAR	12	16
46	SAGALE SHUBHAM SANTOSHRAO	16	14
47	SHELAR VISHAKHA VILAS	14	16
48	SINGASANE SHUBHAM SUDESH	14	14
49	SONUNE VISHAL SHIVAJI	16	18
50	THORAT RITU SHAMSUNDAR	14	16
51	VAIDYA POORVA NARENDRA	16	14
52	WAIKAR SNEHAL DNYANESHWAR	14	18
53	WALE AKSHATA SHIVKUMAR	16	18
54	YADAV AKANKSHA	14	18
55	AGARWAL DINKY ASHOK	18	16
56	ANDEKAR MAYURI SHREERAM	16	16
57	ASATI AKASH KUNJBIHARI	18	14
58	BADE PRIYANKA DNYANDEO	12	16
59	BADE SANDESH SURENDRA	14	14
60	BARTAKKE SAYALI SANTOSH	16	18
61	BENGUDE SIDDHI ANIL	14	16
62	BHAMARE DIPALI VISHWASRAO	16	14
63	BHURE PRIYANKA SHANKAR	14	18
64	BONDRE ANANT SOMNATH	18	18
65	CHARTHANKAR SHRAVANI AJAY	16	18
66	CHAVAN RAJENDRA NARAYAN	14	16
67	CHIKHLONDE HUPENDRA NANDKISHOR	18	16
68	CHOUNDE SHRINIWAS SUBHAS	18	14
69	DALAVI MAHESH KAILAS	18	16
70	DANANE KUNAL KANTILAL	16	14
71	DANANE NAMRATA KANTILAL	14	18
72	DASNAM SONAL ATMANAND	12	16
73	DEO NIMESH PRADEEP	16	14
74	DHAMAL AKANKSHA PRAMOD	14	18
75	DHAWALE MILIND VISHWANATH	14	18
76	DONGARE ARATI GOPAL	16	18
77	GALPALLI RUCHI SHRINIVAS	14	16
78	GHADGE SWAPNESH SUSHIL	16	16
79	GHUMARE PRAJAKTA RAOSAHEB	14	14
80	GULHANE VIVEK VILAS	16	16
81	KABRA MAYUR VINOD	14	14
82	KAMBLE VAIBHAV BHIMASHANKAR	18	18
83	KANHOLKAR TEJASHREE SATISH	16	16
84	KHALADKAR POOJA RAJENDRA	18	14
85	KHAROSHE SUMIT BAJIRAO	12	18
86	KHATALE SAYALEE TUKARAM	14	18
87	KULKARNI SAURABH SANTOSHRAO	16	18
88	KULKARNI VAISHNAVI SANJAY	14	16
89	MAHAJAN PARAG VISHNU	16	16
90	MALI VISHWAJIT VIJAY	14	14

91	MANE AKASH VISHWANATH	18	16
92	MULE SAMEER SUDHIR	16	14
93	NEWASKAR SHWETA	14	18
94	PALKAR VAISHNAVI SACHIN	18	16
95	PAWALE SWAPNIL SURESH	18	14
96	PAWAR MAHESH BHAGAWANT	18	18
97	PENDSE SWARALI MUKUND	16	18
98	PHADNIS SIDDHARTH SUNIL	14	18
99	PODUTWAR SURAJ MAHESH	12	16
100	REWANWAR RAGINI RAVINDRA	16	16
101	ROUNDHAL KISHORI DATTATRAY	14	14
102	SALVITTHAL ONKAR NARAYAN	14	16
103	SATHE MANISHA PRAMOD	16	14
104	SHARMA YASHIKA SATISH	14	18
105	SHINDE SWARUPA RAVINDRA	16	16
106	SONAWANE SUPRIYA MARUTI	14	14
107	THORAT AMRAPALI PARESH	16	18
108	UKEY HARSHADA SHEKHAR	14	18
109	VISHWAKARMA VICKY HANUMANT	18	18
110	ADMANE SWAPNIL KISHOR	16	16
111	BANKAR SANKET SATISH	18	16
112	BHANDARI HIMANSHU RAMLALJI	12	14
113	BHANSALI ANUJA ISHWARPRASAD	14	16
114	BHISE DEVAKI HEMANT	16	14
115	BOCHARE POOJA BALASAHEB	14	18
116	BOHRA MANALI MAHIPAL	16	16
117	CHAVAN KRISHNA WAMAN	14	14
118	DESHMUKH ADITYA ANILRAO	18	18
119	DESHMUKH AISHWARYA ANIRUDHA	16	18
120	DHASADE SADHANA BASWANT	14	18
121	DHOKAR ROHIT CHANDRASHEKHAR	18	16
122	DUGANE AJINKYA RAMESH	18	16
123	GADEKAR SAURABH JAGANNATH	18	14
124	GADHAVE PRATIKSHA BALASAHEB	16	16
125	GAIKWAD KANAK RAJESH	14	14
126	GITE SUBHAM SANDIP	12	18
127	HINGE SHUBHAM JAYANT	16	16
128	INGLE MAITREYEE KASHINATH	14	14
129	JADHAV AISHWARYA VIJAY	14	18
130	JADHAV MAYUR CHUNNILALA	16	18
131	JADHAV SUJATA ANGAD	14	18
132	JADHAV TEJAL YUVRAJ	16	16
133	JAGTAP ASHWINI CHANDRAKANT	14	16
134	JATGONDA PRIYANKA	16	14
135	JOSHI ANURAG MUKUND	14	16
136	KADAM NAMRATA SHRIKANT	18	14
137	KAKADE RAJESH PRAKASH	16	18

138	KAMBLE ANURAG DEEPAK	18	16
139	KANGUDE PRAJAKTA POPAT	12	14
140	KHANDAKE AISHWARYA DATTATRYA	14	18
141	KOLPYAKWAR NIKHIL VINODRAO	16	18
142	KULKARNI NEHA ULHAS	14	18
143	KUMBHAR SWAPNIL PANDIT	16	16
144	KURHEKAR MANISHA MADHUKARRAO	14	16
145	LOKHANDE DHANASHRI RAVINDRA	18	14
146	MAHALE SHUBHAM SURESH	16	16
147	MARATHE SUMUKH ARVIND	14	14
148	MORALE KIRAN SONRAO	18	18
149	MORE BHAVANA JAYESH	18	16
150	MULLA SUMANA SOWKAT	18	14
151	PAGIRE KOMAL MURLIDHAR	16	18
152	PANPALIYA SHARVARI VINODKUMAR	14	18
153	PATIL DHARMASEN VINOD	12	18
154	RAMTEKE KETAN PRAKASH	16	16
155	RANE SATYAJEET SUSHILKUMAR	14	16
156	SHARMA AMIT	14	14
157	SHINDE DEEPAK SHIVAJI	16	16
158	SHINDE NILESH BIRAJI	14	14
159	SINGH AMAN SHIVNARAYAN	16	18
160	SONONE RAHUL RAMESH	14	16
161	SURYAWANSHI SHRADDHA SANDIP	16	14
162	TIWARI ANUJA ASHOK	14	18
163	UDEWAL SANKET MOHAN	14	18
164	UNAWANE PRIYANKA ARUN	16	18
165	YERAWAR AISHWARYA MOHAN	14	16

Prepared by :- Prof. Vivekanand Gaikwad, Assistant Professor

Reviewed by :- Dr. Jitendra Bhandari, Associate Professor

Approved by :- Dr. Shriram Nerlekar, Director



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**(MM's IMERT), Pune**

**S. No. 18, Plot No. 5/3, CTS No. 205, Behind Vandevi Temple, Karvenagar, Pune – 411052**

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**MCQs for the NISM (National Institute of Securities Markets) Certificate in Security Market:**

1. What is the primary function of the Securities and Exchange Board of India (SEBI)?
  - a) To promote securities market development
  - b) To regulate and supervise securities market
  - c) To provide training and certification in securities market
  - d) To invest in securities market
  
2. Which of the following is a type of security traded in the capital market?
  - a) Equity shares
  - b) Debt securities
  - c) Mutual fund units
  - d) All of the above
  
3. What is the term for the process of issuing new securities to raise capital?
  - a) Primary market transaction
  - b) Secondary market transaction
  - c) Listing
  - d) Trading
  
4. Which of the following is a key characteristic of a 'blue-chip' stock?
  - a) High risk, high return
  - b) Low risk, low return
  - c) Stable earnings and dividend record
  - d) High market capitalization
  
5. What is the purpose of the Depository system in the securities market?
  - a) To facilitate trading in securities
  - b) To hold securities in electronic form
  - c) To regulate securities market
  - d) To provide loans against securities
  
6. Which of the following is a type of risk associated with investing in securities?
  - a) Market risk
  - b) Credit risk
  - c) Liquidity risk
  - d) All of the above
  
7. What is the term for the process of buying and selling securities within a short period to earn profits?
  - a) Investing
  - b) Trading
  - c) Speculating
  - d) Hedging





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8. Which of the following is a popular index for measuring the performance of the Indian securities market?
- a) Sensex
  - b) Nifty
  - c) BSE 100
  - d) CNX 500
9. What is the role of a Registrar to an Issue in the securities market?
- a) To manage public issue of securities
  - b) To underwrite securities
  - c) To provide investment advice
  - d) To facilitate trading in securities
10. Which of the following is a regulatory requirement for intermediaries in the securities market?
- a) Registration with SEBI
  - b) Membership of stock exchange
  - c) Obtaining certification from NISM
  - d) All of the above

Prepared by:- Prof. Dr. Uttam Sapate, Professor

Reviewed by:- Dr. Jitendra Bhandari, Associate Professor

Approved by:- Dr. Shriram Nerlekar, Director

**MM's Institute of Management Education Research and Training, Pune**

**AY 2018-19**

**NISM IMERT Certificate in Security Market**

Sr. No.	Name of students	Marks Obtained (out of 10)
1	Keshao Kalore	8
2	Janhavi Gaikwad	7
3	Minal Karale	9
4	Prachi Dhage	8
5	Prathmesh Kulkarni	8
6	Shubham Hajare	8
7	Leena Pawar	7
8	Pooja Kapre	8
9	Somani Vaishnavi	9
10	Shivani Barvkar	7
11	Shivani Bibave	5
12	Vaishanvi Ladkat	6
13	Vaishanvi Chopda	8
14	Shruti mandvekar	5
15	Adesh Ghogare	8

Prepared by:- Dr. Uttam Sapate, Professor

Reviewed by:- Dr. Jitendra Bhandari, Associate Professor

Approved by:- Dr. Shriram Nerlekar, Director



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**Multiple-choice questions (MCQs) on Private Banking and Personal Finance:**

1. What is the primary focus of private banking?
  - A) Investment management
  - B) Wealth management
  - C) Credit services
  - D) Transactional banking
  
2. Which of the following is a key characteristic of private banking?
  - A) Mass market appeal
  - B) Standardized services
  - C) Personalized service
  - D) Low minimum balances
  
3. What is the main goal of personal financial planning?
  - A) To maximize investment returns
  - B) To minimize tax liability
  - C) To achieve financial independence
  - D) To increase income
  
4. Which financial instrument is commonly used in private banking for wealth protection?
  - A) Stocks
  - B) Bonds
  - C) Trusts
  - D) Mutual funds
  
5. What is the term for the process of transferring wealth from one generation to the next?
  - A) Estate planning
  - B) Wealth management
  - C) Succession planning
  - D) Legacy planning
  
6. Which of the following is a benefit of working with a private banker?
  - A) Lower fees
  - B) Standardized advice
  - C) Personalized attention
  - D) Limited investment options
  
7. What is the primary purpose of a trust in private banking?
  - A) To minimize taxes
  - B) To maximize investment returns
  - C) To protect assets
  - D) To increase income
  
8. Which of the following is a key component of personal finance?
  - A) Business planning
  - B) Investment management
  - C) Budgeting
  - D) Marketing



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9. What is the term for the process of determining an individual's financial goals and risk tolerance?

- A) Financial planning
- B) Investment analysis
- C) Risk assessment
- D) Financial profiling

10. Which of the following is a common service offered by private banks?

- A) Retail banking services
- B) Investment management
- C) Credit services
- D) Transactional banking

Prepared by:- Prof. Vinod Mohite, Assistant Professor

Reviewed by:- Dr. Jitendra Bhandari, Associate Professor

Approved by:- Dr. Shriram Nerlekar, Director

MM's Institute of Management Education Research and Training, Pune  
PRIVATE BANKING AND PERSONAL FINANCE

Sr. No.	Name of students	Marks Obtained (out of 10)	Attendance	Total Marks(20)
1	KRISHNA WANKHEDE	8	8	16
2	JAYASHREE KHODKE	7	6	13
3	DIPALI PAWAR	9	9	18
4	NEHA SHELAR	8	8	16
5	SAURABH GARGOTE	8	4	12
6	NEHA DESHMUKH	8	7	15
7	RADHA WANKHADE	7	8	15
8	MANISHA SAPKAL	8	9	17
9	AVINASH CHAVAN	9	8	17
10	VIJAY SWAMI	7	5	12
11	YASH CHAUDHARY	5	8	13
12	ASIF SHAIKH	6	8	14
13	HINA SHAIKH	8	5	13

Prepared by:- Prof. Vinod Mohite, Assistant Professor

Reviewed by:- Dr. jitendra Bhandari, Associate Professor

Approved by:- Dr. Shriram Nerlekar, Director